



Ocean Rate Bulletin

Frozen Poultry (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX; Norfolk, VA; Savannah, GA; and, Wilmington, NC.

Market Share-December:

Each carrier's current market share is based on the number of containers shipped during December 1998. Source: PIERS, December 1998.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Charleston, SC unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for February 28, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: December 1998

Month\Year: 56\367

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	64%	59%	25 Days	\$153.00									\$3,213
Hanjin	21%	11%	24 Days										
Zim Line	7%	2%	35 Days ¹²	\$1,920 ¹	\$20 ¹	\$520 ¹							\$2,460
Maersk	5%	11%	29 Days	\$153.00									\$3,213
P&O Nedlloyd	2%	3%	32 Days	\$185.00	\$1								\$3,906
Mitsui OSK	0%	4%	25 Days	\$153.00									\$3,213
Cho Yang	0%	3%	26 Days	\$170.00									\$3,570

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

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Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: December 1998

Month\Year: 1,103\10,686

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Mitsui OSK	17%	11%	24 Days	\$118.00	\$1							\$2,499
Maersk	13%	11%	26 Days	\$118.00	\$1							\$2,499
NYK Line	12%	9%	26 Days	\$118.00	\$1							\$2,499
Sea-Land	9%	10%	19 Days ⁴	\$118.00	\$1							\$2,499
Hanjin	7%	9%	28 Days ⁴	\$118.00	\$1							\$2,499
OOCL	7%	7%	31 Days	\$118.00	\$1							\$2,499
Zim Line	7%	6%	29 Days	\$118.00	\$1						22.5 KT	\$2,678
Evergreen	5%	14%	28 Days	\$118.00	\$1							\$2,499
Hyundai	5%	4%	27 Days	\$118.00	\$1							\$2,499
Cho Yang	5%	3%	32 Days ¹²	\$2,800 ¹								\$2,800
P&O Nedlloyd	4%	7%	33 Days	\$118.00								\$2,478
Yang Ming	3%	6%	32 Days	\$118.00	\$1							\$2,499
APL	2%	2%	23 Days	\$118.00	\$1							\$2,499
Hapag-Lloyd	2%	1%	22 Days	\$120.00	\$1							\$2,541
COSCO	1%	1%	34 Days									

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

4 Transit time is based on departure from Long Beach, CA.

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Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: December 1998

Month\Year: 14\50

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	79%	34%	33 Days	\$175.00	\$1								\$3,696
Evergreen	21%	24%	32 Days	\$175.00	\$1								\$3,696
P&O Nedlloyd	0%	12%	35 Days										
Hanjin	0%	10%	29 Days	\$175.00	\$1								\$3,696
Cho Yang	0%	10%											
NYK Line	0%	4%	27 Days	\$175.00	\$1								\$3,696
Sea-Land	0%	4%	35 Days	\$175.00	\$1								\$3,696

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Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: December 1998

Month\Year: 4\23

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	65%	35 Days	\$246.00	\$1								\$5,187
P&O Nedlloyd	0%	35%	33 Days										

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Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: December 1998

Month\Year: 48\464

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	60%	46%	28 Days ¹²	\$154.00	\$1		9%						\$3,546
Maersk	19%	11%	29 Days	\$134.00									\$2,814
Sea-Land	8%	14%	29 Days	\$134.00									\$2,814
Cho Yang	8%	12%	27 Days ¹²	\$3,100 ¹⁶									\$3,100
Evergreen	2%	4%	34 Days	\$94.00			9%						\$2,152
Hanjin	2%	2%	35 Days	\$134.00	\$1		9%						\$3,088
NYK Line	0%	4%	24 Days	\$134.00									\$2,814
COSCO	0%	4%	30 Days										

12 Transit time is based on departure from Savannah, GA.

16 Rate is calculated per KT not by container.

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Atlantic/Gulf Ports To St. Petersburg, Russia

Frozen Poultry (EC)

Monthly Market Share For: December 1998

Month\Year: 2\437

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	85%	17 Days										
Maersk	0%	6%	18 Days										
P&O Nedlloyd	0%	5%											

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Atlantic/Gulf Ports To Tallinn, Estonia

Frozen Poultry (EC)

Monthly Market Share For: December 1998

Month\Year: 6\91

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	83%	69%	19 Days										
OOCL	17%	19%	19 Days	\$3,718 ¹						\$500 ¹			\$4,218
Hapag-Lloyd	0%	5%											
Maersk	0%	4%	23 Days	\$3,718 ¹						\$500 ¹			\$4,218

¹ Rate is per container

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Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: December 1998

Month\Year: 30\817

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Sea-Land	53%	87%	18 Days										
Zim Line	40%	3%		\$2,900 ¹						\$600 ¹			\$3,500
Maersk	0%	6%	18 Days										

¹ Rate is per container

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Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: December 1998

Month\Year: 14\482

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	43%	59%	22 Days	\$106.00	\$1		34%						\$3,004
NYK Line	36%	11%	32 Days	\$106.00	\$1								\$2,247
APL	21%	3%	22 Days	\$106.00	\$1								\$2,247
Maersk	0%	12%	33 Days	\$106.00	\$1								\$2,247
Yang Ming	0%	6%	25 Days ¹²										
P&O Nedlloyd	0%	4%	28 Days ¹²	\$106.00	\$1		34%						\$3,004

¹² Transit time is based on departure from Savannah, GA.