

Ocean Rate Bulletin



Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during March 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, March 2000.

Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 2000. Source: PIERS, March 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for June 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: March 2000

Month\Year: 16.7 \ 49.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	88%	80%	13 Days	\$148	\$9							19 KT	\$2,983
Hyundai	6%	16%	10 Days	\$148	\$9							19 KT	\$2,983
Maersk-SeaLand	6%	2%	17 Days ³	\$2,860 ¹	\$180 ¹								\$3,040

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: March 2000

Month\Year: 17.5 \ 43.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	34%	39%	26 Days	\$182								19 KT	\$3,458
Hanjin	31%	29%	27 Days	\$4,850 ¹	\$180 ¹								\$5,030
Evergreen	29%	21%	26 Days ³	\$3,800 ¹	\$180 ¹								\$3,980
Mitsui OSK	6%	5%	26 Days ³										
Hyundai	0%	7%	27 Days	\$183								19 KT	\$3,477

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: March 2000

Month\Year: 34.2 \ 91.1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	53%	74%	13 Days ³	\$3,000 ¹									\$3,000
Maersk-SeaLand	29%	11%	15 Days ³	\$2,875 ¹	\$180 ¹		3%						\$3,141
Mitsui OSK	12%	10%	16 Days ³										
Cho Yang	6%	2%	16 Days	\$130								21 KT	\$2,730

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: March 2000

Month\Year: 52.3 \ 120.3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	42%	48%	10 Days ³										
Maersk-SeaLand	29%	23%	21 Days	\$2,575 ¹	\$180 ¹								\$2,755
Hyundai	10%	11%	21 Days	\$180									\$3,420
Hanjin	8%	5%	18 Days	\$197	\$9								\$3,914
APL	6%	7%	20 Days	\$179									\$3,401
OOCL	4%	2%	20 Days	\$179									\$3,401
China Shipping	2%	1%											
Mitsui OSK	0%	3%	24 Days ³										

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: March 2000

Month\Year: 31.0 \ 85.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	52%	56%	22 Days ³	\$3,800 ¹	\$180 ¹								\$3,980
Mitsui OSK	19%	16%	23 Days ³										
Hyundai	13%	7%	23 Days	\$168								19 KT	\$3,192
Maersk-SeaLand	10%	12%	24 Days ³	\$2,575 ¹	\$180 ¹								\$2,755
APL	3%	6%	23 Days	\$167									\$3,173
Yang Ming	3%	2%	17 Days										

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: March 2000

Month\Year: 3.4 \ 3.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	100%	100%		\$3,362 ¹									\$3,362

¹ Rate is per container

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: March 2000

Month\Year: 26.0 \ 69.2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	38%	45%	21 Days ³	\$2,700 ¹	\$180 ¹								\$2,880
Maersk-SeaLand	23%	19%	21 Days ³	\$2,575 ¹	\$180		9%						\$2,987
Mitsui OSK	15%	7%	21 Days ³										
Yang Ming	8%	16%	24 Days										
APL	4%	7%	20 Days	\$189	\$9								\$3,762
Hanjin	4%	1%	22 Days	\$145									\$2,755
NYK Line	4%	1%	25 Days	\$145									\$2,755
Cho Yang	4%	1%	20 Days	\$175			8%						\$3,591

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: March 2000

Month\Year: 59.1 \ 115.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	35%	36%	14 Days										
Evergreen	14%	19%	15 Days ³	\$3,000 ¹									\$3,000
Maersk-SeaLand	14%	7%	16 Days ³	\$2,840 ¹	\$180 ¹								\$3,020
NYK Line	12%	8%	19 Days	\$150	\$9							19 KT	\$3,012
Hyundai	10%	6%	14 Days	\$3,576 ¹	\$180 ¹								\$3,756
COSCO	7%	6%	16 Days	\$103	\$9							24.5 KT	\$2,744
Mitsui OSK	5%	9%	14 Days ³										
Cho Yang	4%	2%	16 Days										
APL	0%	7%	13 Days	\$104	\$9							19 KT	\$2,147

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: March 2000

Month\Year: 511.0 \ 1,183.3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Kline	24%	14%	14 Days	\$3,300 ¹									\$3,300
COSCO	23%	28%	11 Days	\$3,250 ¹									\$3,250
NYK Line	18%	21%	10 Days	\$3,300 ¹									\$3,300
Maersk-SeaLand	16%	16%	21 Days ³	\$3,115 ¹	\$180 ¹		52%			\$300 ¹			\$5,371
Evergreen	13%	14%	10 Days ³	\$3,900 ¹	\$180 ¹								\$4,080
Hapag-Lloyd	3%	2%	10 Days	\$150			43%	\$34				18.5 KT	\$4,722
Yang Ming	2%	3%	9 Days										
Hanjin	1%	1%	13 Days	\$147	\$9		52%	\$34				18.5 KT	\$5,062
Cho Yang	1%	1%	12 Days	\$3,350 ¹	\$20								\$3,370

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.