



Ocean Rate Bulletin

Fresh Pears:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during December 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1998.

Market Share-December:

Each carrier's current market share is based on the number of containers shipped during December 1998. Source: PIERS, December 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: The Pacific Shipper, March 1, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for March 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Pears are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Hong Kong

Fresh Pears

Monthly Market Share For: December 1998

Month\Year: 20\87

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	35%	32%	14 Days	\$2.64	\$1			\$34					\$2,848
APL	35%	30%	13 Days	\$2.39	\$1			\$34					\$2,638
Cho Yang	10%	3%	13 Days	\$2.54	\$1			\$34					\$2,764
Mitsui OSK	5%	6%	13 Days	\$2.39	\$1			\$34					\$2,638
Evergreen	5%	5%	14 Days	\$2.39	\$1			\$34					\$2,638
P&O Nedlloyd	5%	1%	18 Days	\$2,400 ¹									\$2,400
COSCO	1%	2%	16 Days										
NYK Line	0%	9%	15 Days	\$2.39	\$1			\$34					\$2,638
OOCL	0%	8%	15 Days	\$2.39	\$1			\$34					\$2,638

¹ Rate is per container

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Pears

Monthly Market Share For: December 1998

Month\Year: 1\3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	100%	28%	28 Days	\$2,400 ¹									\$2,400
P&O Nedlloyd	0%	39%	18 Days	\$2,400 ¹									\$2,400
Maersk	0%	29%	16 Days ³	\$247.00	\$1			\$46					\$5,292
NYK Line	0%	3%	15 Days	\$247.00	\$1			\$46					\$5,292

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Pears

Monthly Market Share For: December 1998

Month\Year: 27\163

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
NYK Line	37%	17%	19 Days	\$2.31	\$1		4%	\$34					\$2,648
APL	15%	14%	15 Days	\$2.31	\$1		4%	\$34					\$2,648
Cho Yang	11%	7%	16 Days	\$2.26	\$1		4%	\$34					\$2,604
K Line	11%	4%	21 Days ³	\$2.31	\$1		4%	\$34					\$2,648
Mitsui OSK	7%	7%	15 Days	\$2.31	\$1		4%	\$34					\$2,648
OOCL	7%	6%	19 Days	\$2.31	\$1		4%	\$34					\$2,648
Evergreen	4%	20%	13 Days ³	\$2.51	\$1		4%	\$34					\$2,823
Maersk	4%	7%	15 Days ³	\$2.31	\$1		4%	\$34					\$2,648
Sea-Land	4%	6%	15 Days ³	\$2.31	\$1		4%	\$34					\$2,648
P&O Nedlloyd	0%	11%	18 Days	\$2.56	\$1		4%	\$34					\$2,866

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Pears

Monthly Market Share For: December 1998

Month\Year: \1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	100%	7%		\$3.17	\$1			\$34					\$3,293
Mitsui OSK	0%	47%	23 Days	\$247.00	\$1			\$46					\$5,292

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Seattle/Tacoma Ports To Singapore

Fresh Pears

Monthly Market Share For: December 1998

Month\Year: 5\25

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	31%	18%	22 Days	\$2,400 ¹									\$2,400
APL	20%	33%	20 Days	\$3.04	\$1		9%	\$34					\$3,413
Hapag-Lloyd	8%	8%	24 Days	\$2,400 ¹									\$2,400
Cho Yang	0%	16%	22 Days	\$2,400 ¹									\$2,400
Sea-Land	0%	6%	21 Days ³	\$3.04	\$1		9%	\$34					\$3,413

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.