
Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: May 1997

Month\Year: 42\77

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	64%	57%	25 Days	\$161.00	\$5			\$26				19 KT	\$3,648
Evergreen	21%	19%	25 Days ³	\$160.00	\$5			AI				19 KT	\$3,135
OOCL	12%	13%	21 Days	\$163.00	\$5			AI				19 KT	\$3,192
Sea-Land	2%	8%	17 Days	\$163.00	\$5			AI				19 KT	\$3,192

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: May 1997

Month\Year: 31\134

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	35%	21%	14 Days	\$138.00	\$5		AI	\$26				19 KT	\$3,211
Hyundai	34%	55%	9 Days	\$140.00	\$5		AI	AI				19 KT	\$2,755
Evergreen	29%	7%	22 Days ³	\$137.00	\$5		AI	AI				19 KT	\$2,698
Maersk	0%	8%	17 Days ³	\$140.00	\$5		AI	AI				19 KT	\$2,755
Mitsui OSK	0%	7%	18 Days	\$140.00	\$5		AI	AI				19 KT	\$2,755

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: May 1997

Month\Year: 22\185

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	33%	15%	16 Days	\$139.00	\$5			AI				19 KT	\$2,736
Maersk	19%	11%	18 Days ³	\$139.00	\$5			AI				19 KT	\$2,736
Yang Ming	14%	4%	21 Days	\$158.00	\$5			AI				19 KT	\$3,097
NYK Line	9%	7%	17 Days	\$139.00	\$5			AI				19 KT	\$2,736
Mitsui OSK	7%	26%	12 Days	\$139.00	\$5			AI				19 KT	\$2,736
APL	5%	8%	12 Days	\$139.00	\$5			AI				19 KT	\$2,736
Evergreen	5%	7%	14 Days ³	\$136.00	\$5			AI				19 KT	\$2,679
COSCO	5%	4%	17 Days	\$138.00	AI			AI				21 KT	\$2,898
Hanjin	5%	1%	15 Days	\$137.00	\$5			\$26				19 KT	\$3,192
OOCL	0%	15%	12 Days	\$139.00	\$5			AI				19 KT	\$2,736

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: May 1997

Month\Year: 9\35

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	65%	22%	17 Days ³	\$191.00	\$5			AI				19 KT	\$3,724
	65%	22%	17 Days ³	\$191.00	\$5			AI				19 KT	\$3,724
Evergreen	35%	11%	28 Days ³	\$188.00	\$5			AI				19 KT	\$3,667
APL	0%	31%	22 Days	\$191.00	\$5			AI				19 KT	\$3,724
Hanjin	0%	9%	24 Days	\$189.00	\$5			\$26				19 KT	\$4,180

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: May 1997

Month\Year: 16\111

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	56%	27%	17 Days ³	\$132.00	\$5		AI	AI				21 KT	\$2,603
Mitsui OSK	19%	24%	17 Days	\$156.00	\$5		AI	AI				21 KT	\$3,059
Hyundai	19%	3%	15 Days	\$156.00	\$5		AI	AI				21 KT	\$3,059
Hanjin	6%	1%	18 Days	\$183.00	\$5		9%	\$34				21 KT	\$4,531

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: May 1997

Month\Year: 39\178

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
APL	27%	42%	20 Days	\$188.00	\$5			AI				19 KT	\$3,667
OOCL	23%	22%	24 Days	\$188.00	\$5			AI				19 KT	\$3,667
Evergreen	19%	6%	19 Days ³	\$185.00	\$5			AI				19 KT	\$3,610
Mitsui OSK	18%	13%	24 Days	\$188.00	\$5			AI				19 KT	\$3,667
COSCO	8%	2%	26 Days	\$4,900 ¹	\$40 ¹			AI					\$4,940
Hapag-Lloyd	5%	2%	19 Days	\$188.00	\$5			AI				19 KT	\$3,667
Hanjin	0%	7%	22 Days	\$186.00	\$5			\$26				19 KT	\$4,123
Hyundai	0%	5%	15 Days	\$185.00	\$5			AI				19 KT	\$3,610
Sea-Land	0%	5%	21 Days ³	\$188.00	\$5			AI				19 KT	\$3,667

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: May 1997

Month\Year: 31\77

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	50%	19%	18 Days	\$176.00	\$5			AI				19 KT	\$3,439
OOCL	21%	16%	17 Days	\$176.00	\$5			AI				19 KT	\$3,439
Evergreen	21%	6%											
Hyundai	7%	10%	20 Days	\$176.00	\$5			AI				19 KT	\$3,439
Maersk	0%	8%	16 Days ³	\$176.00	\$5			AI				19 KT	\$3,439

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: May 1997

Month\Year: 8\13

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	88%	92%	22 Days	\$4,400 ¹	\$82 ¹			\$220 ¹					\$4,702
Hyundai	13%	8%	18 Days	\$189.00	\$95 ¹			AI				19 KT	\$3,686

¹ Rate is per container

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: May 1997

Month\Year: 25\117

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	20%	9%	27 Days ³	\$150.00	\$5		AI	AI				19 KT	\$2,945
APL	16%	23%	16 Days	\$153.00	\$5		AI	AI				19 KT	\$3,002
Mitsui OSK	16%	13%	16 Days	\$153.00	\$5		AI	AI				19 KT	\$3,002
Hyundai	16%	8%	19 Days	\$153.00	\$5		AI	AI				19 KT	\$3,002
Sea-Land	16%	6%	14 Days ³	\$153.00	\$5		AI	AI				19 KT	\$3,002
Hanjin	8%	3%	22 Days	\$151.00	\$5		15%	\$26				19 KT	\$3,888
Maersk	5%	7%	14 Days ³	\$153.00	\$5		AI	AI				19 KT	\$3,002
COSCO	4%	1%	28 Days	\$4,800 ¹	\$40 ¹		AI	AI					\$4,840

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: May 1997

Month\Year: 148\653

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	26%	20%	12 Days	\$150.00	\$5		38%	\$34				18.5 KT	\$4,674
COSCO	24%	42%	14 Days	\$237.00	AI		AI	AI				19 KT	\$4,503
Maersk	18%	12%	12 Days ³	\$150.00	\$5		38%	\$34				18.5 KT	\$4,674
Evergreen	8%	8%	9 Days ³	\$147.00	\$5		38%	AI				18.5 KT	\$3,949
West	7%	7%	20 Days	\$2,150 ¹	AI		AI	AI					\$2,150
NYK Line	6%	2%	10 Days	\$150.00	\$5		38%	\$34				18.5 KT	\$4,674
K Line	5%	2%	13 Days ³	\$150.00	\$5		38%	\$34				18.5 KT	\$4,674
Hanjin	3%	8%	9 Days	\$147.00	\$5		38%	\$26				18.5 KT	\$4,443
	1%	4%	13 Days ³	\$165.00	\$5		38%	\$34				18.5 KT	\$5,067
Italia	1%	1%	15 Days	\$3,525 ¹	AI		AI	\$84 ¹					\$3,609

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.