



# *Ocean Rate Bulletin*

## Frozen Potatoes:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 1999.

### **Market Share-July:**

Each carrier's current market share is based on the number of containers shipped during July 1999. Source: PIERS, July 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for October 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: July 1999

Month\Year: 23\170

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	65%	36%	10 Days	\$137.00	\$2								\$2,641
Mitsui OSK	30%	21%	10 Days <sup>3</sup>	\$140.00	\$2								\$2,698
Hanjin	4%	22%	13 Days	\$137.00	\$2								\$2,641
Maersk	0%	11%	17 Days	\$2,660 <sup>1</sup>	\$40 <sup>1</sup>								\$2,700
APL	0%	7%	9 Days	\$128.00	\$2								\$2,470

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: July 1999

Month\Year: 64\580

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	29%	16%	16 Days										
Evergreen	26%	21%	16 Days										
Maersk	17%	13%	16 Days <sup>3</sup>	\$2,640 <sup>1</sup>	\$40 <sup>1</sup>								\$2,680
Hyundai	14%	5%	14 Days	\$137.00	\$2								\$2,641
Mitsui OSK	5%	8%	14 Days <sup>3</sup>	\$139.00	\$2								\$2,820
APL	5%	1%	13 Days	\$139.00	\$2								\$2,679
OOCL	3%	13%	13 Days <sup>3</sup>	\$139.00	\$1								\$2,660
NYK Line	3%	7%	13 Days	\$2,546 <sup>1</sup>									\$2,546
Sea-Land	0%	11%	15 Days	\$2,600 <sup>1</sup>	\$40 <sup>1</sup>								\$2,640

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: July 1999

Month\Year: 6\85

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	59%	18%		\$2,600 <sup>1</sup>	\$40 <sup>1</sup>								\$2,640
Maersk	33%	12%		\$3,265 <sup>1</sup>	\$40 <sup>1</sup>								\$3,305
Hyundai	8%	1%	27 Days	\$172.00									\$3,268
Hanjin	0%	61%	27 Days	\$4,650 <sup>1</sup>	\$40 <sup>1</sup>								\$4,690
APL	0%	7%	26 Days	\$172.00	\$2								\$3,306

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: July 1999

Month\Year: 37\430

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	64%	37%	14 Days <sup>3</sup>	\$132.00	\$2							21 KT	\$2,550
Maersk	16%	10%	15 Days <sup>3</sup>	\$2,675 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$2,849
Sea-Land	11%	15%	15 Days	\$2,600 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$2,770
Mitsui OSK	5%	13%	17 Days	\$156.00	\$2								\$3,002
NYK Line	3%	3%	20 Days	\$132.00	\$1							21 KT	\$2,793
Hanjin	1%	1%	20 Days	\$183.00	\$2		5%						\$3,689
OOCL	0%	17%	17 Days	\$156.00	\$1								\$2,983
Hyundai	0%	3%	17 Days	\$2,820 <sup>1</sup>	\$40 <sup>1</sup>								\$2,860

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: July 1999

Month\Year: 25\190

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	73%	40%											
Sea-Land	15%	7%	23 Days <sup>3</sup>	\$2,350 <sup>1</sup>	\$40 <sup>1</sup>								\$2,390
Hyundai	12%	12%	21 Days	\$169.00									\$3,211
Maersk	0%	15%	21 Days <sup>3</sup>	\$2,375 <sup>1</sup>	\$40 <sup>1</sup>								\$3,415
Mitsui OSK	0%	10%	24 Days										
APL	0%	9%	20 Days	\$169.00									\$3,211
Hanjin	0%	6%	18 Days	\$189.00	\$2								\$3,572

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: July 1999

Month\Year: 21\121

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	77%	68%	21 Days <sup>3</sup>										
Hyundai	14%	21%	23 Days	\$157.00									\$2,983
Yang Ming	9%	4%	31 Days <sup>3</sup>										
APL	0%	3%	23 Days	\$157.00									\$2,983

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: July 1999

Month\Year: 29\220

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	33%	28%	20 Days <sup>3</sup>	\$127.00	\$2								\$2,451
Mitsui OSK	21%	17%	19 Days										
Cho Yang	21%	10%	22 Days	\$2,100 <sup>1</sup>									\$2,100
COSCO	11%	7%		\$3,050 <sup>1</sup>									\$3,050
Sea-Land	10%	12%	21 Days <sup>3</sup>	\$2,150 <sup>1</sup>	\$40 <sup>1</sup>								\$2,384
Hyundai	3%	6%	21 Days	\$134.00									\$2,546
OOCL	0%	7%	25 Days	\$134.00									\$2,546
NYK Line	0%	5%	25 Days	\$134.00									\$2,546
APL	0%	4%	20 Days										
Maersk	0%	3%	21 Days <sup>3</sup>	\$2,375 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$2,628

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: July 1999

Month\Year: 423\2,569

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	35%	29%		\$3,050 <sup>1</sup>									\$3,050
Mitsui OSK	19%	15%	12 Days	\$3,900 <sup>1</sup>									\$3,900
NYK Line	18%	12%	10 Days	\$130.00	\$1		40%	\$34					\$4,123
Evergreen	12%	8%	10 Days	\$130.00	\$2		40%						\$3,496
Maersk	8%	18%	10 Days <sup>3</sup>	\$2,915 <sup>1</sup>	\$40 <sup>1</sup>		40%						\$4,121
APL	5%	1%	11 Days	\$150.00									\$2,850
Hanjin	3%	3%	13 Days	\$147.00	\$2		40%						\$3,948
Yang Ming	1%	2%	14 Days <sup>3</sup>										
Hapag-Lloyd	1%	1%	10 Days	\$150.00			40%	\$34					\$4,636
Hyundai	1%	1%	11 Days	\$165.00	\$2		40%	\$34					\$5,073

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.