

Ocean Rate Bulletin



Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during June 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, June 2000.

Market Share-June:

Each carrier's current market share is based on the number of containers shipped during June 2000. Source: PIERS, June 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for September 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: June 2000

Month\Year: 48.0 \ 178.0

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hanjin | 60% | 69% | 13 Days | \$210 | \$11 | | | | | | | | \$4,199 |
| Maersk-SeaLand | 19% | 15% | 17 Days ³ | \$2,860 ¹ | \$220 ¹ | | | | | | | | \$3,080 |
| Hyundai | 19% | 11% | 10 Days | \$148 | \$11 | | | | | | | | \$3,021 |
| Cho Yang | 2% | 3% | 14 Days | \$2,950 ¹ | | | | | | | | | \$2,950 |

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,738

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: June 2000

Month\Year: 116.5 \ 439.1

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk-SeaLand | 36% | 26% | 17 Days ³ | \$2,840 ¹ | \$220 ¹ | | | | | | | | \$3,060 |
| Yang Ming | 23% | 29% | 21 Days | | | | | | | | | | |
| NYK Line | 14% | 10% | 6 Days | \$150 | \$11 | | | | | | | 19 KT | \$3,050 |
| Mitsui OSK | 11% | 9% | 9 Days ³ | | | | | | | | | | |
| Hyundai | 7% | 6% | 10 Days | \$148 | \$11 | | | | | | | 19 KT | \$3,021 |
| K Line | 4% | 2% | 13 Days | | | | | | | | | | |
| Evergreen | 3% | 12% | 15 Days | \$3,000 ¹ | | | | | | | | | \$3,000 |
| COSCO | 0% | 3% | 24 Days | \$3,060 ¹ | \$220 ¹ | | | | | | | | \$3,280 |

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,050

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: June 2000

Month\Year: 30.5 \ 123.3

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| APL | 46% | 32% | 26 Days | \$182 | | | | | | | | 19 KT | \$3,458 |
| Hanjin | 28% | 37% | 27 Days | \$200 | \$11 | | | | | | | 19 KT | \$4,009 |
| Maersk-SeaLand | 20% | 11% | | \$2,575 ¹ | \$220 ¹ | | | | | | | | \$2,795 |
| Evergreen | 7% | 15% | 23 Days | \$3,800 ¹ | \$220 ¹ | | | | | | | | \$4,020 |

¹ Rate is per container

Average Container Rate \$3,517

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: June 2000

Month\Year: 54.0 \ 241.3

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|----------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk-SeaLand | 44% | 23% | 15 Days ³ | | | | | | | | | | |
| Evergreen | 30% | 55% | 10 Days | \$3,000 ¹ | | | | | | | | | \$3,000 |
| NYK Line | 11% | 5% | 16 Days | \$167 | \$11 | | | | | | | | \$3,373 |
| Mitsui OSK | 9% | 11% | 17 Days | | | | | | | | | | |
| Cho Yang | 4% | 4% | 16 Days | | | | | | | | | | |
| Hanjin | 2% | 1% | 16 Days | \$194 | \$11 | | 6% | | | | | | \$4,116 |

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,148

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: June 2000

Month\Year: 91.0 \ 342.6

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk-SeaLand | 78% | 55% | 21 Days ³ | \$2,575 ¹ | \$220 ¹ | | | | | | | | \$2,795 |
| Evergreen | 13% | 29% | 19 Days | | | | | | | | | | |
| Hyundai | 4% | 6% | 21 Days | \$180 | | | | | | | | 19 KT | \$3,420 |
| CSCN | 2% | 2% | | | | | | | | | | | |
| APL | 1% | 4% | 20 Days | \$2,750 ¹ | | | | | | | | | \$2,750 |
| OOCL | 1% | 1% | 21 Days | \$179 | | | | | | | | 19 KT | \$3,401 |

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Average Container Rate \$2,831

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: June 2000

Month\Year: 33.0 \ 177.0

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------------------------|----------------------|
| Evergreen | 42% | 53% | 19 Days | \$3,800 ¹ | \$220 ¹ | | | | | | | | \$4,020 |
| Maersk-SeaLand | 27% | 21% | 24 Days ³ | \$2,575 ¹ | \$220 ¹ | | | | | | | | \$2,795 |
| Mitsui OSK | 18% | 14% | 23 Days | | | | | | | | | | |
| APL | 9% | 6% | 23 Days | \$2,750 ¹ | | | | | | | | | \$2,750 |
| Yang Ming | 3% | 2% | 31 Days ³ | | | | | | | | | | |
| Hyundai | 0% | 4% | 23 Days | \$168 | | | | | | | | 19 KT | \$3,192 |
| | | | | | | | | | | | | <i>Average Container Rate</i> | \$3,450 |

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: June 2000

Month\Year: 55.9 \ 231.8

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk-SeaLand | 61% | 35% | 21 Days ³ | \$2,575 ¹ | \$220 ¹ | | 8% | | | | | | \$3,001 |
| Mitsui OSK | 20% | 11% | 21 Days | | | | | | | | | | |
| Evergreen | 13% | 37% | 18 Days | \$3,000 ¹ | | | | | | | | | \$3,000 |
| Yang Ming | 5% | 9% | 28 Days ³ | | | | | | | | | | |
| K Line | 2% | 1% | 24 Days | | | | | | | | | | |
| APL | 0% | 5% | 20 Days | \$137 | | | | | | | | 22 KT | \$3,014 |

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,001

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: June 2000

Month\Year: 514.9 \ 2,577.8

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| COSCO | 31% | 29% | 19 Days | \$3,250 ¹ | | | | | | | | | \$3,250 |
| NYK Line | 18% | 21% | 11 Days | \$3,300 ¹ | | | | | | | | | \$3,300 |
| Maersk-SeaLand | 17% | 17% | 10 Days ³ | \$3,115 ¹ | \$220 ¹ | | 50% | | | | | | \$4,893 |
| K Line | 17% | 11% | 10 Days | \$3,300 ¹ | | | | | | | | | \$3,300 |
| Evergreen | 14% | 15% | 9 Days | \$3,900 ¹ | \$220 ¹ | | | | | | | | \$4,120 |
| Hapag-Lloyd | 1% | 3% | 11 Days | \$150 | | | 50% | \$34 | | | | | \$4,921 |
| Yang Ming | 1% | 2% | 10 Days | | | | | | | | | | |
| Hanjin | 1% | 1% | 13 Days | \$147 | \$11 | | 50% | \$34 | | | | | \$5,045 |

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,708