



# *Ocean Rate Bulletin*

## Fresh Pears:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November 1998.

### **Market Share-November:**

Each carrier's current market share is based on the number of containers shipped during November 1998. Source: PIERS, November 1998.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for February 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Fresh Pears are quoted on full 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Pears

Monthly Market Share For: November 1998

Month\Year: 22\134

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	35%	31%	14 Days	\$2.64	\$1			\$34					\$2,848
APL	23%	28%	13 Days	\$2.39	\$1			\$34					\$2,638
Evergreen	9%	5%	14 Days <sup>3</sup>										
NYK Line	5%	11%	13 Days	\$2.39	\$1			\$34					\$2,638
OOCL	5%	10%	13 Days	\$2.39	\$1			\$34					\$2,638
Mitsui OSK	5%	7%	13 Days	\$2.39	\$1			\$34					\$2,638
Hapag-Lloyd	5%	1%	15 Days	\$2.29	\$1			\$34					\$6,554
Sea-Land	3%	3%	16 Days <sup>3</sup>	\$2.39	\$1			\$34					\$2,638

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Pears

Monthly Market Share For: November 1998

Month\Year: \

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Sea-Land	100%	1%	25 Days <sup>3</sup>	\$2.95	\$1			\$34					\$3,108
P&O Nedlloyd	0%	54%	30 Days	\$2,400 <sup>1</sup>									\$2,400
Maersk	0%	41%	18 Days <sup>3</sup>	\$2.95	\$1			\$34					\$3,108
NYK Line	0%	5%	29 Days	\$2.95	\$1			\$34					\$3,108

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Pears

Monthly Market Share For: November 1998

Month\Year: 22\136

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	18%	14%	15 Days	\$2.31	\$1		4%	\$34					\$2,648
NYK Line	14%	13%	15 Days	\$2.31	\$1		4%	\$34					\$2,648
Maersk	14%	8%	15 Days <sup>3</sup>	\$2.31	\$1		4%	\$34					\$2,648
Sea-Land	14%	6%	23 Days	\$2.31	\$1		4%	\$34					\$2,648
Evergreen	9%	23%	12 Days <sup>3</sup>	\$2.51	\$1		4%	\$34					\$2,823
P&O Nedlloyd	9%	13%	12 Days	\$2.31	\$1		4%	\$34					\$2,804
Cho Yang	9%	6%	16 Days	\$2.26	\$1		4%	\$34					\$2,604
Mitsui OSK	5%	7%	15 Days	\$2.31	\$1		4%	\$34					\$2,648
OOCL	5%	6%	17 Days	\$2.31	\$1		4%	\$34					\$2,648
K Line	5%	3%	19 Days <sup>3</sup>	\$2.31	\$1		4%	\$34					\$2,648

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Pears

Monthly Market Share For: November 1998

Month\Year: 8\20

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	37%	36%	20 Days	\$3.04	\$1		9%	\$34					\$3,413
Sea-Land	19%	8%	21 Days <sup>3</sup>	\$3.04	\$1		9%	\$34					\$3,413
Cho Yang	12%	20%	22 Days	\$2.93	\$1		9%	\$34					\$3,313
P&O Nedlloyd	12%	15%	24 Days	\$2,400 <sup>1</sup>									\$2,400
Hapag-Lloyd	12%	8%	24 Days	\$2,400 <sup>1</sup>									\$2,400
Hanjin	7%	3%	23 Days	\$2.93	\$1		9%	\$26					\$3,169
Maersk	0%	10%	21 Days <sup>3</sup>	\$3.04	\$1		9%	\$34					\$3,413

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.