



Ocean Rate Bulletin

Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November 1998.

Market Share-November:

Each carrier's current market share is based on the number of containers shipped during November 1998. Source: PIERS, November 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for February 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: November 1998

Month\Year: 1\23

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	30%	24 Days ³	\$170.00								19 KT	\$3,230
Hanjin	0%	17%	19 Days	\$170.00								19 KT	\$3,230
Mitsui OSK	0%	17%	19 Days										
COSCO	0%	17%		\$4,400 ¹	\$82 ¹			\$220 ¹					\$4,702
Zim Line	0%	9%											
Hyundai	0%	4%	189 Days	\$189.00	\$1							19 KT	\$3,610
OOCL	0%	4%											

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: November 1998

Month\Year: 10\82

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	95%	41%	18 Days ³										
Hanjin	5%	57%	27 Days	\$161.00	\$1							19 KT	\$3,078

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To Busan, S. Korea

Frozen Potatoes

Monthly Market Share For: November 1998

Month\Year: 23\261

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	35%	19%	9 Days	\$137.00	\$1							19 KT	\$2,622
Cho Yang	31%	51%	13 Days	\$2,650									\$2,650
Hanjin	30%	8%	14 Days	\$137.00	\$1							19 KT	\$2,622
Mitsui OSK	4%	5%	9 Days	\$140.00	\$1							19 KT	\$2,679
APL	0%	8%	9 Days	\$128.00	\$1							19 KT	\$2,451
Maersk	0%	3%	17 Days ³	\$140.00	\$1							19 KT	\$2,679

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: November 1998

Month\Year: 28\349

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	46%	24%	14 Days ³	\$94.00								24.5 KT	\$2,303
Hyundai	23%	20%	14 Days	\$137.00	\$1							19 KT	\$2,622
COSCO	23%	19%	16 Days	\$138.00								21 KT	\$2,898
Cho Yang	4%	2%	18 Days										
Hanjin	3%	2%	19 Days	\$137.00	\$1							19 KT	\$2,622
Maersk	2%	4%	16 Days ³	\$139.00	\$1							19 KT	\$2,660
Sea-Land	0%	11%	16 Days ³	\$139.00	\$1							19 KT	\$2,660
Mitsui OSK	0%	7%	13 Days	\$139.00	\$1							19 KT	\$2,660
NYK Line	0%	6%	13 Days	\$139.00	\$1							19 KT	\$2,660
OOCL	0%	3%	13 Days	\$139.00	\$1							19 KT	\$2,660

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: November 1998

Month\Year: 14\60

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	93%	62%	31 Days	\$189.00	\$1							19 KT	\$3,610
Evergreen	7%	7%	25 Days ³										
Hyundai	0%	68%	24 Days	\$172.00								19 KT	\$3,268
Maersk	0%	13%	18 Days ³	\$172.00								19 KT	\$3,268
APL	0%	7%	26 Days	\$172.00								19 KT	\$3,268
Sea-Land	0%	5%	25 Days ³	\$172.00								19 KT	\$3,268
Mitsui OSK	0%	4%	26 Days	\$172.00								19 KT	\$3,268
	0%	4%	26 Days	\$172.00								19 KT	\$3,268

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: November 1998

Month\Year: 57\199

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	30%	28%	12 Days ³										
Yang Ming	16%	5%											
APL	15%	23%	15 Days	\$156.00	\$1							19 KT	\$2,983
Hyundai	14%	8%	15 Days	\$156.00	\$1							19 KT	\$2,983
NYK Line	12%	27%	15 Days	\$156.00	\$1							19 KT	\$2,983
K Line	8%	2%	19 Days ³	\$156.00	\$1							19 KT	\$2,983
Hanjin	3%	1%	16 Days	\$183.00	\$1		4%					19 KT	\$3,635
Sea-Land	2%	4%	23 Days	\$156.00	\$1							19 KT	\$2,983

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: November 1998

Month\Year: 60\501

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
APL	38%	46%	20 Days	\$169.00							19 KT	\$2,983
Hyundai	29%	26%	18 Days	\$169.00							19 KT	\$3,211
Evergreen	22%	15%	14 Days ³									
P&O Nedlloyd	15%	6%	23 Days	\$169.00							19 KT	\$3,211
Sea-Land	13%	6%	19 Days ³	\$169.00							19 KT	\$3,211
Hanjin	3%	1%	20 Days	\$186.00	\$1						19 KT	\$3,553
OOCL	2%	8%	18 Days	\$169.00							19 KT	\$3,211
Maersk	2%	3%	21 Days ³	\$169.00							19 KT	\$3,211
Mitsui OSK	0%	6%	24 Days	\$169.00							19 KT	\$3,211
Yang Ming	0%	4%	24 Days									

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: November 1998

Month\Year: 13\111

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	54%	33%	24 Days ³	\$157.00								19 KT	\$2,983
Hyundai	23%	24%	22 Days										
Hanjin	23%	10%	24 Days	\$157.00	\$1							19 KT	\$3,002
APL	0%	6%	23 Days	\$157.00								19 KT	\$2,983
Maersk	0%	5%	22 Days ³	\$157.00								19 KT	\$2,983
Mitsui OSK	0%	5%	23 Days	\$157.00								19 KT	\$2,983
Sea-Land	0%	4%	22 Days ³	\$157.00								19 KT	\$2,983

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Singapore

Frozen Potatoes

Monthly Market Share For: November 1998

Month\Year: 31\231

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	29%	26%	25 Days	\$134.00								19 KT	\$2,546
Evergreen	27%	16%	21 Days ³	\$127.00								22 KT	\$2,794
Hanjin	19%	10%	23 Days	\$134.00								19 KT	\$2,546
APL	16%	23%	20 Days	\$134.00								19 KT	\$2,546
Hapag-Lloyd	6%	1%		\$134.00								19 KT	\$2,546
Mitsui OSK	3%	8%	22 Days	\$134.00								19 KT	\$2,546
Sea-Land	0%	5%	21 Days ³	\$134.00								19 KT	\$2,546
OOCL	0%	4%	23 Days	\$134.00								19 KT	\$2,546
NYK Line	0%	4%	23 Days	\$134.00								19 KT	\$2,546

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: November 1998

Month\Year: 260\1,636

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	36%	17%	10 Days	\$3,500 ¹									\$3,500
Evergreen	36%	17%	9 Days ³	\$130.00	\$1		34%	\$34				18.5 KT	\$3,870
Maersk	23%	15%	10 Days ³	\$150.00	\$1		34%	\$34				18.5 KT	\$4,484
Yang Ming	11%	5%	10 Days										
NYK Line	10%	21%	9 Days	\$150.00	\$1		34%	\$34				18.5 KT	\$4,484
K Line	5%	3%	14 Days ³	\$150.00	\$1		34%	\$34				18.5 KT	\$4,484
Hanjin	4%	4%	11 Days	\$147.00	\$1		34%	\$34				19 KT	\$4,256
West	2%	9%	16 Days										
Sea-Land	2%	1%	10 Days ³	\$150.00	\$1		34%	\$34				18.5 KT	\$4,484
Hyundai	1%	6%	11 Days	\$165.00	\$1		34%	\$34				18.5 KT	\$4,266

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.