



Ocean Rate Bulletin

Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during June 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, June 1999.

Market Share-June:

Each carrier's current market share is based on the number of containers shipped during June 1999. Source: PIERS, June 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for September 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: June 1999

Month\Year: 1\8

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	24%	24 Days ³	\$2,735 ¹	\$20 ¹								\$2,755
Evergreen	0%	44%	24 Days ³	\$228.00	\$1								\$4,351
Hyundai	0%	24%	25 Days	\$144.00								19 KT	\$2,736
Sea-Land	0%	8%	25 Days	\$2,350 ¹	\$20 ¹								\$2,370

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: June 1999

Month\Year: 30\147

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	47%	31%	10 Days	\$137.00	\$1							19 KT	\$2,622
Hanjin	39%	25%	13 Days	\$137.00	\$1							19 KT	\$2,622
Maersk	10%	12%		\$2,660 ¹	\$20 ¹								\$2,680
Mitsui OSK	3%	20%	10 Days ³	\$2,660 ¹	\$20 ¹								\$2,680
APL	0%	8%	12 Days	\$128.00	\$1							19 KT	\$2,451
Cho Yang	0%	3%	13 Days	\$2,650 ¹									\$2,650

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: June 1999

Month\Year: 88\515

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	21%	20%	16 Days ³	\$94.00	\$1							24.5 KT	\$2,328
Mitsui OSK	21%	9%	17 Days	\$139.00	\$1							19 KT	\$2,660
Yang Ming	18%	14%	15 Days										
Maersk	12%	13%	16 Days ³	\$2,640 ¹	\$20 ¹								\$2,660
Sea-Land	8%	12%	16 Days	\$2,600 ¹	\$20 ¹								\$2,620
OOCL	7%	15%	13 Days	\$139.00	\$1								\$2,660
Hyundai	5%	4%	14 Days	\$137.00	\$1							19 KT	\$2,622
NYK Line	4%	7%	13 Days	\$139.00	\$1							19 KT	\$2,660
Hanjin	2%	1%	17 Days	\$137.00	\$1							19 KT	\$2,622
COSCO	1%	2%		\$94.00	\$1							24.5 KT	\$2,328
APL	1%	1%	13 Days	\$139.00	\$1							19 KT	\$2,660

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: June 1999

Month\Year: 11\79

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	64%	66%	27 Days	\$189.00	\$1							19 KT	\$3,610
Maersk	27%	11%	26 Days	\$3,265 ¹	\$20 ¹								\$3,285
Evergreen	9%	14%											
APL	0%	8%	26 Days	\$172.00									\$3,268

¹ Rate is per container

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Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: June 1999

Month\Year: 77\393

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	35%	14%	17 Days	\$256.00	\$1								\$2,984
Evergreen	18%	35%	14 Days ³	\$132.00	\$1							21 KT	\$2,793
Maersk	18%	10%	15 Days ³	\$2,675 ¹	\$20 ¹		4%						\$2,802
OOCL	9%	15%	17 Days	\$156.00	\$1								\$2,983
Sea-Land	9%	15%	15 Days	\$2,600	\$20		4%						\$2,724
NYK Line	4%	3%	18 Days	\$132.00	\$1							21 KT	\$2,793
Hyundai	3%	3%	17 Days	\$156.00	\$1							19 KT	\$2,983
Hanjin	1%	2%	20 Days	\$3,200 ¹	\$20 ¹		4%						\$3,348

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: June 1999

Month\Year: 22\166

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	34%	35%											
Sea-Land	25%	6%	23 Days	\$2,350 ¹	\$20 ¹								\$2,370
Maersk	22%	17%	21 Days ³	\$3,210 ¹	\$20 ¹								\$3,230
Hanjin	9%	7%	18 Days	\$186.00	\$1							19 KT	\$3,553
Hyundai	4%	12%	21 Days	\$169.00								19 KT	\$3,211
Mitsui OSK	4%	11%	24 Days	\$3,211 ¹	\$20 ¹								\$3,231
APL	0%	10%	20 Days	\$157.00									\$2,983

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: June 1999

Month\Year: 15\100

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	47%	66%	21 Days ³	\$157.00	\$1								\$3,002
Hyundai	40%	23%	23 Days	\$157.00								19 KT	\$2,983
APL	7%	4%	23 Days	\$157.00									\$2,983
Yang Ming	7%	3%	31 Days										

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: June 1999

Month\Year: 31\192

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	28%	12%	21 Days	\$2,150	\$20		8%						\$2,382
Evergreen	18%	27%	20 Days ³	\$127.00	\$1							22 KT	\$2,816
Mitsui OSK	16%	16%	21 Days	\$134.00								19 KT	\$2,546
Cho Yang	13%	8%	22 Days	\$175.00								19 KT	\$3,325
COSCO	13%	6%		\$3,050 ¹									\$3,050
APL	3%	5%	20 Days	\$127.00								22 KT	\$2,794
Maersk	2%	4%	12 Days ³	\$2,375 ¹	\$20 ¹		8%						\$2,585
Hyundai	0%	6%	21 Days	\$134.00								19 KT	\$2,546

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: June 1999

Month\Year: 522\2,146

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
COSCO	27%	27%		\$3,050									\$3,050
Maersk	27%	20%	16 Days ³	\$2,915 ¹	\$20 ¹		40%						\$4,101
Mitsui OSK	16%	15%	12 Days	\$3,900 ¹									\$3,900
NYK Line	14%	11%	10 Days	\$3,500 ¹									\$3,500
Evergreen	7%	8%	10 Days ³	\$130.00	\$1		40%						\$3,477
APL	2%	2%	14 Days	\$150.00	\$1		40%	\$34					\$4,655
Yang Ming	2%	2%	10 Days										
Hapag-Lloyd	2%	1%	10 Days	\$150.00			40%	\$34					\$4,722
OOCL	2%	1%	10 Days	\$3,900 ¹									\$3,900
Hanjin	1%	3%	13 Days	\$147.00	\$1		40%	\$26				19 KT	\$4,423
K Line	0%	7%	10 Days	\$3,500 ¹									\$3,500

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.