

Ocean Rate Bulletin



Pistachios:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October 2001. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2001.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2001. Source: PIERS, October 2001.

Market Share-CY 2001:

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates

Ocean rates are applicable for December 31, 2001. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Pistachios

Monthly Market Share For: October 2001

Month\Year: 1.0 \ 2.5

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk-SeaLand | 100% | 40% | 25 Days | \$1,240 | \$112 | \$40 | | | | | | | \$1,392 |
| Senator | 0% | 40% | 21 Days | | | | | | | | | | |
| MOL | 0% | 19% | 18 Days | \$1,675 | \$112 | \$40 | | | | | | | \$1,827 |

Average Container Rat \$1,392

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: October 2001

Month\Year: 112.1 \ 305.9

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| K Line | 35% | 18% | 15 Days | \$800 | \$112 | \$40 | | | | | | | \$952 |
| Norasia | 20% | 8% | 18 Days | | | | | | | | | | |
| Maersk-SeaLand | 12% | 14% | 14 Days | \$920 | \$112 | \$40 | | | | | | | \$1,072 |
| MOL | 11% | 30% | 15 Days | \$825 | \$112 | \$40 | | | | | | | \$977 |
| Senator | 9% | 12% | 16 Days | | | | | | | | | | |
| CMA-CGH | 9% | 4% | 21 Days | \$190 | \$112 | \$40 | | | | | | | \$342 |
| Hyundai | 5% | 8% | 14 Days | \$1,013 | \$112 | | | | | | | | \$1,125 |
| CSAV | 0% | 3% | 21 Days | | | | | | | | | | |

Average Container Rat \$912

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Pistachios

Monthly Market Share For: October 2001

Month\Year: 8.3 \ 17.5

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Senator | 37% | 35% | 18 Days | \$700 | | \$40 | | | | | | | \$740 |
| P&O Nedlloyd | 27% | 24% | 18 Days | \$1,200 | \$112 | \$40 | 8% | | | | | | \$1,448 |
| Maersk-SeaLand | 24% | 17% | 23 Days | \$1,240 | \$112 | \$40 | 8% | | | | | | \$1,491 |
| MOL | 12% | 12% | 24 Days | \$1,364 | \$112 | \$40 | 8% | | | | | | \$1,625 |
| K Line | 0% | 6% | 19 Days | \$525 | \$112 | \$40 | | | | | | | \$677 |
| OOCL | 0% | 6% | 20 Days | \$1,492 | \$112 | \$40 | 8% | | | | | | \$1,763 |

Average Container Rat \$1,215

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Pistachios

Monthly Market Share For: October 2001

Month\Year: 10.0 \ 59.4

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|---------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hapag-Lloyd | 50% | 26% | 10 Days | \$253 ¹⁶ | | | 43% | | | | | | \$3,256 |
| Yang Ming | 20% | 13% | 10 Days | \$1,520 | \$192 | | | | | | | | \$1,712 |
| K Line | 10% | 21% | 10 Days | | | | | | | | | | |
| MOL | 10% | 6% | 10 Days | \$1,068 | \$112 | \$40 | | | | | | | \$1,210 |
| CMA-CGM | 10% | 2% | | | | | | | | | | | |
| Hanjin | 0% | 14% | 9 Days | \$1,242 | \$112 | \$40 | 41% | | | | | | \$1,903 |
| Maersk-SeaLand | 0% | 14% | 10 Days | \$920 | \$112 | \$40 | 41% | | | | | | \$1,449 |
| Evergreen | 0% | 3% | 13 Days | \$360 | \$112 | | | | | | | | \$472 |

¹⁶ Rate is calculated per KT not by container.

Average Container Rat \$2,614