



# *Ocean Rate Bulletin*

## Frozen Poultry (EC):

### **Total TEU/FEU:**

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX; Norfolk, VA; Savannah, GA; and, Wilimington, NC.

### **Market Share-January:**

Each carrier's current market share is based on the number of containers shipped during January 1999. Source: PIERS, January 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Charleston, SC unless otherwise noted. Source: The Pacific Shipper On Line and the Shipping Guide on the Web.

### **Ocean Rates:**

Ocean rates are applicable for March 31, 999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: January 1999

Month\Year: 93\93

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i>   | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|-----------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Evergreen      | 66%                 | 66%                    | 25 Days               | \$150.00          | \$1        |           |            |            |                |            |                  |             | \$3,171              |
| Hanjin         | 14%                 | 14%                    | 26 Days <sup>12</sup> |                   |            |           |            |            |                |            |                  |             |                      |
| Mitsui OSK     | 13%                 | 13%                    | 25 Days               | \$175.00          | \$1        |           |            |            |                |            |                  |             | \$3,696              |
| Maersk         | 5%                  | 5%                     | 29 Days               | \$175.00          | \$1        |           |            |            |                |            |                  |             | \$3,696              |
| Yang Ming      | 2%                  | 2%                     | 28 Days               | \$150.00          |            |           |            |            |                | \$800      |                  |             | \$3,950              |

12 Transit time is based on departure from Savannah, GA.

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: January 1999

Month\Year: 955\955

*Surcharges:*

| Carrier      | Market Share | Market Share CY | Transit Time          | Ocean Rate | Surcharges: |    |     |     |         |     | Size    | ContainerRate |
|--------------|--------------|-----------------|-----------------------|------------|-------------|----|-----|-----|---------|-----|---------|---------------|
|              |              |                 |                       |            | BAF         | CY | CAF | THC | CFS Rec | ARB |         |               |
| Maersk       | 17%          | 17%             | 26 Days               | \$118.00   |             |    |     |     |         |     |         | \$2,478       |
| Hanjin       | 12%          | 12%             | 31 Days <sup>12</sup> | \$118.00   | \$1         |    |     |     |         |     |         | \$2,499       |
| Mitsui OSK   | 11%          | 11%             | 24 Days               | \$118.00   |             |    |     |     |         |     |         | \$2,478       |
| Evergreen    | 11%          | 11%             | 28 Days               |            |             |    |     |     |         |     |         |               |
| P&O Nedlloyd | 10%          | 10%             | 24 Days               | \$118.00   |             |    |     |     |         |     |         | \$2,478       |
| Sea-Land     | 10%          | 10%             | 19 Days               | \$118.00   |             |    |     |     |         |     |         | \$2,478       |
| Yang Ming    | 7%           | 7%              | 28 Days               | \$118.00   | \$1         |    |     |     |         |     |         | \$2,499       |
| NYK Line     | 7%           | 7%              | 24 Days               | \$118.00   |             |    |     |     |         |     |         | \$2,478       |
| Zim Line     | 6%           | 6%              | 31 Days <sup>12</sup> | \$118.00   | \$1         |    |     |     |         |     | 22.5 KT | \$2,678       |
| Cho Yang     | 3%           | 3%              | 31 Days               | \$122.00   |             |    |     |     |         |     |         | \$2,562       |
| APL          | 2%           | 2%              | 28 Days               | \$118.00   |             |    |     |     |         |     |         | \$2,478       |
| Hyundai      | 2%           | 2%              |                       | \$118.00   | \$1         |    |     |     |         |     |         | \$2,499       |
| OOCL         | 1%           | 1%              | 17 Days               | \$118.00   |             |    |     |     |         |     |         | \$2,478       |
| COSCO        | 1%           | 1%              | 37 Days               |            |             |    |     |     |         |     |         |               |
| Hapag-Lloyd  | 1%           | 1%              | 23 Days <sup>12</sup> | \$193.00   | \$1         |    |     |     |         |     |         | \$4,074       |

<sup>12</sup> Transit time is based on departure from Savannah, GA.

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# ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To Jakarta, Indonesia

Frozen Poultry (EC)

*Monthly Market Share For: January 1999*

Month\Year: 1\1

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i>   | <i>Ocean Rate</i>      | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|-----------------------|------------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hanjin         | 100%                | 100%                   | 39 Days <sup>12</sup> | \$184.00 <sup>16</sup> | \$1        |           |            |            |                |            |                  |             | \$3,917              |

12 Transit time is based on departure from Savannah, GA.

16 Rate is calculated per KT not by container.

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: January 1999

Month\Year: 30\30

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i>   | <i>Ocean Rate</i> | <i>BAF</i>        | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|-----------------------|-------------------|-------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Evergreen      | 43%                 | 43%                    | 32 Days               | \$175.00          | \$1               |           |            |            |                |            |                  |             | \$3,696              |
| Hapag-Lloyd    | 17%                 | 17%                    | 28 Days               | \$175.00          | \$1               |           |            |            |                |            |                  |             | \$3,696              |
| Maersk         | 13%                 | 13%                    |                       | \$175.00          | \$1               |           |            |            |                |            |                  |             | \$3,696              |
| Zim Line       | 10%                 | 10%                    | 39 Days               | \$3,000           |                   |           |            |            |                |            |                  |             | \$3,000              |
| COSCO          | 10%                 | 10%                    |                       | \$4,120           | \$20 <sup>1</sup> |           |            |            |                |            |                  |             | \$4,230              |
| Hanjin         | 7%                  | 7%                     | 30 Days <sup>12</sup> | \$175.00          | \$1               |           |            |            |                |            |                  |             | \$3,696              |

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

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# ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

*Monthly Market Share For: January 1999*

Month\Year: 3\3

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Evergreen      | 67%                 | 67%                    | 35 Days             | \$246.00          | \$1        |           |            |            |                |            |                  |             | \$5,187              |
| P&O Nedlloyd   | 33%                 | 33%                    | 28 Days             |                   |            |           |            |            |                |            |                  |             |                      |

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: January 1999

Month\Year: 37\37

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i>   | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|-----------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| P&O Nedlloyd   | 46%                 | 46%                    | 22 Days               | \$154.00          | \$1        |           | 9%         |            |                |            |                  |             | \$3,546              |
| Cho Yang       | 27%                 | 27%                    | 22 Days               |                   |            |           |            |            |                |            |                  |             |                      |
| Sea-Land       | 16%                 | 16%                    | 26 Days               | \$134.00          | \$1        |           | 9%         |            |                |            |                  |             | \$3,088              |
| Hanjin         | 5%                  | 5%                     | 37 Days <sup>12</sup> | \$134.00          | \$1        |           | 9%         |            |                |            |                  |             | \$3,088              |
| NYK Line       | 3%                  | 3%                     | 30 Days               | \$134.00          | \$1        |           | 9%         |            |                |            |                  |             | \$3,088              |
| Evergreen      | 3%                  | 3%                     | 34 Days               | \$134.00          | \$1        |           | 9%         |            |                |            |                  |             | \$3,088              |

12 Transit time is based on departure from Savannah, GA.

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: January 1999

Month\Year: 1\1

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i>   | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|-----------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Evergreen      | 62%                 | 62%                    | 24 Days               | \$106.00          | \$1        |           | 34%        |            |                |            |                  |             | \$3,004              |
| NYK Line       | 23%                 | 23%                    | 24 Days               | \$106.00          | \$1        |           | 34%        |            |                |            |                  |             | \$3,004              |
| APL            | 12%                 | 12%                    | 22 Days               | \$106.00          | \$1        |           | 34%        |            |                |            |                  |             | \$3,004              |
| Yang Ming      | 2%                  | 2%                     | 22 Days <sup>12</sup> |                   |            |           |            |            |                |            |                  |             |                      |
| Hanjin         | 2%                  | 2%                     | 41 Days <sup>12</sup> | \$106.00          | \$1        |           | 34%        |            |                |            |                  |             | \$3,004              |

12 Transit time is based on departure from Savannah, GA.