

Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: September 1997

Month\Year: 5\96

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	60%	27%	20 Days ³	\$160.00	\$5			AI				19 KT	\$3,135
P&O Nedlloyd	40%	3%	26 Days	\$163.00	\$5			AI				19 KT	\$3,192
Hanjin	0%	46%	26 Days	\$161.00	\$5			AI				19 KT	\$3,154

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: September 1997

Month\Year: 19\221

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	79%	38%	16 Days	\$137.00	\$5		AI	AI				19 KT	\$2,698
Hyundai	16%	45%	9 Days	\$137.00	\$5		AI	AI				19 KT	\$2,698
Senator	5%	0%	10 Days										

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: September 1997

Month\Year: 24\263

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	30%	23%	12 Days	\$139.00	\$5			AI				19 KT	\$2,736
Evergreen	24%	12%	15 Days	\$136.00	\$5			AI				19 KT	\$2,679
Hyundai	22%	18%	19 Days	\$137.00	\$5			AI				19 KT	\$2,698
Maersk	8%	11%	18 Days ³	\$139.00	\$5			AI				19 KT	\$2,736
COSCO	8%	4%	15 Days	\$138.00	AI			AI				21 KT	\$2,898
Senator	5%	1%	12 Days										
Sea-Land	4%	3%	12 Days	\$139.00	\$5			AI				19 KT	\$2,736
OOCL	0%	11%	12 Days	\$139.00	\$5			AI				19 KT	\$2,736

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: September 1997

Month\Year: 6\72

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	100%	14%	22 Days	\$191.00	\$5			AI				19 KT	\$3,724
Maersk	0%	50%	17 Days ³	\$191.00	\$5			AI				19 KT	\$3,724
APL	0%	15%	22 Days	\$191.00	\$5			AI				19 KT	\$3,724
Hanjin	0%	10%	25 Days	\$189.00	\$5			AI				19 KT	\$3,686

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: September 1997

Month\Year: 9\178

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	74%	40%	13 Days ³	\$132.00	\$5		AI	AI				21 KT	\$2,877
Neptune	13%	3%	14 Days	\$156.00	\$5		AI	AI				19 KT	\$3,059
Hyundai	12%	3%	20 Days	\$156.00	\$5		AI	AI				19 KT	\$3,059
NYK Line	0%	17%	14 Days	\$156.00	\$5		AI	AI				19 KT	\$3,059
Mitsui OSK	0%	16%	17 Days	\$156.00	\$5		AI	AI				19 KT	\$3,059

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: September 1997

Month\Year: 51\346

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	39%	25%	18 Days	\$188.00	\$5			AI				19 KT	\$3,667
Mitsui OSK	23%	16%	18 Days	\$188.00	\$5			AI				19 KT	\$3,667
APL	16%	37%	18 Days	\$188.00	\$5			AI				19 KT	\$3,667
Evergreen	12%	8%	25 Days ³	\$185.00	\$5			AI				19 KT	\$3,610
Sea-Land	4%	5%	20 Days ³	\$188.00	\$5			AI				19 KT	\$3,667
Maersk	4%	1%	16 Days ³	\$188.00	\$5			AI				19 KT	\$3,667
Hapag-Lloyd	2%	1%	16 Days	\$188.00	\$5			AI				19 KT	\$3,667

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: September 1997

Month\Year: 8\113

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	27%	14%	18 Days	\$176.00	\$5			AI				19 KT	\$3,439
Evergreen	27%	9%	25 Days ³	\$173.00	\$5			AI				19 KT	\$3,382
Mitsui OSK	20%	24%	18 Days	\$176.00	\$5			AI				19 KT	\$3,439
APL	13%	27%	18 Days	\$176.00	\$5			AI				19 KT	\$3,439
Hyundai	13%	11%	19 Days	\$168.00	\$5			AI				19 KT	\$3,287

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: September 1997

Month\Year: 2\23

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	55%	87%	21 Days	\$184.00	AI			\$5				19 KT	\$3,591
COSCO	45%	9%	22 Days	\$4,400 ¹	\$82 ¹			AI					\$4,702

¹ Rate is per container

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: September 1997

Month\Year: 13\146

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	39%	14%	16 Days	\$153.00	\$5		AI	AI				19 KT	\$3,002
Hyundai	31%	12%	18 Days	\$145.00	\$5		AI	AI				19 KT	\$2,850
Evergreen	23%	11%	22 Days ³	\$142.00	\$5		AI	AI				19 KT	\$2,793
Hanjin	8%	3%	20 Days	\$151.00	\$5		AI	AI				19 KT	\$2,964
APL	0%	23%	16 Days	\$53.00	\$5		AI	AI				19 KT	\$3,002

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: September 1997

Month\Year: 39\927

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
West	57%	13%	26 Days	\$4,400 ¹	AI		AI	AI					\$4,400
Evergreen	21%	12%	9 Days ³	\$147.00	\$5		43%	AI				18.5 KT	\$4,089
Sea-Land	16%	1%	12 Days ³	\$150.00	\$5		43%	\$34				18.5 KT	\$4,817
COSCO	3%	32%	11 Days	\$237.00	AI		AI	AI				19 KT	\$4,503
Mitsui OSK	3%	16%	12 Days	\$150.00	\$5		43%	\$34				18.5 KT	\$4,817
Cho Yang	1%	0%	13 Days	\$3,500 ¹	AI		AI	AI					\$3,500
Maersk	0%	19%	12 Days ³	\$150.00	\$5		43%	\$34				18.5 KT	\$4,817

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.