

# Ocean Rate Bulletin



## Frozen Potatoes:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during May 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, May 2000.

### **Market Share-May:**

Each carrier's current market share is based on the number of containers shipped during May 2000. Source: PIERS, May 2000.

### **Market Share-CY 2000:**

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for August 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: May 2000

Month\Year: 47.6 \ 130.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	71%	72%	13 Days										
Maersk-SeaLand	17%	13%	17 Days <sup>3</sup>	\$2,860 <sup>1</sup>	\$220 <sup>1</sup>								\$3,080
Cho Yang	8%	3%	13 Days	\$2,950 <sup>1</sup>									\$2,950
Hapag-Lloyd	2%	1%	10 Days	\$140									\$2,660
Mitsui OSK	2%	1%	10 Days <sup>3</sup>										
Hyundai	0%	8%	10 Days	\$148	\$11								\$3,021
												<i>Average Container Rate</i>	\$3,009

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: May 2000

Month\Year: 96.8 \ 322.6

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	37%	32%	16 Days										
Maersk-SeaLand	34%	22%	16 Days <sup>3</sup>	\$2,840 <sup>1</sup>	\$220 <sup>1</sup>								\$3,060
Evergreen	11%	15%	15 Days <sup>3</sup>	\$3,000 <sup>1</sup>									\$3,000
Mitsui OSK	7%	8%	14 Days <sup>3</sup>										
Hyundai	3%	6%	14 Days	\$148	\$11							19 KT	\$3,021
Zim Line	2%	1%	17 Days										
K Line	2%	1%	16 Days										
NYK Line	1%	8%	11 Days	\$150	\$11								\$3,050
Cho Yang	1%	2%	17 Days	\$3,350 <sup>1</sup>	\$20 <sup>1</sup>								\$3,370
COSCO	0%	4%	16 Days	\$103	\$11							24.5 KT	\$2,793
APL	0%	3%	13 Days										

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

*Average Container Rate*    \$3,051

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: May 2000

Month\Year: 28.8 \ 92.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	48%	40%	27 Days	\$200	\$11								\$4,009
Maersk-SeaLand	28%	9%		\$3,465 <sup>1</sup>	\$220 <sup>1</sup>								\$3,685
Evergreen	17%	18%	24 Days <sup>3</sup>	\$3,800 <sup>1</sup>	\$220 <sup>1</sup>								\$4,020
APL	7%	28%	26 Days										
Hyundai	0%	3%	27 Days	\$183									\$3,477

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$3,913

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: May 2000

Month\Year: 47.1 \ 187.3

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	49%	62%	13 Days <sup>3</sup>	\$3,000 <sup>1</sup>									\$3,000
Maersk-SeaLand	19%	17%	15 Days <sup>3</sup>	\$3,845 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$4,308
Mitsui OSK	15%	12%	16 Days <sup>3</sup>										
Cho Yang	8%	4%	16 Days										
NYK Line	4%	3%	32 Days	\$167	\$11								\$3,373
K Line	2%	1%	19 Days <sup>3</sup>	\$171	\$11								\$3,458
Zim Line	2%	1%											

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

*Average Container Rate*    \$3,367

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: May 2000

Month\Year: 53.4 \ 251.6

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Maersk-SeaLand	54%	46%	21 Days	\$3,410 <sup>1</sup>	\$220 <sup>1</sup>								\$3,630
Evergreen	26%	34%	15 Days <sup>3</sup>										
Hyundai	6%	7%	21 Days	\$180									\$3,420
APL	6%	5%	20 Days										
COSCO	4%	1%		\$3,700 <sup>1</sup>									\$3,700
CSCN	3%	1%											
Mitsui OSK	2%	2%	24 Days										

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

*Average Container Rate*    \$3,615

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: May 2000

Month\Year: 32.0 \ 144.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	69%	56%	26 Days <sup>3</sup>	\$3,800 <sup>1</sup>	\$220 <sup>1</sup>								\$4,120
Mitsui OSK	16%	13%	23 Days										
Maersk-SeaLand	13%	19%	22 Days <sup>3</sup>	\$3,185 <sup>1</sup>	\$220 <sup>1</sup>								\$3,405
Yang Ming	3%	2%	31 Days										
APL	0%	5%	23 Days										
Hyundai	0%	5%	23 Days										

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$4,006

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: May 2000

Month\Year: 8.0 \ 12.2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	63%	41%	13 Days <sup>3</sup>										
Maersk-SeaLand	38%	25%		\$3,075 <sup>1</sup>	\$220 <sup>1</sup>								\$3,295
COSCO	0%	35%		\$4,800 <sup>1</sup>									\$4,800

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$3,295

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: May 2000

Month\Year: 57.7 \ 175.9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	51%	44%	18 Days <sup>3</sup>	\$2,700 <sup>1</sup>	\$220 <sup>1</sup>								\$2,920
Maersk-SeaLand	23%	26%	21 Days <sup>3</sup>	\$2,575 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$3,001
Yang Ming	9%	11%	27 Days										
Mitsui OSK	7%	9%	21 Days										
APL	7%	6%	20 Days										
NYK Line	2%	2%	25 Days	\$145	\$11								\$2,955
K Line	2%	1%	24 Days <sup>3</sup>										

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

*Average Container Rate*    \$2,945

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: May 2000

Month\Year: 411.6 \ 2,062.9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	31%	29%	14 Days <sup>3</sup>	\$3,250 <sup>1</sup>									\$3,250
NYK Line	21%	21%	27 Days	\$3,300 <sup>1</sup>									\$3,300
Maersk-SeaLand	20%	17%	12 Days <sup>3</sup>										
Evergreen	18%	15%	10 Days <sup>3</sup>	\$3,900 <sup>1</sup>	\$220 <sup>1</sup>								\$4,120
K Line	3%	9%	14 Days <sup>3</sup>	\$3,300 <sup>1</sup>									\$3,300
Hapag-Lloyd	3%	4%	10 Days	\$150			43%	\$34				19 KT	\$4,722
Yang Ming	1%	2%	10 Days <sup>3</sup>										
Cho Yang	1%	1%											
Hanjin	1%	1%	13 Days	\$147 <sup>1</sup>	\$11 <sup>1</sup>		50%	\$34					\$5,045

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$3,549