

# *Ocean Rate Bulletin*



## Frozen Potatoes:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July, 2003. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July, 2003.

### **Market Share-July:**

Each carrier's current market share is based on the number of containers shipped during July, 2003. Source: PIERS, July, 2003.

### **Market Share-CY 2003:**

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for September 30, 2003. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

### **Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: July 2003

Month\Year: 22.0 \ 173.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Maersk-SeaLand	100%	83%	24	\$4,150	\$230	\$40						\$4,420
Evergreen	0%	10%	24	\$3,100	\$230	\$40						\$3,370
Hatsu Marine Ltd.	0%	6%	24									

**Weighted Average Container Rate** \$4,420

---

# ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

*Monthly Market Share For: July 2003*

Month\Year: 30.0 \ 167.4

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hanjin	87%	70%	9	\$148	\$12	\$40						19 KT	\$3,080
NYK Line	13%	26%	10										

*Weighted Average Container Rate* \$3,080

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: July 2003

Month\Year: 79.0 \ 524.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Yang Ming	39%	31%	16									
NYK Line	30%	24%	14									
Hatsu Marine Ltd.	18%	14%	16									
Evergreen	8%	9%	16	\$2,700	\$230	\$40						\$2,970
Hyundai	3%	3%	16									
COSCO	3%	4%	17	\$120 <sup>16</sup>	\$12 <sup>16</sup>						24.5 KT	\$3,240
MOL	0%	6%	18	\$2,950	\$230	\$40						\$3,220
Maersk-SeaLand	0%	5%	16	\$3,750	\$230	\$40						\$4,020
OOCL	0%	3%	14	\$3,475	\$230	\$40						\$3,745

**Weighted Average Container Rate** \$3,038

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: July 2003

Month\Year: 29.8 \ 144.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Evergreen	34%	17%	26	\$3,100	\$230	\$40						\$3,370
OOCL	20%	32%	23	\$3,775	\$230	\$40						\$4,045
Hatsu Marine Ltd.	20%	15%	26									
NYK Line	7%	16%	26									
Hanjin	7%	9%		\$200 <sup>16</sup>	\$12 <sup>16</sup>	\$40					19 KT	\$4,068
Hyundai	7%	4%	32									
Maersk-SeaLand	7%	1%	26	\$4,150	\$230	\$40						\$4,420

**Weighted Average Container Rate** \$3,747

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: July 2003

Month\Year: 41.3 \ 352.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hatsu Marine Ltd.	32%	25%	14									
OOCL	24%	28%	14	\$3,475	\$230	\$40						\$3,745
Maersk-SeaLand	19%	11%	14	\$3,750	\$230	\$40	3%					\$4,133
NYK Line	15%	16%	13									
P&O Nedlloyd	5%	4%	13									
China Shipping	5%	1%	21									
Evergreen	0%	8%	14	\$2,700	\$230	\$40						\$2,970
Hyundai	0%	5%	17									

**Weighted Average Container Rate** \$3,917

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: July 2003

Month\Year: 69.7 \ 447.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hatsu Marine Ltd.	80%	69%	19										
Hanjin	9%	4%	20	\$197 <sup>16</sup>	\$12 <sup>16</sup>	\$40							\$4,011
Evergreen	6%	4%	18										
Maersk-SeaLand	6%	4%	18	\$4,150	\$230	\$40							\$4,420
APL	0%	8%	25	\$3,050	\$230	\$40							\$3,320
OOCL	0%	7%	15	\$3,775	\$230	\$40							\$4,045
												<b>Weighted Average Container Rate</b>	\$4,175

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: July 2003

Month\Year: 61.1 \ 414.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hatsu Marine Ltd.	36%	35%	24										
Hanjin	31%	26%		\$168 <sup>16</sup>	\$12 <sup>16</sup>	\$40							\$3,460
Evergreen	16%	9%	24	\$3,100	\$230	\$40							\$3,370
Hyundai	10%	8%	27										
Maersk-SeaLand	7%	10%	29	\$4,150	\$230	\$40							\$4,420
MOL	0%	3%	27	\$3,450	\$230	\$40							\$3,720
												<b>Weighted Average Container Rate</b>	\$3,549

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: July 2003

Month\Year: 2.0 \ 125.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Evergreen	100%	3%	18	\$1,950								\$1,950
COSCO	0%	64%	15	\$5,100	\$230							\$5,330
NYK Line	0%	11%	13									
OOCL	0%	8%	13									
China Shipping	0%	8%	16 <sup>5</sup>									

**Weighted Average Container Rate \$1,950**

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: July 2003

Month\Year: 61.5 \ 341.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hapag-Lloyd	26%	13%	19	\$134 <sup>16</sup>	\$12 <sup>16</sup>	\$40							\$2,814
Hatsu Marine Ltd.	16%	16%	21										
Hanjin	16%	13%	23	\$145 <sup>16</sup>	\$12 <sup>16</sup>	\$40							\$3,023
NYK Line	12%	9%	20										
Maersk-SeaLand	10%	6%	21	\$4,150	\$230	\$40	8%						\$4,752
OOCL	8%	7%	20	\$3,775	\$230	\$40							\$4,045
Yang Ming	7%	13%											
Evergreen	6%	15%	21										
COSCO	0%	4%		\$3,550	\$230								\$3,780

**Weighted Average Container Rate** \$3,355

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: July 2003

Month\Year: 875.0 \ 5,526.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
NYK Line	37%	29%	10										
COSCO	30%	27%	12	\$3,550	\$230								\$3,780
K Line	17%	19%	9	\$3,500	\$230	\$40							\$3,770
Hatsu Marine Ltd.	7%	6%	13										
Hanjin	4%	7%	9	\$1,453	\$12	\$40							\$3,023
Evergreen	3%	5%	13	\$2,800	\$230	\$40							\$3,070
Yang Ming	1%	1%	9										
APL	1%	1%	10	\$160	\$12	\$40	41%	\$34			19 KT		\$5,166
MOL	0%	1%	10	\$3,600	\$230	\$40							\$3,870
Hyundai	0%	1%											

*Weighted Average Container Rate* \$3,697