

Ocean Rate Bulletin



Pistachios:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during April, 2003. The denominator represents the total number of TEU shipped, by carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2003.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April, 2003. Source: PIERS, April, 2003.

Market Share-CY 2003:

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates

Ocean rates are applicable for June 30, 2003. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Pistachios

Monthly Market Share For: April 2003

Month\Year 1.0 \ 4.0

| Carrie | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: | | | | | | | Size | Container Rate |
|--------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|-----------|------|----------------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. | | |
| Hanjin | 100% | 75% | 11 | \$1,546 | \$184 | \$40 | | | | | | | \$1,770 |
| MOL | 0% | 25% | 12 | \$1,344 | \$184 | \$40 | | | | | | | \$1,568 |

Average Container Rate \$1,770

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L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: April 2003

Month\Year 4.0 \ 43.2

| Carrie | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: | | | | | | Size | Container Rate |
|----------------|--------------|-----------------|----------------------|-----------------------|-------------|---------|-----|-----|---------|-----|------|----------------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | |
| NYK Line | 100% | 19% | 13 | | | | | | | | | |
| Yang Ming | 0% | 28% | 16 | \$1,292 | \$184 | \$40 | | | | | | \$1,516 |
| OOCL | 0% | 19% | 13 | \$1,450 ²³ | \$230 | \$40 | | | | | | \$1,720 |
| K Line | 0% | 19% | 16 | | | | | | | | | |
| Maersk-SeaLand | 0% | 17% | 20 | | | | | | | | | |

Average Container Rate

²³ Rate is based on a 20 foot container, not a 40 foot container.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Pistachios

Monthly Market Share For: April 2003

Month\Year 1.0 \ 2.0

| Carrie | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: | | | | | | Size | Container Rate | |
|-------------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|------|----------------|-----------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| Hapag-Lloyd | 100% | 50% | 15 | \$1,280 | \$184 | \$40 | 8% | | | | | | \$1,606 |
| OOCL | 0% | 50% | 17 | \$1,652 | \$184 | \$40 | 10% | | | | | | \$2,041 |

Average Container Rate \$1,606

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

Monthly Market Share For: April 2003

Month\Year 5.0 \ 25.0

| Carrie | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: | | | | | | Size | Container Rate | |
|-------------------|--------------|-----------------|----------------------|---------------------|--------------------|---------|-----|-------|---------|-----|------|----------------|-----------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| K Line | 60% | 20% | 10 | \$1,028 | \$184 | \$40 | | | | | | | \$1,252 |
| Maersk-SeaLand | 20% | 24% | 11 | | | | | | | | | | |
| Hapag-Lloyd | 20% | 16% | 9 | \$253 ¹⁶ | \$12 ¹ | \$40 | 40% | | | | | 9 KT | \$3,336 |
| NYK Line | 0% | 12% | 10 | \$56 ¹⁶ | \$12 ¹⁶ | \$40 | 44% | | | | | 21 KT | \$1,970 |
| APL | 0% | 8% | 10 | \$960 | \$184 | \$40 | | | | | | | \$1,184 |
| Hanjin | 0% | 8% | 10 | \$1,130 | \$184 | \$40 | | | | | | | \$1,354 |
| MOL | 0% | 4% | 11 | \$1,068 | \$184 | \$40 | | | | | | | \$1,292 |
| Yang Ming | 0% | 4% | 10 | \$1,680 | \$184 | \$40 | | | | | | | \$1,904 |
| Hatsu Marine Ltd. | 0% | 4% | 13 | \$850 | \$184 | \$40 | 44% | \$453 | | | | | \$1,901 |

Average Container Rate \$1,773

¹ Rate is per container

¹⁶ Rate is calculated per KT not by container.