



Ocean Rate Bulletin

Fresh Pears:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during February 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, February 1999.

Market Share-February:

Each carrier's current market share is based on the number of containers shipped during February 1999. Source: PIERS, February 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for May 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Pears are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Hong Kong

Fresh Pears

Monthly Market Share For: February 1999

Month\Year: 3\26

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	67%	52%	16 Days	\$2.37				\$34					\$2,603
Cho Yang	33%	11%	17 Days	\$2.39				\$34					\$2,008
APL	0%	19%	13 Days	\$2.39				\$34					\$2,620
Mitsui OSK	0%	8%	13 Days	\$2,160 ¹									\$2,160
Yang Ming	0%	6%	16 Days										
Hyundai	0%	4%	14 Days	\$2.64				\$34					\$2,830

¹ Rate is per container

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Pears

Monthly Market Share For: February 1999

Month\Year: 1\1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	100%	26 Days	\$2.95				\$34				840 pkgs.	\$3,090

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Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Pears

Monthly Market Share For: February 1999

Month\Year: 8\17

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	25%	11%	19 Days	\$2,160 ¹			5%						\$2,268
NYK Line	25%	11%	19 Days	\$1.83			5%	\$34					\$2,226
Cho Yang	25%	11%	16 Days	\$1.83			5%						\$1,614
Evergreen	13%	17%	13 Days ³	\$2.03			5%						\$1,790
Sea-Land	12%	11%	15 Days ³	\$2,160 ¹			5%						\$2,268
Maersk	0%	17%	15 Days ³										
Yang Ming	0%	14%	22 Days										
Mitsui OSK	0%	7%	15 Days	\$2,160 ¹			5%						\$2,268

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.