



Ocean Rate Bulletin

Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during March 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, March 1999.

Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 1999. Source: PIERS, March 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for June 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: March 1999

Month\Year: 1\4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	1%	25 Days ³	\$2,350 ¹									\$2,350
Evergreen	0%	85%	22 Days ³										

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: March 1999

Month\Year: 25\57

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	44%	19%	9 Days	\$140.00									\$2,660
Hyundai	28%	41%	10 Days	\$137.00									\$2,603
Hanjin	20%	9%	13 Days	\$137.00									\$2,603
APL	4%	21%	9 Days	\$128.00									\$2,432
Maersk	4%	2%	17 Days ³	\$2,660 ¹									\$2,660
Cho Yang	0%	7%	13 Days	\$2,000 ¹									\$2,000

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Frozen Potatoes

Monthly Market Share For: March 1999

Month\Year: 1\4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	100%	25 Days										

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Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: March 1999

Month\Year: 108\173

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Evergreen	19%	17%	14 Days	\$94.00							24.5 KT	\$2,303
Yang Ming	19%	12%	16 Days									
Maersk	17%	10%	16 Days ³	\$2,640 ¹								\$2,640
OOCL	13%	8%	15 Days	\$139.00								\$2,641
NYK Line	13%	8%	15 Days	\$139.00								\$2,641
Mitsui OSK	10%	6%	13 Days	\$139.00								\$2,641
Sea-Land	6%	12%	16 Days ³	\$2,600 ¹								\$2,600
Hyundai	2%	8%	14 Days	\$3,376 ¹								\$3,376
COSCO	2%	5%	16 Days	\$134.00								\$2,546

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: March 1999

Month\Year: 27\28

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	55%	53%	25 Days	\$189.00									\$3,591
APL	22%	21%	26 Days	\$172.00									\$3,268
Evergreen	16%	19%	14 Days ³										
P&O Nedlloyd	4%	4%	24 Days										
Maersk	4%	4%		\$2,640 ¹									\$2,640

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: March 1999

Month\Year: 53\114

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	40%	69%	22 Days ³	\$132.00								21 KT	\$2,772
Sea-Land	19%	10%	15 Days ³	\$2,600 ¹			5%						\$2,730
OOCL	19%	9%	19 Days	\$132.00									\$2,772
Maersk	9%	4%	15 Days ³	\$2,640 ¹									\$2,640
Hyundai	6%	4%	17 Days	\$134.00									\$2,546
Mitsui OSK	4%	2%	15 Days	\$132.00									\$2,772
NYK Line	4%	2%	19 Days	\$156.00									\$2,964

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: March 1999

Month\Year: 38\62

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	32%	26%	24 Days	\$169.00									\$3,211
APL	21%	22%	20 Days	\$169.00									\$3,211
Evergreen	20%	26%	15 Days ³										
Hyundai	11%	11%	21 Days	\$169.00									\$3,211
Hanjin	11%	8%	23 Days	\$186.00									\$3,534
Sea-Land	5%	6%	19 Days ³	\$2,350 ¹									\$2,350

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: March 1999

Month\Year: 25\40

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Evergreen	70%	66%	25 Days	\$157.00									\$2,983
Hyundai	20%	22%	23 Days	\$157.00									\$2,983
APL	8%	5%	25 Days	\$157.00									\$2,983
Yang Ming	2%	1%	30 Days										

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Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: March 1999

Month\Year: 2\2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	50%	50%	21 Days										
Evergreen	50%	50%	18 Days	\$170.00									\$3,230

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Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: March 1999

Month\Year: 31\56

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	29%	32%	22 Days ³	\$127.00									\$2,794
Mitsui OSK	28%	17%	22 Days	\$134.00									\$2,546
Sea-Land	12%	7%	21 Days ³	\$2,150 ¹									\$2,365
Cho Yang	6%	5%	22 Days										\$3,457
NYK Line	6%	3%	24 Days	\$134.00									\$2,546
OOCL	6%	3%	24 Days	\$134.00									\$2,546
APL	3%	9%	20 Days	\$127.00									\$2,413
Hanjin	3%	5%	22 Days	\$134.00									\$2,546
Maersk	3%	2%	21 Days ³	\$2,660 ¹	\$20 ¹								\$2,680
COSCO	3%	2%		\$3,050 ¹									\$3,050
Hyundai	0%	12%	22 Days	\$134.00									\$2,546

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: March 1999

Month\Year: 502\760

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
COSCO	24%	21%	10 Days	\$3,050 ¹									\$3,050
K Line	22%	14%	10 Days	\$3,900 ¹									\$3,900
Mitsui OSK	15%	10%	11 Days	\$3,900 ¹									\$3,900
Maersk	12%	20%	10 Days ³	\$2,915 ¹				\$34					\$3,561
NYK Line	7%	9%	9 Days	\$3,900 ¹									\$3,900
Yang Ming	6%	4%	10 Days										
Evergreen	4%	7%	9 Days ³	\$3,900 ¹									\$3,900
Hanjin	4%	3%	13 Days	\$147.00			43%	\$34					\$3,488
Hyundai	2%	3%	11 Days	\$165.00			43%	\$34					\$5,129
APL	2%	1%	11 Days	\$150.00			43%	\$34					\$4,597
P&O Nedlloyd	1%	1%	10 Days										
OOCL	1%	1%	9 Days	\$3,900 ¹									\$3,900
Hapag-Lloyd	1%	1%	10 Days	\$150.00			43%	\$34					\$4,722
West	0%	5%	12 Days										

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.