



Ocean Rate Bulletin

Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 1999.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 1999. Source: PIERS, January 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for April 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: January 1999

Month\Year: 15\15

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	100%	22 Days ³										

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: January 1999

Month\Year: 16\16

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	63%	63%	10 Days	\$137.00								19 KT	\$2,603
APL	25%	25%	9 Days	\$140.00								19 KT	\$2,660
Cho Yang	13%	13%	13 Days	\$2,650 ¹									\$2,650

¹ Rate is per container

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Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: January 1999

Month\Year: 50\50

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	37%	37%	16 Days ³	\$139.00								19 KT	\$2,641
Hyundai	24%	24%	17 Days	\$137.00								19 KT	\$2,603
Evergreen	14%	14%	14 Days										
APL	8%	8%	4 Days	\$139.00								19 KT	\$2,641
Cho Yang	8%	8%	17 Days										

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: January 1999

Month\Year: 1\1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	100%	14 Days ³										

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: January 1999

Month\Year: 35\35

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	100%	13 Days ³										

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: January 1999

Month\Year: 25\25

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	35%	35%	15 Days ³										
APL	24%	24%	20 Days	\$169.00								19 KT	\$3,211
Mitsui OSK	16%	16%	24 Days	\$169.00								19 KT	\$3,211
Hyundai	12%	12%	21 Days										
Sea-Land	8%	8%	19 Days ³	\$169.00								19 KT	\$3,211
Hanjin	4%	4%	23 Days	\$186.00								19 KT	\$3,534

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: January 1999

Month\Year: 35\35

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	60%	60%	25 Days ³										
Hyundai	27%	27%	23 Days	\$157.00								19 KT	\$2,983
Sea-Land	7%	7%	22 Days ³	\$157.00								19 KT	\$2,983
COSCO	7%	7%											

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: January 1999

Month\Year: 25\25

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	36%	36%	22 Days ³										
Hyundai	28%	28%	22 Days	\$134.00								19 KT	\$2,546
APL	16%	16%	20 Days	\$127.00								22 KT	\$2,794
Hanjin	8%	8%	22 Days	\$134.00								19 KT	\$2,546
Cho Yang	4%	4%	22 Days	\$175.00			10%					19 KT	\$3,658
Mitsui OSK	4%	4%	22 Days	\$134.00								19 KT	\$2,546
P&O Nedlloyd	4%	4%	22 Days	\$134.00								19 KT	\$2,546

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: January 1999

Month\Year: 109\109

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	29%	29%	10 Days ³	\$130.00			43%	\$34				18.5 KT	\$4,178
COSCO	17%	17%	10 Days	\$3,500 ¹									\$3,500
West	17%	17%	21 Days	\$3,200 ¹									\$3,200
NYK Line	14%	14%	9 Days	\$130.00			43%	\$34				18.5 KT	\$4,178
Evergreen	10%	10%	9 Days ³										
Hyundai	7%	7%	11 Days	\$165.00			43%		\$46			18.5 KT	\$5,129

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.