



Ocean Rate Bulletin

Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during September 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 1998.

Market Share-September:

Each carrier's current market share is based on the number of containers shipped during September 1998 Source: PIERS, September 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for December 15, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: September 1998

Month\Year: 7\62

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	23%	22 Days ³	\$144.00								19 KT	\$2,736
Hanjin	0%	74%	27 Days										

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To Busan, S. Korea

Frozen Potatoes

Monthly Market Share For: September 1998

Month\Year: 20\216

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	71%	53%	13 Days	\$2,650 ¹									\$2,650
Hanjin	15%	18%	13 Days	\$137.00	\$2							19 KT	\$2,641
Hyundai	15%	18%	9 Days	\$137.00	\$2							19 KT	\$2,641
APL	10%	8%	12 Days	\$128.00	\$2							19 KT	\$2,470
Mitsui OSK	0%	6%	9 Days	\$140.00	\$2							19 KT	\$2,698
Maersk	0%	4%	17 Days ³	\$140.00	\$2							19 KT	\$2,698
K Line	0%	3%	23 Days ³	\$140.00	\$2							19 KT	\$2,698

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To Ho Chi Minh

Frozen Potatoes

Monthly Market Share For: September 1998

Month\Year: 1\6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	67%	25 Days										
APL	0%	33%	26 Days	\$380.00	\$2							19 KT	\$7,258

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Seattle/Tacoma/Portland Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: September 1998

Month\Year: 27\285

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	28%	19%	13 Days	\$137.00	\$2							19 KT	\$2,641
Evergreen	26%	17%	14 Days ³	\$136.00	\$2							19 KT	\$2,622
Sea-Land	19%	14%	16 Days ³	\$139.00	\$2							19 KT	\$2,679
COSCO	15%	19%	16 Days	\$201.00								20 KT	\$4,020
Cho Yang	7%	2%	17 Days	\$3,050 ¹									\$3,050
Hanjin	4%	2%	18 Days	\$172.00								19 KT	\$3,268
Mitsui OSK	2%	8%	13 Days	\$139.00	\$2							19 KT	\$2,679
NYK Line	0%	8%	15 Days	\$139.00	\$2							19 KT	\$2,679
Maersk	0%	4%	16 Days ³	\$139.00	\$2							19 KT	\$2,679
OOCL	0%	3%	15 Days	\$139.00	\$2							19 KT	\$2,679

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: September 1998

Month\Year: 11\46

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	73%	53%	26 Days	\$137.00	\$2							19 KT	\$2,641
Evergreen	27%	7%	29 Days ³	\$172.00								19 KT	\$3,268
Maersk	0%	18%	18 Days ³	\$172.00								19 KT	\$3,268
APL	0%	9%	26 Days	\$172.00								19 KT	\$3,268
Sea-Land	0%	7%	26 Days ³	\$172.00								19 KT	\$3,268
Mitsui OSK	0%	5%	26 Days	\$172.00								19 KT	\$3,268

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: September 1998

Month\Year: 23\97

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	49%	48%	19 Days	\$156.00	\$2							19 KT	\$3,002
Evergreen	26%	10%	16 Days ³	\$132.00	\$2							21 KT	\$2,814
APL	18%	25%	15 Days	\$156.00	\$2							19 KT	\$3,002

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: September 1998

Month\Year: 75\390

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	61%	47%	24 Days	\$169.00								19 KT	\$3,211
Yang Ming	17%	5%	24 Days										
Evergreen	9%	13%	18 Days ³	\$134.00								19 KT	\$2,546
Maersk	5%	3%	21 Days ³	\$169.00								19 KT	\$3,211
Sea-Land	4%	5%	20 Days ³	\$169.00								19 KT	\$3,211
Mitsui OSK	3%	7%	24 Days	\$169.00								19 KT	\$3,211
Hyundai	1%	3%	17 Days	\$169.00								19 KT	\$3,211
OOCL	0%	10%	20 Days	\$169.00								19 KT	\$3,211
P&O Nedlloyd	0%	5%	23 Days	\$169.00								19 KT	\$3,211

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: September 1998

Month\Year: 7\80

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	46%	25%	27 Days ³	\$134.00								19 KT	\$2,546
Hanjin	31%	5%	17 Days	\$157.00	\$2							19 KT	\$3,021
Hyundai	15%	24%	22 Days	\$134.00								19 KT	\$2,546
Maersk	8%	9%	22 Days ³	\$157.00								19 KT	\$2,983
APL	0%	9%	23 Days	\$157.00								19 KT	\$2,983
Mitsui OSK	0%	7%	23 Days	\$157.00								19 KT	\$2,983
Sea-Land	0%	6%	22 Days ³	\$157.00								19 KT	\$2,983

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: September 1998

Month\Year: 6\17

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	33%	12%	19 Days	\$170.00								19 KT	\$3,230
Yang Ming	33%	12%	21 Days										
Evergreen	0%	24%	24 Days ³	\$4,400 ¹	\$82 ¹		2%						\$4,702
Hanjin	0%	18%	18 Days	\$170.00								19 KT	\$3,230
OOCL	0%	6%	21 Days	\$170.00								19 KT	\$3,230
Hyundai	0%	6%	18 Days	\$189.00	\$2							19 KT	\$3,629

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Singapore

Frozen Potatoes

Monthly Market Share For: September 1998

Month\Year: 23\178

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Evergreen	26%	10%	25 Days ³	\$134.00							19 KT	\$2,546
Hyundai	21%	26%	22 Days	\$134.00							19 KT	\$2,546
APL	18%	25%	20 Days	\$134.00							19 KT	\$2,546
Hanjin	17%	8%	23 Days	\$151.00	\$2						19 KT	\$2,907
Mitsui OSK	4%	9%	22 Days	\$134.00							19 KT	\$2,546
Sea-Land	4%	6%	23 Days ³	\$134.00							19 KT	\$2,546
Maersk	4%	3%	21 Days ³	\$134.00							19 KT	\$2,546
P&O Nedlloyd	4%	2%	23 Days	\$134.00							19 KT	\$2,546
NYK Line	0%	5%	24 Days	\$134.00							19 KT	\$2,546
OOCL	0%	5%	24 Days	\$134.00							19 KT	\$2,546

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: September 1998

Month\Year: 143\1,213

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	25%	23%	9 Days	\$150.00	\$2		28%	\$34				18.5 KT	\$4,332
Evergreen	19%	9%	9 Days ³	\$147.00	\$2		28%						\$3,613
COSCO	15%	19%	10 Days	\$3,500 ¹									\$3,500
Yang Ming	12%	5%	10 Days										
K Line	9%	3%	10 Days	\$150.00	\$2		28%	\$34				18.5 KT	\$4,332
Hanjin	8%	4%	12 Days	\$147.00	\$2		28%	\$26				18.5 KT	\$4,107
Sea-Land	4%	1%	10 Days ³	\$150.00	\$2		28%	\$34				18.5 KT	\$4,332
Hyundai	3%	8%	11 Days	\$165.00	\$2		28%	\$34				18.5 KT	\$4,697
APL	1%	0%	10 Days	\$150.00	\$2		28%	\$34				18.5 KT	\$4,332
Maersk	0%	13%	10 Days ³	\$150.00	\$2		28%	\$34				18.5 KT	\$4,332

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.