

Ocean Rate Bulletin



Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Pears

Monthly Market Share For: January 1998

Month\Year: 8.6 \ 8.6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	62%	62%	11 Days	\$2.27	\$4			\$34				840 pkgs.	\$2,591

Average Container Rate \$2,591

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Pears

Monthly Market Share For: January 1998

Month\Year: 20.2 \ 20.2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	43%	43%	18 Days	\$2.09	\$4		4%	\$34				840 pkgs.	\$2,510
P&O Nedlloyd	41%	41%	17 Days	\$2.09	\$4		4%	\$34				840 pkgs.	\$2,510
Evergreen	10%	10%	13 Days ³	\$1.69	\$4		4%	\$34				840 pkgs.	\$2,160
Cho Yang	6%	6%	16 Days	\$1.63	\$4		8%	\$34				840 pkgs.	\$2,163

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$2,455

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Pears

Monthly Market Share For: January 1998

Month\Year: 1.0 \ 1.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	50%	50%	24 Days	\$3.15	\$4			\$34				840 pkgs.	\$3,330
Mitsui OSK	50%	50%	17 Days	\$3.15	\$4			\$34				840 pkgs.	\$3,330

Average Container Rate \$3,330

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Pears

Monthly Market Share For: January 1998

Month\Year: 4.0 \ 4.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	75%	75%	16 Days	\$2.99	\$4			\$34				840 pkgs.	\$3,422
Maersk	25%	25%	14 Days ³	\$2.99	\$4		9%	\$34				840 pkgs.	\$3,422

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,422