



Ocean Rate Bulletin

Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during September 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 1999.

Market Share-September:

Each carrier's current market share is based on the number of containers shipped during September 1999. Source: PIERS, September 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for December 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: September 1999

Month\Year: 7\186

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	56%	36%	9 Days	\$137.00	\$2								\$2,641
Hanjin	43%	24%	13 Days	\$137.00	\$2								\$2,641
Mitsui OSK	0%	21%	10 Days	\$2,660 ¹	\$40 ¹								\$2,700
Maersk	0%	10%	17 Days	\$2,660 ¹	\$40 ¹								\$2,700
APL	0%	6%	9 Days	\$140.00	\$2								\$2,698

1 Rate is per container

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: September 1999

Month\Year: 57\686

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	32%	22%	16 Days ³										
Yang Ming	21%	17%	16 Days										
APL	12%	3%	13 Days	\$139.00	\$2								\$2,679
NYK Line	10%	8%	13 Days	\$139.00	\$1							19 KT	\$2,793
Sea-Land	9%	11%	16 Days ³	\$2,600 ¹	\$40 ¹								\$2,640
Mitsui OSK	7%	8%	14 Days ³	\$139.00	\$2								\$2,679
K Line	7%	1%	27 Days										
Maersk	2%	12%	16 Days ³	\$2,640 ¹	\$40 ¹								\$2,680
OOCL	2%	12%	16 Days	\$139.00 ¹	\$2 ¹								\$2,679
Hyundai	0%	5%	13 Days	\$137.00	\$2								\$2,641

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: September 1999

Month\Year: 7\103

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	71%	20%	24 Days ³	\$2,600 ¹									\$2,600
Hanjin	14%	59%	27 Days	\$189.00	\$2								\$3,629
Hyundai	14%	2%	26 Days	\$172.00									\$3,268
Maersk	0%	10%		\$2,375 ¹	\$40 ¹								\$2,415
APL	0%	7%	26 Days	\$172.00									\$3,268

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: September 1999

Month\Year: 20\486

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	64%	41%	14 Days ³	\$2,500 ¹									\$2,500
NYK Line	21%	4%	18 Days	\$156.00	\$8							19 KT	\$3,116
Sea-Land	10%	15%	12 Days	\$2,600 ¹	\$40 ¹		5%						\$2,809
Maersk	5%	9%	15 Days ³	\$2,675 ¹	\$40 ¹		5%						\$2,809
OOCL	0%	15%	17 Days	\$156.00	\$2								\$3,002
Mitsui OSK	0%	12%	16 Days ³	\$156.00	\$2							19 KT	\$3,002

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: September 1999

Month\Year: 19\230

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	42%	15%	20 Days	\$169.00								19 KT	\$3,211
Evergreen	37%	42%	17 Days ³										
APL	11%	9%	20 Days	\$2,550 ¹									\$2,550
Mitsui OSK	11%	9%	24 Days ³	\$169.00									\$3,211
Maersk	0%	12%	21 Days	\$2,375 ¹	\$40 ¹								\$2,415
Sea-Land	0%	6%	23 Days	\$2,350 ¹	\$40 ¹								\$2,390
Hanjin	0%	5%	18 Days	\$186.00	\$2							19 KT	\$3,572

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: September 1999

Month\Year: 24\167

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	67%	69%	21 Days ³	\$2,400 ¹									\$2,400
APL	13%	4%	23 Days	\$157.00									\$2,983
Mitsui OSK	13%	2%	23 Days ³	\$157.00									\$2,983
Hyundai	8%	18%	22 Days	\$157.00									\$2,983
Sea-Land	0%	4%	12 Days	\$2,350 ¹	\$40 ¹								\$2,390
Yang Ming	0%	3%	31 Days ³										

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: September 1999

Month\Year: 31\279

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	38%	16%	21 Days ³	\$2,450 ¹	\$40 ¹		9%						\$2,384
Cho Yang	16%	11%	22 Days	\$175.00								19 KT	\$3,325
COSCO	10%	8%		\$3,050 ¹									\$3,050
Hyundai	10%	6%	20 Days	\$134.00								19 KT	\$2,546
Evergreen	6%	25%	20 Days ³	\$2,500 ¹									\$2,500
NYK Line	6%	5%	25 Days	\$134.00								19 KT	\$2,546
APL	6%	5%	20 Days	\$127.00								20 KT	\$2,540
K Line	5%	1%	24 Days ³	\$134.00								19 KT	\$2,546
Mitsui OSK	3%	14%	21 Days ³	\$134.00									\$2,546
OOCL	0%	5%	25 Days	\$134.00									\$2,546
Maersk	0%	3%	21 Days ³	\$2,375 ¹	\$40 ¹		9%						\$2,589

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: September 1999

Month\Year: 428\3,350

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
COSCO	35%	29%		\$3,050 ¹									\$3,050
Mitsui OSK	20%	17%	12 Days ³	\$3,900 ¹									\$3,900
Maersk	19%	18%	10 Days ³	\$2,915 ¹	\$40 ¹		40%						\$4,081
NYK Line	14%	14%	10 Days	\$3,500 ¹									\$3,500
Hapag-Lloyd	3%	2%	10 Days	\$150.00			40%	\$34					\$4,597
Evergreen	2%	7%	10 Days ³	\$3,900 ¹									\$3,900
Hyundai	2%	1%	11 Days	\$165.00	\$2		40%	\$34					\$5,073
Hanjin	1%	3%	12 Days	\$147.00	\$2		40%	\$34					\$4,442
Yang Ming	1%	2%	14 Days ³										
APL	1%	2%	11 Days	\$139.00				\$46			20 KT		\$3,700
OOCL	1%	1%	11 Days	\$3,900 ¹									\$3,900
P&O Nedlloyd	1%	0%	10 Days										
K Line	0%	4%	10 Days	\$3,500 ¹									\$3,500

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.