



Ocean Rate Bulletin

Fresh Pears:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during October 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1998.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 1998. Source: PIERS, October 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for January 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Pears are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Hong Kong

Fresh Pears

Monthly Market Share For: October 1998

Month\Year: 17\45

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	34%	29%	13 Days	\$2.64	\$1			\$34					\$2,848
APL	33%	31%	13 Days	\$2.39	\$1			\$34					\$2,638
NYK Line	24%	12%	18 Days	\$2.39	\$1			\$34					\$2,638
OOCL	6%	13%	17 Days	\$2.39	\$1			\$34					\$2,638
Evergreen	2%	3%	17 Days	\$2.64	\$1			\$34					\$2,848
Mitsui OSK	1%	8%	13 Days	\$2.39	\$1			\$34					\$2,638
Cho Yang	0%	2%	15 Days	\$2.64	\$1			\$34					\$2,848

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Pears

Monthly Market Share For: October 1998

Month\Year: 2\2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	54%	54%	23 Days	\$2,400 ¹									\$2,400
Maersk	41%	41%	23 Days	\$2.70	\$1			\$34					\$2,898
NYK Line	5%	5%	27 Days	\$2.70	\$1			\$34					\$2,898

¹ Rate is per container

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Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Pears

Monthly Market Share For: October 1998

Month\Year: 18\114

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	33%	7%	17 Days	\$2.31	\$1		4%	\$34					\$2,648
Mitsui OSK	28%	7%	14 Days	\$2.31	\$1		4%	\$34					\$2,648
OOCL	17%	6%	18 Days	\$2.31	\$1		4%	\$34					\$2,648
Sea-Land	17%	4%	17 Days ⁴	\$2.31	\$1		4%	\$34					\$2,648
Evergreen	5%	26%	15 Days	\$2.51	\$1		4%	\$34					\$2,823
P&O Nedlloyd	0%	14%	18 Days	\$2.31	\$1		4%	\$34					\$2,648
NYK Line	0%	13%	18 Days	\$2.31	\$1		4%	\$34					\$2,648
APL	0%	13%	14 Days	\$2.31	\$1		4%	\$34					\$2,648
Cho Yang	0%	6%	12 Days	\$2.01	\$1		3%	\$34					\$2,369
K Line	0%	3%	16 Days	\$2.31	\$1		4%	\$34					\$2,648

⁴ Transit time is based on departure from Long Beach, CA.

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Seattle/Tacoma Ports To Singapore

Fresh Pears

Monthly Market Share For: October 1998

Month\Year: 7\11

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Cho Yang	35%	26%	19 Days	\$2.79	\$1		9%	\$34					\$3,185
P&O Nedlloyd	29%	17%	18 Days	\$2,900 ¹									\$2,900
APL	14%	35%	18 Days	\$2.79	\$1		9%	\$34					\$3,185
Maersk	14%	7%	19 Days	\$2.79	\$1		9%	\$34					\$3,185
Hapag-Lloyd	7%	4%	26 Days	\$2,600 ¹									\$2,600

¹ Rate is per container