

Ocean Rate Bulletin



Frozen Poultry (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX; Norfolk, VA; Savannah, GA; and, Wilmington, NC.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during May 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, May 2000.

Market Share-May:

Each carrier's current market share is based on the number of containers shipped during May 2000. Source: PIERS, May 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for July 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: May 2000

Month\Year: 66.6 \ 363.6

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|-----------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hanjin | 41% | 29% | 26 Days ¹² | | | | | | | | | | |
| Evergreen | 32% | 55% | 26 Days | \$3,250 ¹ | | | | | | | | | \$3,250 |
| Zim Line | 12% | 2% | 35 Days ¹² | | | | | | | | | | |
| Yang Ming | 9% | 2% | 25 Days | \$163 | | | | | | | | | \$3,423 |
| Maersk-SeaLand | 3% | 4% | 29 Days | \$3,130 ¹ | \$220 ¹ | | | | | | | | \$3,350 |
| CMA-CGM | 3% | 1% | | | | | | | | | | | |
| APL | 0% | 4% | 24 Days | \$168 | | | | | | | | 21 KT | \$3,528 |

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

Average Container Rate \$3,292

Ocean Rate Bulletin

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: May 2000

Month\Year: 20.0 \ 50.0

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|-------------------|-----------|------------|--------------------|----------------|------------|------------------|-------------|----------------------|
| Evergreen | 45% | 56% | | | | | | | | | | | |
| K Line | 30% | 12% | 16 Days | | | | | | | | | | |
| Maersk-SeaLand | 20% | 18% | 15 Days | \$3,750 ¹ | \$76 ¹ | | | \$500 ¹ | | | | | \$4,326 |
| COSCO | 5% | 12% | | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$4,326

Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: May 2000

Month\Year: 968.4 \ 4,013.8

Surcharges:

| Carrier | Market Share | Market Share CY | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|----------------|--------------|-----------------|-----------------------|----------------------|--------------------|----|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CY | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| Maersk-SeaLand | 19% | 19% | 26 Days | \$3,250 ¹ | \$220 ¹ | | | | | | | | \$3,470 |
| Evergreen | 15% | 13% | 31 Days | \$126 | \$11 | | | | | | | | \$2,877 |
| Mitsui OSK | 13% | 16% | 23 Days | \$3,250 ¹ | \$220 ¹ | | | | | | | | \$3,470 |
| Hanjin | 12% | 8% | 31 Days ¹² | \$132 | \$11 | | | | | | | | \$3,003 |
| Yang Ming | 10% | 6% | 25 Days | | | | | | | | | | |
| NYK Line | 9% | 9% | 38 Days | \$123 | \$11 | | | | | | | | \$2,814 |
| COSCO | 7% | 6% | | \$135 | \$11 | | | | | | | | \$3,066 |
| Hyundai | 4% | 5% | 29 Days | \$132 | \$11 | | | | | | | | \$3,003 |
| P&O Nedlloyd | 4% | 4% | 24 Days | \$131 | \$11 | | | | | | | | \$2,982 |
| Cho Yang | 2% | 4% | 31 Days ¹² | \$135 | \$11 | | | | | | | | \$3,066 |
| APL | 2% | 1% | 23 Days | \$133 | \$11 | | | | | | | | \$3,024 |
| Zim Line | 1% | 6% | 31 Days ¹² | | | | | | | | | | |
| OOCL | 1% | 4% | 26 Days | \$131 | \$11 | | | | | | | | \$2,982 |
| Hapag-Lloyd | 1% | 0% | 23 Days | \$132 | \$11 | | | | | | | | \$3,003 |

¹ Rate is per container

¹² Transit time is based on departure from Savannah, GA.

Average Container Rate \$3,136

Ocean Rate Bulletin

Atlantic/Gulf Ports To Jakarta, Indonesia

Frozen Poultry (EC)

Monthly Market Share For: May 2000

Month\Year: 28.9 \ 112.0

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|-----------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------------------------|----------------------|
| Maersk-SeaLand | 93% | 24% | 29 Days | \$4,695 ¹ | \$220 ¹ | | | | | | | | \$4,915 |
| Hanjin | 3% | 34% | 36 Days ¹² | | | | | | | | | | |
| COSCO | 3% | 1% | | | | | | | | | | | |
| P&O Nedlloyd | 0% | 27% | 33 Days | | | | | | | | | | |
| APL | 0% | 8% | 33 Days | \$220 | \$11 | | | | | | | | \$4,851 |
| OOCL | 0% | 4% | 35 Days | \$131 | \$11 | | | | | | | 23.5 KT | \$4,798 |
| | | | | | | | | | | | | <i>Average Container Rate</i> | \$4,915 |

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: May 2000

Month\Year: 37.2 \ 124.2

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk-SeaLand | 36% | 31% | 29 Days | \$3,280 ¹ | \$220 ¹ | | 6% | | | | | | \$3,697 |
| Evergreen | 24% | 23% | 29 Days | \$128 | \$11 | | 6% | | | | | | \$3,080 |
| Hanjin | 21% | 28% | | \$122 | \$11 | | 6% | | | | | | \$2,947 |
| Yang Ming | 8% | 7% | 24 Days | | | | | | | | | | |
| Cho Yang | 8% | 2% | 30 Days | | | | | | | | | | |
| Hyundai | 3% | 1% | 31 Days | \$122 | \$11 | | 6% | | | | | | \$2,947 |
| COSCO | 0% | 3% | | \$135 | \$11 | | 6% | | | | | | \$3,236 |
| P&O Nedlloyd | 0% | 3% | 22 Days | \$133 | \$11 | | 6% | | | | | | \$3,192 |

¹ Rate is per container

Average Container Rate \$3,307

Ocean Rate Bulletin

Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: May 2000

Month\Year: 17.0 \ 179.4

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|-----------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| COSCO | 76% | 7% | | \$190 | \$11 | | | | | | | | \$4,221 |
| Hanjin | 24% | 8% | 34 Days ¹² | \$189 | \$11 | | | | | | | | \$4,200 |
| Hapag-Lloyd | 0% | 28% | 34 Days | \$176 | | | | \$46 | | | | | \$4,662 |

12 Transit time is based on departure from Savannah, GA.

Average Container Rate \$4,216

Ocean Rate Bulletin

Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: May 2000

Month\Year: 4.0 \ 27.0

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Evergreen | 75% | 26% | 38 Days | \$4,000 ¹ | \$220 ¹ | | | | | | | | \$4,220 |
| APL | 25% | 70% | 47 Days | \$225 | \$11 | | | | | | | | \$2,706 |

¹ Rate is per container

Average Container Rate \$3,842

Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: May 2000

Month\Year: 61.0 \ 204.1

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk-SeaLand | 41% | 37% | 26 Days | \$3,550 ¹ | \$220 ¹ | | | | | | | | \$4,326 |
| P&O Nedlloyd | 21% | 25% | 28 Days | \$147 | \$11 | | 8% | | | | | | \$3,565 |
| COSCO | 21% | 23% | | \$149 | | | 8% | | | | | | \$3,379 |
| Evergreen | 7% | 7% | 34 Days | \$143 | \$11 | | 8% | | | | | | \$3,474 |
| Yang Ming | 5% | 1% | 28 Days | | | | | | | | | | |
| Hapag-Lloyd | 2% | 2% | 32 Days | \$134 | \$11 | | | | | | | | \$3,095 |
| Hanjin | 2% | 2% | 36 Days | \$148 | \$11 | | 8% | | | | | | \$3,588 |
| OOCL | 2% | 2% | 30 Days | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$3,839

Ocean Rate Bulletin

Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: May 2000

Month\Year: 79.4 \ 290.3

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk-SeaLand | 100% | 96% | 14 Days | \$3,400 ¹ | \$146 ¹ | | | | | | | | \$3,546 |
| Zim Line | 0% | 4% | | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$3,546

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: May 2000

Month\Year: 15.0 \ 106.0

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Evergreen | 33% | 25% | 23 Days | \$115 | \$11 | | 50% | | | | | | \$3,854 |
| Yang Ming | 27% | 4% | 19 Days | | | | | | | | | | |
| COSCO | 20% | 26% | 25 Days | \$121 | \$11 | | 50% | | | | | | \$4,043 |
| APL | 13% | 29% | 23 Days | \$121 | \$11 | | 50% | | | | | | \$4,043 |
| Maersk-SeaLand | 7% | 8% | 22 Days | \$2,950 ¹ | \$220 ¹ | | 50% | | | | | | \$4,795 |
| Mitsui OSK | 0% | 6% | 20 Days | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$4,032