

# Ocean Rate Bulletin



## Frozen Poultry (EC):

### **Total TEU/FEU:**

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX; Norfolk, VA; Savannah, GA; and, Wilmington, NC.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2000.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October 2000. Source: PIERS, October 2000.

### **Market Share-CY 2000:**

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for December 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF (FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: October 2000

Month\Year: 102.5 \ 819.5

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i>   | <i>Ocean Rate</i>    | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|-----------------------|----------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Evergreen      | 32%                 | 42%                 | 27 Days               | \$158                | \$11       |           |            |            |                |            |                  |             | \$3,549              |
| Hanjin         | 24%                 | 28%                 | 26 Days               |                      |            |           |            |            |                |            |                  |             |                      |
| Cho Yang       | 16%                 | 6%                  | 26 Days <sup>12</sup> | \$4,000 <sup>1</sup> |            |           |            |            |                |            |                  |             | \$4,000              |
| OOCL           | 14%                 | 7%                  | 26 Days               | \$166                |            |           |            |            |                |            |                  |             | \$3,486              |
| Yang Ming      | 7%                  | 5%                  | 26 Days               | \$163                |            |           |            |            |                |            |                  | 21 KT       | \$3,423              |
| P&O Nedlloyd   | 6%                  | 2%                  | 21 Days               |                      |            |           |            |            |                |            |                  |             |                      |
| Mitsui OSK     | 1%                  | 2%                  |                       |                      |            |           |            |            |                |            |                  |             |                      |

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

**Average Container Rate** \$3,628

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: October 2000

Month\Year: 6.0 \ 239.0

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>        | <i>CY</i> | <i>CAF</i> | <i>THC</i>         | <i>CFS Rec</i> | <i>ARB</i>          | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|-------------------|-----------|------------|--------------------|----------------|---------------------|------------------|-------------|----------------------|
| Hanjin         | 50%                 | 9%                  |                     | \$3,350 <sup>1</sup> | \$62 <sup>1</sup> |           |            | \$500 <sup>1</sup> |                | \$1000 <sup>1</sup> |                  |             | \$4,912              |
| Evergreen      | 17%                 | 65%                 |                     |                      |                   |           |            |                    |                |                     |                  |             |                      |
| P&O Nedlloyd   | 17%                 | 9%                  |                     |                      |                   |           |            |                    |                |                     |                  |             |                      |
| Maersk-SeaLand | 17%                 | 6%                  | 22 Days             | \$3,900 <sup>1</sup> | \$76 <sup>1</sup> |           |            | \$500 <sup>1</sup> |                |                     |                  |             | \$4,476              |
| Hapag-Lloyd    | 0%                  | 5%                  |                     | \$3,900 <sup>1</sup> | \$76 <sup>1</sup> |           |            | \$500 <sup>1</sup> |                | \$480 <sup>1</sup>  |                  |             | \$4,956              |
| COSCO          | 0%                  | 3%                  |                     |                      |                   |           |            |                    |                |                     |                  |             |                      |
| K Line         | 0%                  | 3%                  | 18 Days             |                      |                   |           |            |                    |                |                     |                  |             |                      |

<sup>1</sup> Rate is per container

*Average Container Rate* \$4,803

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: October 2000

Month\Year: 797.2 \ 8,933.4

*Surcharges:*

| <i>Carrier</i>        | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i>   | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|-----------------------|---------------------|---------------------|-----------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk-SeaLand        | 16%                 | 17%                 | 26 Days               | \$3,250 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,470              |
| COSCO                 | 14%                 | 6%                  |                       | \$135                | \$11               |           |            |            |                |            |                  | 21 KT       | \$3,066              |
| Yang Ming             | 13%                 | 11%                 | 28 Days               |                      |                    |           |            |            |                |            |                  |             |                      |
| Hanjin                | 11%                 | 10%                 | 31 Days               | \$2,800 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,020              |
| Evergreen             | 10%                 | 11%                 | 32 Days               | \$126                | \$11               |           |            |            |                |            |                  | 21 KT       | \$2,877              |
| NYK Line              | 8%                  | 9%                  | 22 Days               | \$174                | \$11               |           |            |            |                |            |                  |             | \$3,885              |
| APL                   | 6%                  | 4%                  | 23 Days               | \$133                | \$11               |           |            |            |                |            |                  | 21 KT       | \$3,024              |
| Mitsui OSK            | 5%                  | 12%                 | 20 Days               |                      |                    |           |            |            |                |            |                  |             |                      |
| Cho Yang              | 5%                  | 3%                  | 31 Days <sup>12</sup> | \$2,100 <sup>1</sup> |                    |           |            |            |                |            |                  |             | \$2,100              |
| Hyundai               | 4%                  | 5%                  | 29 Days               | \$132                | \$11               |           |            |            |                |            |                  | 21 KT       | \$3,003              |
| OOCL                  | 3%                  | 4%                  | 26 Days               | \$131                | \$11               |           |            |            |                |            |                  |             | \$2,982              |
| P&O Nedlloyd          | 3%                  | 4%                  | 24 Days               |                      |                    |           |            |            |                |            |                  |             |                      |
| China Shipping Contai | 2%                  | 0%                  |                       |                      |                    |           |            |            |                |            |                  |             |                      |
| Zim Line              | 0%                  | 3%                  |                       | \$3,200 <sup>1</sup> | \$120 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,870              |

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah, GA.

*Average Container Rate* \$3,131

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Jakarta, Indonesia

Frozen Poultry (EC)

Monthly Market Share For: October 2000

Month\Year: 17.0 \ 232.0

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| APL            | 65%                 | 17%                 | 33 Days             | \$220                | \$11               |           |            |            |                |            |                  | 21 KT       | \$4,851              |
| Evergreen      | 24%                 | 4%                  | 43 Days             | \$193                | \$11               |           |            |            |                |            |                  |             | \$4,284              |
| P&O Nedlloyd   | 12%                 | 19%                 | 28 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| Hanjin         | 0%                  | 22%                 | 36 Days             | \$3,700 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,920              |
| Maersk-SeaLand | 0%                  | 17%                 | 35 Days             | \$4,695 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$4,915              |
| OOCL           | 0%                  | 11%                 | 35 Days             | \$193                | \$11               |           |            |            |                |            |                  | 23.5 KT     | \$4,795              |
| NYK Line       | 0%                  | 6%                  | 33 Days             |                      |                    |           |            |            |                |            |                  |             |                      |

<sup>1</sup> Rate is per container

*Average Container Rate* \$4,697

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: October 2000

Month\Year: 22.0 \ 258.2

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hanjin         | 55%                 | 30%                 | 30 Days             | \$2,800 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,020              |
| Maersk-SeaLand | 18%                 | 21%                 | 29 Days             | \$3,280 <sup>1</sup> | \$220 <sup>1</sup> |           | 6%         |            |                |            |                  |             | \$3,697              |
| Evergreen      | 14%                 | 35%                 | 30 Days             | \$128                | \$11               |           | 6%         |            |                |            |                  |             | \$3,080              |
| Yang Ming      | 5%                  | 4%                  | 26 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| OOCL           | 5%                  | 2%                  | 26 Days             | \$132                | \$11               |           | 6%         |            |                |            |                  |             | \$3,169              |
| NYK Line       | 5%                  | 0%                  | 20 Days             |                      |                    |           |            |            |                |            |                  |             |                      |

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,171

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: October 2000

Month\Year: 16.0 \ 235.4

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| OOCL           | 75%                 | 10%                 | 28 Days             | \$188                | \$11               |           |            |            |                |            |                  | 21 KT       | \$4,179              |
| Maersk-SeaLand | 13%                 | 2%                  | 30 Days             | \$3,750 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,970              |
| Mitsui OSK     | 6%                  | 7%                  | 26 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| APL            | 6%                  | 0%                  | 28 Days             | \$194                | \$11               |           |            |            |                |            |                  | 21 KT       | \$4,305              |
| Zim Line       | 0%                  | 39%                 |                     | \$3,750 <sup>1</sup> | \$120 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,870              |
| Hapag-Lloyd    | 0%                  | 21%                 | 28 Days             | \$208                |                    |           |            |            |                |            |                  |             | \$4,368              |
| Hanjin         | 0%                  | 8%                  | 34 Days             | \$3,700 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,920              |
| COSCO          | 0%                  | 7%                  |                     | \$3,440 <sup>1</sup> |                    |           |            |            |                |            |                  |             | \$3,440              |
| Yang Ming      | 0%                  | 3%                  | 34 Days             |                      |                    |           |            |            |                |            |                  |             |                      |

<sup>1</sup> Rate is per container

*Average Container Rate* \$4,158

# Ocean Rate Bulletin

Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: October 2000

Month\Year: 5.0 \ 53.0

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk-SeaLand | 100%                | 32%                 | 25 Days             | \$4,050 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$4,270              |
| APL            | 0%                  | 45%                 | 29 Days             | \$225                | \$11               |           |            |            |                |            |                  | 21 KT       | \$4,956              |
| Evergreen      | 0%                  | 21%                 | 39 Days             | \$4,000 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$4,220              |

<sup>1</sup> Rate is per container

*Average Container Rate* \$4,270

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Shanghai, China

Frozen Poultry (EC)

Monthly Market Share For: October 2000

Month\Year: 47.0 \ 175.0

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Evergreen      | 38%                 | 22%                 | 30 Days             | \$187                | \$11               |           |            |            |                |            |                  |             | \$4,158              |
| Maersk-SeaLand | 30%                 | 19%                 | 35 Days             | \$4,400 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$4,620              |
| Hapag-Lloyd    | 15%                 | 22%                 | 29 Days             | \$174                |                    |           |            |            |                |            |                  |             | \$3,654              |
| Hyundai        | 9%                  | 6%                  |                     |                      |                    |           |            |            |                |            |                  |             |                      |
| COSCO          | 4%                  | 4%                  | 27 Days             | \$172                |                    |           |            |            |                |            |                  | 23.5 KT     | \$4,042              |
| OOCL           | 2%                  | 2%                  | 27 Days             | \$187                | \$11               |           |            |            |                |            |                  |             | \$4,158              |
| Yang Ming      | 2%                  | 1%                  | 29 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| Hanjin         | 0%                  | 17%                 | 32 Days             | \$3,700 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,920              |
| Mitsui OSK     | 0%                  | 5%                  | 26 Days             |                      |                    |           |            |            |                |            |                  |             |                      |

<sup>1</sup> Rate is per container

*Average Container Rate* \$4,223

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: October 2000

Month\Year: 83.0 \ 592.1

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i>   | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|-----------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| COSCO          | 39%                 | 29%                 |                       | \$149                |                    |           | 8%         |            |                |            |                  | 21 KT       | \$3,359              |
| Maersk-SeaLand | 28%                 | 34%                 | 26 Days               | \$3,550 <sup>1</sup> | \$220 <sup>1</sup> |           | 8%         |            |                |            |                  |             | \$4,054              |
| Evergreen      | 13%                 | 10%                 | 36 Days <sup>12</sup> | \$143                | \$11               |           | 8%         |            |                |            |                  |             | \$3,474              |
| Hanjin         | 7%                  | 4%                  | 36 Days               | \$3,150 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,370              |
| P&O Nedlloyd   | 5%                  | 13%                 | 23 Days               |                      |                    |           |            |            |                |            |                  |             |                      |
| OOCL           | 4%                  | 5%                  | 30 Days               | \$145                | \$11               |           | 8%         |            |                |            |                  | 21 KT       | \$3,520              |
| APL            | 2%                  | 0%                  | 27 Days               | \$149                | \$11               |           | 8%         |            |                |            |                  | 21 KT       | \$3,610              |
| NYK Line       | 1%                  | 1%                  | 26 Days               |                      |                    |           |            |            |                |            |                  |             |                      |
| CACG           | 1%                  | 0%                  |                       |                      |                    |           |            |            |                |            |                  |             |                      |

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah, GA.

**Average Container Rate** \$3,597

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: October 2000

Month\Year: 47.0 \ 667.3

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i>         | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|--------------------|----------------|------------|------------------|-------------|----------------------|
| Maersk-SeaLand | 100%                | 98%                 | 15 Days             | \$2,850 <sup>1</sup> | \$212 <sup>1</sup> |           |            | \$600 <sup>1</sup> |                |            |                  |             | \$3,662              |

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,662

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: October 2000

Month\Year: 20.0 \ 239.2

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| COSCO          | 35%                 | 29%                 |                     | \$121                | \$11               |           | 50%        |            |                |            |                  | 21 KT       | \$4,043              |
| Evergreen      | 20%                 | 29%                 | 23 Days             | \$115                | \$11               |           | 50%        |            |                |            |                  |             | \$3,854              |
| APL            | 20%                 | 20%                 | 20 Days             | \$121                | \$11               |           | 50%        |            |                |            |                  | 21 KT       | \$4,043              |
| P&O Nedlloyd   | 20%                 | 7%                  | 21 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| Hanjin         | 5%                  | 2%                  | 33 Days             | \$2,800 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,020              |
| Maersk-SeaLand | 0%                  | 5%                  | 22 Days             | \$2,950 <sup>1</sup> | \$220 <sup>1</sup> |           | 50%        |            |                |            |                  |             | \$4,645              |
| Yang Ming      | 0%                  | 3%                  | 22 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| Mitsui OSK     | 0%                  | 3%                  | 14 Days             |                      |                    |           |            |            |                |            |                  |             |                      |

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,932