

Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: November 1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	29%	27%	25 Days										
Maersk	19%	18%	25 Days	\$185.00	\$7	AI	3%					20 KT	\$3,951 ²
Hanjin	17%	7%	25 Days	\$1,098	AI	AI	AI					20 KT	\$1,098
NYK Line	12%	10%	27 Days	\$185.00	\$7	AI	3%					20 KT	\$3,951 ²
Mitsui OSK	10%	6%	28 Days	\$185.00	\$7	AI	3%					20 KT	\$3,951 ²
OOCL	9%	10%	25 Days	\$185.00	\$7	AI	3%					20 KT	\$3,951 ²
Hapag-Lloyd	5%	8%	31 Days	\$185.00	\$7	AI	3%					20 KT	\$3,951 ²

² Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: November 1996

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
NYK Line	16%	10%	33 Days	\$175.00	\$7	AI						21 KT	\$3,822 ²
Evergreen	16%	6%	29 Days	\$173.00	\$7	AI							\$3,780 ²
COSCO	14%	16%	38 Days	\$3,950	AI	\$323						21 KT	\$4,273
OOCL	12%	10%	30 Days	\$175.00	\$7	AI						21 KT	\$3,822 ²
Maersk	11%	10%	15 Days	\$175.00	\$7	AI						21 KT	\$3,822 ²
Zim Line	10%	13%	30 Days	\$164.00	\$7	AI						23.5 KT	\$4,019
Hanjin	6%	8%	31 Days	\$192.00	\$7	\$966						21 KT	\$5,145
Hapag-Lloyd	5%	5%	29 Days	\$175.00	\$7	AI						21 KT	\$3,822
Mitsui OSK	3%	5%	23 Days	\$175.00	\$7	AI						21 KT	\$3,822 ²
Yang Ming	3%	3%	33 Days	\$4,183 ¹	AI	AI						21 KT	\$4,183

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: November 1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	73%	32 Days	\$246.00	\$7	\$46		AI				21 KT	\$5,313

Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: November 1996

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
COSCO	38%	29%	32 Days	\$190.00	AI	AI	AI					21 KT	\$3,990
P&O Nedlloyd	30%	27%	17 Days	\$162.00	\$7	\$46	16%					21 KT	\$5,059
Maersk	9%	11%	20 Days	\$162.00	\$7	\$46	16%					21 KT	\$5,059
OOCL	9%	8%	34 Days	\$162.00	\$7	\$46	16%					21 KT	\$5,059
NYK Line	9%	7%	38 Days	\$162.00	\$7	\$46	16%					21 KT	\$5,059
Mitsui OSK	3%	5%	27 Days	\$162.00	\$7	\$46	16%					21 KT	\$5,059
Evergreen	1%	6%	32 Days	\$160.00	\$7	AI	16%					21 KT	\$4,045 ²
Hapag-Lloyd	1%	4%	38 Days	\$162.00	\$7	\$46	16%					21 KT	\$5,059

² Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: November 1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	45%	43%	20 Days	\$133.00	\$7		47%						\$4,253 ²
Mitsui OSK	21%	16%	21 Days	\$185.00	\$7		47%					21 KT	\$5,858 ²
Maersk	19%	16%	20 Days	\$135.00	\$7		47%					21 KT	\$4,314 ²
OOCL	9%	6%	21 Days	\$135.00	\$7		47%					21 KT	\$4,314 ²
NYK Line	5%	12%	26 Days	\$135.00	\$7		47%					21 KT	\$4,314 ²
P&O Nedlloyd	1%	2%	18 Days	\$185.00	\$7	AI	47%					21 KT	\$5,858

² Rate is based on a CY-CY movement, not CFS-CY