

# *Ocean Rate Bulletin*



## Frozen Poultry (EC):

### **Total TEU/FEU:**

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX; Norfolk, VA; Savannah, GA; and, Wilmington, NC.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October, 2002. The denominator represents the total number of FEU shipped carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2002.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October, 2002. Source: PIERS, October, 2002.

### **Market Share-CY 2002:**

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates**

Ocean rates are applicable for December 30, 2002. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Sources identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS: "poultry, chiefly fresh and frozen."

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: October 2002

Month\Year 200.4 \ 1,687.4

Surcharges:

| Carrie         | Market Share | Market Share | Transit Time          | Ocean Rate          | Surcharges:        |         |     |     |         |     | Size  | ContainerRate |
|----------------|--------------|--------------|-----------------------|---------------------|--------------------|---------|-----|-----|---------|-----|-------|---------------|
|                |              |              |                       |                     | BAF                | CHASSIS | CAF | THC | CFS Rec | ARB |       |               |
| Hanjin         | 32%          | 39%          | 22 Days               |                     |                    |         |     |     |         |     |       |               |
| Evergreen      | 20%          | 24%          | 28 Days               | \$2,900             | \$185              | \$40    |     |     |         |     |       | \$3,125       |
| P&O Nedlloyd   | 16%          | 12%          |                       | \$176 <sup>16</sup> | \$10 <sup>16</sup> | \$40    |     |     |         |     |       | \$3,936       |
| Yang Ming      | 16%          | 8%           |                       | \$2,400             | \$185              |         |     |     |         |     |       | \$2,585       |
| Maersk-SeaLand | 7%           | 4%           | 31 Days               | \$3,100             | \$185              | \$40    |     |     |         |     |       | \$3,325       |
| COSCO          | 3%           | 3%           |                       | \$178 <sup>16</sup> | \$10 <sup>16</sup> |         |     |     |         |     | 20 KT | \$3,948       |
| Norasia        | 3%           | 1%           |                       |                     |                    |         |     |     |         |     |       |               |
| Hyundai        | 2%           | 4%           | 25 Days               | \$2,800             | \$185              |         |     |     |         |     |       | \$2,985       |
| NYK Line       | 1%           | 0%           | 23 Days <sup>12</sup> |                     |                    |         |     |     |         |     |       |               |

<sup>12</sup> Transit time is based on departure from Savannah, GA.

<sup>16</sup> Rate is calculated per KT not by container.

**Average Container Rate** \$3,252

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: October 2002

Month\Year 102.0 \ 1,236.0

*Surcharges:*

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>Surcharges:</i> |                |            |            |                |            | <i>Size</i>      | <i>ContainerRate</i> |         |
|---------------|---------------------|---------------------|---------------------|-------------------|--------------------|----------------|------------|------------|----------------|------------|------------------|----------------------|---------|
|               |                     |                     |                     |                   | <i>BAF</i>         | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> |                      |         |
| Evergreen     | 66%                 | 47%                 | 18 Days             | \$2,600           | \$274              |                |            |            |                |            |                  |                      | \$2,874 |
| COSCO         | 15%                 | 13%                 |                     |                   |                    |                |            |            |                |            |                  |                      |         |
| Hanjin        | 12%                 | 14%                 | 17 Days             |                   |                    |                |            |            |                |            |                  |                      |         |
| Norasia       | 5%                  | 2%                  |                     |                   |                    |                |            |            |                |            |                  |                      |         |
| Hapag-Lloyd   | 3%                  | 2%                  | 17 Days             | \$4,450           | \$274              | \$40           |            | \$500      |                | \$450      |                  |                      | \$5,714 |
| APL           | 0%                  | 19%                 | 15 Days             |                   |                    |                |            |            |                |            |                  |                      |         |

*Average Container Rate* \$2,999

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: October 2002

Month\Year 1,241.5 \ 18,72

Surcharges:

| Carrie         | Market Share | Market Share | Transit Time | Ocean Rate          | Surcharges:        |                   |       |     |         |     | Size  | ContainerRate |
|----------------|--------------|--------------|--------------|---------------------|--------------------|-------------------|-------|-----|---------|-----|-------|---------------|
|                |              |              |              |                     | BAF                | CHASSIS           | CAF   | THC | CFS Rec | ARB |       |               |
| Hanjin         | 18%          | 12%          | 27 Days      | \$3,000             | \$185              | \$40              |       |     |         |     |       | \$3,225       |
| Maersk-SeaLand | 17%          | 10%          | 29 Days      | \$3,100             | \$185              | \$40              |       |     |         |     |       | \$3,325       |
| Yang Ming      | 13%          | 11%          | 27 Days      | \$2,400             | \$185              |                   |       |     |         |     |       | \$2,585       |
| P&O Nedlloyd   | 13%          | 8%           | 14 Days      | \$141 <sup>16</sup> | \$10 <sup>16</sup> | \$40 <sup>1</sup> |       |     |         |     |       | \$3,201       |
| Evergreen      | 12%          | 13%          | 30 Days      | \$2,560             | \$185              |                   |       |     |         |     |       | \$2,745       |
| NYK Line       | 9%           | 15%          | 26 Days      | \$174 <sup>16</sup> | \$10 <sup>16</sup> |                   |       |     |         |     | 21 KT | \$3,864       |
| CMA-CGM        | 4%           | 2%           |              | \$2,650             | \$185              |                   | \$520 |     |         |     |       | \$3,355       |
| Zim Line       | 3%           | 5%           | 30 Days      | \$2,475             | \$185              | \$40              |       |     |         |     |       | \$2,700       |
| Hyundai        | 3%           | 2%           | 24 Days      | \$142 <sup>16</sup> | \$10 <sup>16</sup> |                   |       |     |         |     | 21 KT | \$3,192       |
| MOL            | 3%           | 1%           | 26 Days      | \$3,150             | \$185              | \$40              |       |     |         |     |       | \$3,375       |
| COSCO          | 2%           | 9%           |              | \$150 <sup>16</sup> | \$10 <sup>16</sup> |                   |       |     |         |     | 21 KT | \$3,360       |
| Senator        | 1%           | 0%           | 28 Days      |                     |                    |                   |       |     |         |     |       |               |
| K Line         | 1%           | 0%           | 27 Days      |                     |                    |                   |       |     |         |     |       |               |
| China Shipping | 0%           | 3%           |              |                     |                    |                   |       |     |         |     |       |               |
| OOCL           | 0%           | 31%          | 26 Days      | \$141 <sup>16</sup> | \$10 <sup>16</sup> | \$40              |       |     |         |     | 21 KT | \$3,211       |

<sup>1</sup> Rate is per container

<sup>16</sup> Rate is calculated per KT not by container.

**Average Container Rate** \$3,150

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# *Ocean Rate Bulletin*

Atlantic/Gulf Ports To Jakarta, Indonesia

Frozen Poultry (EC)

Monthly Market Share For: October 2002

Month\Year 6.0 \ 13.0

*Surcharges:*

| <i>Carrie</i>  | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk-SeaLand | 100%                | 69%                 | 31 Days             | \$3,500           | \$185      | \$40           |            |            |                |            |                  |             | \$3,725              |
| Hanjin         | 0%                  | 31%                 | 37 Days             | \$3,900           | \$185      | \$40           |            |            |                |            |                  |             | \$4,125              |

*Average Container Rate* \$3,725

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: October 2002

Month\Year 22.0 \ 613.0

Surcharges:

| Carrie         | Market Share | Market Share | Transit Time | Ocean Rate          | Surcharges:        |                   |     |     |         |     | Size | ContainerRate |           |
|----------------|--------------|--------------|--------------|---------------------|--------------------|-------------------|-----|-----|---------|-----|------|---------------|-----------|
|                |              |              |              |                     | BAF                | CHASSIS           | CAF | THC | CFS Rec | ARB |      |               | Cotton R. |
| Hanjin         | 32%          | 16%          | 26 Days      | \$3,000             | \$185              | \$40              |     |     |         |     |      |               | \$3,225   |
| Evergreen      | 23%          | 48%          | 28 Days      | \$2,850             | \$185              | \$40              |     |     |         |     |      |               | \$3,075   |
| Maersk-SeaLand | 14%          | 5%           | 31 Days      | \$3,100             | \$185              | \$40              | 5%  |     |         |     |      |               | \$3,480   |
| COSCO          | 9%           | 7%           |              | \$150 <sup>16</sup> | \$10 <sup>16</sup> |                   | 5%  |     |         |     |      | 21 KT         | \$3,518   |
| Hyundai        | 9%           | 1%           | 21 Days      | \$132 <sup>16</sup> | \$10 <sup>16</sup> |                   | 5%  |     |         |     |      | 21 KT         | \$3,121   |
| Yang Ming      | 5%           | 12%          | 29 Days      |                     |                    |                   |     |     |         |     |      |               |           |
| MOL            | 5%           | 3%           | 25 Days      | \$3,900             | \$185              | \$40              |     |     |         |     |      |               | \$4,125   |
| Hapag-Lloyd    | 5%           | 4%           | 19 Days      | \$124 <sup>16</sup> | \$10 <sup>16</sup> | \$40 <sup>1</sup> | 5%  |     |         |     |      | 21 KT         | \$2,984   |

<sup>1</sup> Rate is per container

<sup>16</sup> Rate is calculated per KT not by container.

**Average Container Rate** \$3,279

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: October 2002

Month\Year 81.0 \ 268.0

Surcharges:

| Carrie         | Market Share | Market Share | Transit Time | Ocean Rate          | Surcharges:        |         |     |     |         |     | Size  | ContainerRate |
|----------------|--------------|--------------|--------------|---------------------|--------------------|---------|-----|-----|---------|-----|-------|---------------|
|                |              |              |              |                     | BAF                | CHASSIS | CAF | THC | CFS Rec | ARB |       |               |
| Evergreen      | 78%          | 37%          | 32 Days      | \$4,000             | \$185              | \$40    |     |     |         |     |       | \$4,225       |
| Yang Ming      | 12%          | 9%           | 33 Days      |                     |                    |         |     |     |         |     |       |               |
| Maersk-SeaLand | 10%          | 5%           | 34 Days      | \$3,500             | \$185              | \$40    |     |     |         |     |       | \$3,725       |
| COSCO          | 0%           | 14%          |              | \$4,000             | \$185              |         |     |     |         |     |       | \$4,185       |
| OOCL           | 0%           | 14%          |              | \$198 <sup>16</sup> | \$10 <sup>16</sup> | \$40    |     |     |         |     | 21 KT | \$4,408       |
| Zim Line       | 0%           | 12%          | 40 Days      |                     |                    |         |     |     |         |     |       |               |
| Hanjin         | 0%           | 5%           | 29 Days      | \$3,900             | \$185              | \$40    |     |     |         |     |       | \$4,125       |

<sup>16</sup> Rate is calculated per KT not by container.

**Average Container Rate** \$4,168

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Shanghai, China

Frozen Poultry (EC)

Monthly Market Share For: October 2002

Month\Year 70.0 \ 300.0

Surcharges:

| Carrie         | Market Share | Market Share | Transit Time          | Ocean Rate | Surcharges: |         |     |     |         |     | Size | ContainerRate |           |
|----------------|--------------|--------------|-----------------------|------------|-------------|---------|-----|-----|---------|-----|------|---------------|-----------|
|                |              |              |                       |            | BAF         | CHASSIS | CAF | THC | CFS Rec | ARB |      |               | Cotton R. |
| P&O Nedlloyd   | 35%          | 27%          | 20 Days               |            |             |         |     |     |         |     |      |               |           |
| COSCO          | 24%          | 15%          | 23 Days               | \$3,950    | \$185       |         |     |     |         |     |      |               | \$4,135   |
| Evergreen      | 20%          | 16%          | 35 Days <sup>12</sup> | \$2,950    | \$185       |         |     |     |         |     |      |               | \$3,135   |
| Hanjin         | 9%           | 5%           |                       | \$3,200    | \$185       | \$40    |     |     |         |     |      |               | \$3,425   |
| Senator        | 7%           | 3%           | 26 Days               |            |             |         |     |     |         |     |      |               |           |
| Maersk-SeaLand | 3%           | 4%           | 40 Days               | \$3,800    | \$185       | \$40    |     |     |         |     |      |               | \$4,025   |
| Hyundai        | 1%           | 0%           | 28 Days               |            |             |         |     |     |         |     |      |               |           |
| NYK Line       | 0%           | 10%          | 26 Days               |            |             |         |     |     |         |     |      |               |           |
| Yang Ming      | 0%           | 8%           | 23 Days               |            |             |         |     |     |         |     |      |               |           |
| China Shipping | 0%           | 5%           |                       |            |             |         |     |     |         |     |      |               |           |

12 Transit time is based on departure from Savannah, GA.

**Average Container Rate** \$3,658

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: October 2002

Month\Year 59.0 \ 399.0

Surcharges:

| Carrie         | Market Share | Market Share | Transit Time | Ocean Rate          | Surcharges:        |         |     |     |         |     | Size  | ContainerRate |
|----------------|--------------|--------------|--------------|---------------------|--------------------|---------|-----|-----|---------|-----|-------|---------------|
|                |              |              |              |                     | BAF                | CHASSIS | CAF | THC | CFS Rec | ARB |       |               |
| P&O Nedlloyd   | 39%          | 41%          |              | \$157 <sup>16</sup> | \$10 <sup>16</sup> | \$40    |     |     |         |     | 21 KT | \$3,537       |
| Hanjin         | 25%          | 13%          |              | \$3,350             | \$185              | \$40    |     |     |         |     |       | \$3,575       |
| Evergreen      | 14%          | 6%           | 26 Days      |                     |                    |         |     |     |         |     |       |               |
| COSCO          | 9%           | 8%           |              | \$159 <sup>16</sup> | \$10 <sup>16</sup> |         | 8%  |     |         |     | 21 KT | \$3,816       |
| Maersk-SeaLand | 8%           | 6%           | 22 Days      | \$3,500             | \$185              | \$40    | 8%  |     |         |     |       | \$4,005       |
| OOCL           | 2%           | 20%          | 30 Days      | \$155 <sup>16</sup> | \$10 <sup>16</sup> | \$40    | 8%  |     |         |     | 21 KT | \$3,765       |
| NYK Line       | 2%           | 3%           | 26 Days      | \$222 <sup>16</sup> | \$10 <sup>16</sup> |         | 8%  |     |         |     | 21 KT | \$5,245       |
| Yang Ming      | 1%           | 1%           | 35 Days      |                     |                    |         |     |     |         |     |       |               |

<sup>16</sup> Rate is calculated per KT not by container.

**Average Container Rate** \$3,668

# Ocean Rate Bulletin

Atlantic/Gulf Ports To St. Petersburg, Russia

Frozen Poultry (EC)

Monthly Market Share For: October 2002

Month\Year 38.0 \ 2,088.0

*Surcharges:*

| <i>Carrie</i>  | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Evergreen      | 58%                 | 6%                  |                     |                   |            |                |            |            |                |            |                  |             |                      |
| Hapag-Lloyd    | 21%                 | 7%                  |                     | \$3,180           | \$274      | \$40           |            | \$500      |                |            |                  |             | \$3,994              |
| APL            | 16%                 | 13%                 |                     | \$3,150           |            |                |            |            |                |            |                  |             | \$3,150              |
| OOCL           | 5%                  | 16%                 |                     | \$3,180           | \$274      | \$40           |            | \$500      |                | \$150      |                  |             | \$4,144              |
| Maersk-SeaLand | 0%                  | 37%                 |                     | \$3,180           | \$274      | \$40           |            | \$500      |                |            |                  |             | \$3,994              |
| Hanjin         | 0%                  | 18%                 |                     | \$6,650           |            | \$40           |            |            |                |            |                  |             | \$6,690              |

*Average Container Rate* \$3,693

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tallinn, Estonia

Frozen Poultry (EC)

Monthly Market Share For: October 2002

Month\Year 5.0 \ 77.0

Surcharges:

| Carrie         | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: |         |     |       |         |     | Size | ContainerRate |
|----------------|--------------|--------------|--------------|------------|-------------|---------|-----|-------|---------|-----|------|---------------|
|                |              |              |              |            | BAF         | CHASSIS | CAF | THC   | CFS Rec | ARB |      |               |
| APL            | 80%          | 22%          |              |            |             |         |     |       |         |     |      |               |
| Maersk-SeaLand | 20%          | 30%          | 26 Days      | \$3,224    | \$274       | \$40    |     | \$500 |         |     |      | \$4,038       |
| Hanjin         | 0%           | 30%          |              |            |             |         |     |       |         |     |      |               |
| Hapag-Lloyd    | 0%           | 13%          | 20 Days      | \$3,224    | \$274       | \$40    |     | \$500 |         |     |      | \$4,038       |
| COSCO          | 0%           | 5%           |              |            |             |         |     |       |         |     |      |               |

Average Container Rate \$4,038

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: October 2002

Month\Year 135.0 \ 933.0

*Surcharges:*

| <i>Carrie</i>  | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>Surcharges:</i> |                |            |            |                |            | <i>Size</i>      | <i>ContainerRate</i> |         |
|----------------|---------------------|---------------------|---------------------|-------------------|--------------------|----------------|------------|------------|----------------|------------|------------------|----------------------|---------|
|                |                     |                     |                     |                   | <i>BAF</i>         | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> |                      |         |
| Maersk-SeaLand | 40%                 | 42%                 | 14 Days             |                   |                    |                |            |            |                |            |                  |                      |         |
| COSCO          | 38%                 | 27%                 |                     | \$2,900           |                    |                |            | \$520      |                |            |                  |                      | \$3,420 |
| P&O Nedlloyd   | 21%                 | 25%                 | 21 Days             |                   |                    |                |            |            |                |            |                  |                      |         |
| Hapag-Lloyd    | 1%                  | 2%                  |                     |                   |                    |                |            |            |                |            |                  |                      |         |
| Zim Line       | 0%                  | 5%                  | 18 Days             |                   |                    |                |            |            |                |            |                  |                      |         |

*Average Container Rate* \$3,420

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: October 2002

Month\Year 79.0 \ 354.0

Surcharges:

| Carrie            | Market Share | Market Share | Transit Time | Ocean Rate          | Surcharges:        |         |     |     |         |     | Size  | ContainerRate |
|-------------------|--------------|--------------|--------------|---------------------|--------------------|---------|-----|-----|---------|-----|-------|---------------|
|                   |              |              |              |                     | BAF                | CHASSIS | CAF | THC | CFS Rec | ARB |       |               |
| Evergreen         | 65%          | 72%          | 24 Days      | \$3,000             | \$185              | \$40    |     |     |         |     |       | \$3,225       |
| Hatsu Marine Ltd. | 23%          | 6%           |              |                     |                    |         |     |     |         |     |       |               |
| Hanjin            | 5%           | 7%           |              | \$3,000             | \$185              | \$40    |     |     |         |     |       | \$3,225       |
| MOL               | 3%           | 1%           | 17 Days      | \$3,850             | \$185              | \$40    |     |     |         |     |       | \$4,075       |
| Maersk-SeaLand    | 3%           | 1%           | 25 Days      | \$3,100             | \$185              | \$40    | 43% |     |         |     |       | \$4,658       |
| COSCO             | 1%           | 5%           |              | \$136 <sup>16</sup> | \$10 <sup>16</sup> |         | 43% |     |         |     | 21 KT | \$4,294       |
| APL               | 1%           | 4%           | 20 Days      | \$131 <sup>16</sup> | \$10 <sup>16</sup> | \$40    | 43% |     |         |     | 21 KT | \$4,184       |

<sup>16</sup> Rate is calculated per KT not by container.

**Average Container Rate** \$3,344