



Ocean Rate Bulletin

Pistachios:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during December 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1998.

Market Share-December:

Each carrier's current market share is based on the number of containers shipped during December 1998. Source: PIERS, December 1998.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for February 28, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Pistachios

Monthly Market Share For: December 1998

Month\Year: 1\8

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Zim Line	100%	36%	20 Days										
Hanjin	0%	36%	15 Days ⁴	\$1,176	\$1								\$1,192
Cho Yang	0%	17%	14 Days	\$1,080	\$1								\$1,096
OOCL	0%	12%	24 Days	\$1,272 ¹									\$1,272

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: December 1998

Month\Year: 81\646

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	32%	20%	13 Days										
Hanjin	25%	5%	16 Days ⁴										
Senator	16%	3%	16 Days	\$400.00 ¹									\$400
OOCL	10%	29%	17 Days	\$625.00 ¹									\$625
Mitsui OSK	9%	4%	13 Days	\$625.00 ¹									\$625
K Line	4%	10%	18 Days	\$625.00 ¹									\$625
COSCO	2%	3%	18 Days										
P&O Nedlloyd	1%	0%	17 Days										
Maersk	0%	16%	15 Days	\$625.00 ¹									\$625
Cho Yang	0%	4%	15 Days	\$800.00 ¹									\$800

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Pistachios

Monthly Market Share For: December 1998

Month\Year: 2\12

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	100%	16%	14 Days	\$930.00	\$1								\$946
OOCL	0%	57%	18 Days	\$930.00	\$1								\$946
NYK Line	0%	16%	18 Days	\$930.00	\$1								\$946
Hanjin	0%	8%	15 Days	\$1,234	\$1		4%						\$1,299

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Pistachios

Monthly Market Share For: December 1998

Month\Year: 1\12

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	96%	9%	18 Days ⁴	\$1,776	\$1								\$1,192
Maersk	0%	26%	22 Days	\$2,652	\$1								\$2,668
Cho Yang	0%	17%											
NYK Line	0%	17%	21 Days	\$2,652	\$1								\$2,668
Yang Ming	0%	7%	12 Days										
COSCO	0%	7%	20 Days										

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Pistachios

Monthly Market Share For: December 1998

Month\Year: 11\39

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
OOCL	45%	52%	18 Days ⁴	\$1,292	\$1		9%						\$1,424
Senator	36%	25%	20 Days	\$450.00 ¹									\$450
K Line	18%	7%	22 Days	\$1,292	\$1		9%						\$1,424
Cho Yang	0%	13%	19 Days	\$1,075 ¹									\$1,075
Maersk	0%	3%	19 Days	\$1,292	\$1		9%						\$1,424

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

Monthly Market Share For: December 1998

Month\Year: 4\19

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	45%	53%											
Hyundai	23%	21%	13 Days	\$716.00	\$1		34%						\$975
Cho Yang	23%	5%	11 Days	\$1,331	\$1								\$1,347
Evergreen	9%	2%	11 Days	\$1,367	\$1		34%						\$1,848
Hanjin	0%	8%	12 Days ⁴										
COSCO	0%	5%	12 Days	\$1,030 ¹									\$1,030
Yang Ming	0%	5%	12 Days										

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.