



# *Ocean Rate Bulletin*

## Frozen Potatoes:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November 1999.

### **Market Share-November:**

Each carrier's current market share is based on the number of containers shipped during November 1999. Source: PIERS, November 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for February 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: November 1999

Month\Year: 15.2 \ 211.9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	85%	43%	10 Days										
Hanjin	15%	22%	13 Days	\$137	\$8								\$2,755
Mitsui OSK	0%	18%	10 Days <sup>3</sup>	\$140	\$8								\$2,812
Maersk	0%	9%	17 Days <sup>3</sup>	\$2,660 <sup>1</sup>	\$160 <sup>1</sup>								\$2,820
APL	0%	6%	9 Days	\$128	\$8								\$2,584

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: November 1999

Month\Year: 35.6 \ 780.6

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	45%	19%											
Evergreen	27%	24%	16 Days <sup>3</sup>	\$94	\$8							24.5 KT	\$2,499
K Line	20%	2%	16 Days										
APL	6%	3%	13 Days	\$94	\$8							24.5 KT	\$2,499
Maersk	3%	21%	16 Days <sup>3</sup>	\$2,640 <sup>1</sup>	\$160 <sup>1</sup>								\$2,800
OOCL	0%	10%	16 Days	\$139	\$8								\$2,793
NYK Line	0%	7%	14 Days										
Mitsui OSK	0%	7%	14 Days <sup>3</sup>	\$94	\$8							24.5 KT	\$2,499
Hyundai	0%	4%	14 Days	\$137	\$8								\$2,755

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: November 1999

Month\Year: 21.5 \ 132.4

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	91%	64%	27 Days	\$4,650 <sup>1</sup>	\$160 <sup>1</sup>								\$4,815
Evergreen	9%	19%	27 Days	\$2,600 <sup>1</sup>	\$160 <sup>1</sup>								\$2,760
Maersk	0%	8%		\$3,265 <sup>1</sup>	\$160 <sup>1</sup>								\$3,425
APL	0%	6%	27 Days	\$172									\$3,268

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: November 1999

Month\Year: 27.6 \ 540.7

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	76%	43%	13 Days	\$132	\$8							21 KT	\$2,940
Mitsui OSK	7%	11%	16 Days <sup>3</sup>	\$132	\$8							21 KT	\$2,940
Maersk	4%	24%	15 Days <sup>3</sup>	\$2,675 <sup>1</sup>	\$160 <sup>1</sup>		5%						\$2,969
NYK Line	4%	4%	18 Days	\$156	\$8								\$3,116
K Line	4%	0%	20 Days <sup>3</sup>	\$132	\$8							21 KT	\$2,940
Hanjin	2%	1%	16 Days	\$133	\$8								\$2,961
OOCL	0%	13%	19 Days	\$156	\$8								\$3,116
Cho Yang	0%	4%	20 Days	\$130								21 KT	\$2,730

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: November 1999

Month\Year: 39.0 \ 292.9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	44%	14%	20 Days	\$2,550 <sup>1</sup>									\$2,550
Evergreen	33%	41%											
Maersk	8%	16%	21 Days <sup>3</sup>	\$3,210 <sup>1</sup>	\$160 <sup>1</sup>								\$3,370
Hyundai	8%	15%	21 Days	\$169									\$3,211
Hanjin	5%	5%	18 Days	\$186	\$8								\$3,686
COSCO	3%	0%		\$3,500 <sup>1</sup>									\$3,500
Mitsui OSK	0%	8%	24 Days	\$169									\$3,211

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: November 1999

Month\Year: 19.0 \ 211.4

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	42%	67%	20 Days	\$2,400 <sup>1</sup>	\$160 <sup>1</sup>								\$2,560
Mitsui OSK	16%	5%	23 Days	\$157									\$2,983
Hyundai	11%	16%	23 Days	\$157									\$2,983
Maersk	11%	4%	24 Days <sup>3</sup>	\$2,660 <sup>1</sup>	\$160 <sup>1</sup>								\$2,820
APL	11%	4%	23 Days	\$157									\$2,983
Yang Ming	5%	3%	20 Days <sup>3</sup>										
COSCO	5%	1%											

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: November 1999

Month\Year: 26.1 \ 343.3

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	23%	2%	27 Days <sup>3</sup>										
COSCO	16%	8%		\$3,500 <sup>1</sup>									\$3,500
Maersk	15%	22%	21 Days <sup>3</sup>	\$2,375 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$2,749
Cho Yang	15%	12%	22 Days										
Evergreen	11%	22%	19 Days	\$2,500 <sup>1</sup>	\$160 <sup>1</sup>								\$2,660
Mitsui OSK	8%	14%	21 Days										
APL	8%	5%	20 Days	\$127								22 KT	\$2,794
K Line	4%	1%	24 Days <sup>3</sup>	\$134									\$2,546
Hyundai	0%	5%	21 Days	\$134									\$2,546
NYK Line	0%	4%	25 Days	\$134									\$2,546
OOCL	0%	4%	25 Days	\$134									\$2,546

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: November 1999

Month\Year: 511.6 \ 4,287.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	21%	17%	10 Days	\$3,900 <sup>1</sup>									\$3,900
COSCO	19%	27%	10 Days	\$3,050 <sup>1</sup>									\$3,050
Maersk	16%	18%	10 Days <sup>3</sup>	\$2,915 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$4,533
NYK Line	16%	14%	10 Days	\$130	\$8		50%	\$34					\$4,503
Evergreen	11%	9%	10 Days <sup>3</sup>	\$3,900 <sup>1</sup>	\$160 <sup>1</sup>								\$4,060
K Line	9%	5%	10 Days	\$3,300 <sup>1</sup>									\$3,300
APL	3%	2%	11 Days	\$150	\$8		50%	\$34					\$5,073
Hanjin	2%	3%	13 Days	\$147	\$8		50%	\$34					\$4,708
Yang Ming	2%	2%	13 Days <sup>3</sup>										

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.