



Ocean Rate Bulletin

Pistachios:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1998.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 1998. Source: PIERS, October 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for December 30, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

Container Rate:

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Pistachios

Monthly Market Share For: October 1998

Month\Year: \3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	29%	22 Days ⁴	\$1,536									\$1,536
Senator	0%	35%		\$975.00									\$975
Hyundai	0%	35%	19 Days										

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Busan, South Korea

Pistachios

Monthly Market Share For: October 1998

Month\Year: 1\5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Zim Line	100%	18%	22 Days	\$450.00									\$450
Hanjin	0%	37%	28 Days ⁴	\$1,176	\$32 ¹								\$1,208
Cho Yang	0%	26%	14 Days	\$1,080	\$32 ¹								\$1,112
OOCL	0%	18%	25 Days	\$1,144	\$32 ¹								\$1,176

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: October 1998

Month\Year: 59\500

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	34%	16%	14 Days	\$625.00									\$625
K Line	20%	10%	18 Days	\$625.00									\$625
Maersk	17%	21%	15 Days ⁴	\$625.00									\$625
Yang Ming	14%	3%	17 Days	\$932.00	\$2								\$964
Mitsui OSK	12%	2%	13 Days	\$625.00									\$625
OOCL	3%	35%	20 Days	\$625.00									\$625
Cho Yang	0%	5%	16 Days	\$800.00									\$800
Zim Line	0%	2%	17 Days	\$595.00	\$2								\$630
COSCO	0%	2%	17 Days										

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Singapore

Pistachios

Monthly Market Share For: October 1998

Month\Year: 7\15

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	87%	60%	18 Days ⁴	\$1,292	\$32 ¹		9%						\$1,440
K Line	13%	6%	20 Days	\$1,292	\$32 ¹		9%						\$1,440
Senator	0%	26%	18 Days	\$1,141	\$32 ¹		9%						\$1,276
Maersk	0%	7%	19 Days ⁴	\$1,292	\$32 ¹		9%						\$1,440

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

Monthly Market Share For: October 1998

Month\Year: 1\11

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	100%	54%	14 Days										
Hyundai	0%	18%	13 Days	\$716.00	\$2		28%						\$948
COSCO	0%	9%	12 Days	\$1,030									\$1,030
Hanjin	0%	9%	12 Days ⁵	\$1,300									\$1,300
Yang Ming	0%	9%	12 Days	\$1,300	\$2								\$1,332
Maersk	0%	2%	11 Days ⁴										

4 Transit time is based on departure from Long Beach, CA.

5 Transit time is based on departure from Los Angeles, CA.