

# *Ocean Rate Bulletin*



## **Fresh Oranges:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April, 2003. The denominator represents the total number of FEU shipped, by carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2003.

### **Market Share-April:**

Each carrier's current market share is based on the number of containers shipped during April, 2003. Source: PIERS, April, 2003.

### **Market Share-CY 2003:**

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates**

Ocean rates are applicable for June 30, 2003. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate**

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Oranges

Monthly Market Share For: April 2003

Month\Year 6.0 \ 15.4

Carrie	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		Size
OOCL	67%	62%	21	\$3,700	\$230	\$40							\$3,970
Hapag-Lloyd	33%	15%	13	\$3,500	\$230	\$40							\$3,770
Hyundai	0%	15%	21	\$3,100	\$230								\$3,330
P&O Nedlloyd	0%	8%	23	\$3,800	\$230	\$40							\$4,070

*Average Container Rate* \$3,903

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: April 2003

Month\Year 2,528.2 \ 9,682

Carrie	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	52%	53%	11	\$2,600	\$230	\$40							\$2,870
Hyundai	11%	13%	12	\$2,900	\$230								\$3,130
APL	7%	10%	12	\$2,450	\$230								\$2,680
COSCO	5%	1%	12	\$4,400	\$230								\$4,630
Hapag-Lloyd	4%	2%	14	\$2.63 <sup>19</sup>	\$12 <sup>16</sup>	\$40						1008 pkgs.	\$2,907
NYK Line	3%	5%	12										
MOL	3%	3%	12	\$3,100	\$230	\$40							\$3,370
K Line	3%	2%	13	\$2,800	\$285	\$40							\$3,125
OOCL	3%	3%	11	\$3,100	\$230	\$40							\$3,370
Evergreen	2%	1%	20	\$3,400	\$230	\$40							\$3,670
China Shipping	2%	1%											
Yang Ming	1%	1%	11										
Norasia	1%	2%											
P&O Nedlloyd	1%	1%	15	\$3,200	\$230	\$40							\$3,470
China National	1%	0%											
Maersk-SeaLand	0%	1%	15	\$3,250	\$230	\$40							\$3,520
CMA-CGM	0%	1%	14										

Average Container Rate \$3,047

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Oranges

Monthly Market Share For: April 2003

Month\Year 4.0 \ 12.0

Carrie	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
P&O Nedlloyd	50%	17%										
NYK Line	50%	17%	21									
Yang Ming	0%	33%	21									
APL	0%	17%	28	\$3,300	\$230					\$1800		\$5,330
Maersk-SeaLand	0%	17%	25	\$4,650	\$230	\$40						\$4,920

*Average Container Rate*

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: April 2003

Month\Year 2,543.8 \ 5,901

Carrie	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	15%	11%	17	\$3,000	\$230	\$40							\$3,270
APL	12%	13%	14	\$2,450	\$230								\$2,680
NYK Line	11%	13%	13										
Hyundai	10%	8%	14	\$2,900	\$230								\$3,130
Maersk-SeaLand	9%	12%	20	\$3,250	\$230	\$40							\$3,520
COSCO	9%	5%	16	\$4,610	\$230								\$4,840
Wan Hai	5%	5%		\$2,150	\$45								\$2,195
MOL	5%	8%	14	\$3,100	\$230	\$40							\$3,370
Hanjin	5%	3%	15	\$2,810	\$230	\$40							\$3,080
OOCL	5%	6%	13	\$3,410	\$230	\$40							\$3,680
Yang Ming	4%	3%	16										
Hatsu Marine Ltd.	3%	3%	16	\$3,000	\$230	\$40							\$3,270
P&O Nedlloyd	3%	2%	14	\$3,410	\$230	\$40							\$3,680
China Shipping	1%	2%											
Norasia	1%	2%											
Hapag-Lloyd	1%	2%	11	\$1.21 <sup>19</sup>	\$12 <sup>16</sup>	\$40		\$34 <sup>16</sup>				1800 pkgs.	\$3,138
K Line	0%	1%	16	\$2,750	\$285	\$40							\$3,075

**Average Container Rate \$3,327**

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Oranges

Monthly Market Share For: April 2003

Month\Year 36.2 \ 68.2

Carrie	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		Size
OOCL	67%	54%	22	\$3,800	\$230	\$40							\$4,070
Hyundai	11%	9%	29	\$3,100	\$230								\$3,330
NYK Line	11%	18%	22										
APL	11%	17%	25	\$3,300	\$230								\$3,530

*Average Container Rate* \$3,911

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Oranges

Monthly Market Share For: April 2003

Month\Year 211.8 \ 297.7

Carrie	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	25%	27%	17	\$3,550	\$230	\$40							\$3,820
Maersk-SeaLand	19%	13%	20	\$3,250	\$230	\$40	4%						\$3,650
Yang Ming	12%	13%	13										
NYK Line	11%	10%	11										
OOCL	10%	9%	13	\$3,575	\$230	\$40	4%						\$3,988
APL	7%	5%	13	\$2,450	\$230								\$2,680
Hyundai	6%	7%	13	\$2,900	\$230		4%						\$3,246
MOL	3%	4%	13	\$3,100	\$230	\$40							\$3,370
P&O Nedlloyd	3%	3%	12										
Hatsu Marine Ltd.	1%	3%	14										
Wan Hai	1%	1%	15										

Average Container Rate \$3,626

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: April 2003

Month\Year 108.2 \ 205.8

Carrie	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	37%	22%	24	\$3,650	\$230	\$40							\$3,920
OOCL	20%	36%	14	\$3,250	\$230	\$40							\$3,520
APL	13%	10%	16	\$3,300	\$230								\$3,530
Evergreen	12%	9%	21	\$3,600	\$230	\$40							\$3,870
P&O Nedlloyd	9%	7%	19	\$3,800	\$230	\$40							\$4,070
NYK Line	4%	8%	17										
Hyundai	4%	6%	16										
MOL	2%	2%	16										

Average Container Rate \$3,786

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: April 2003

Month\Year 463.1 \ 1,152.9

Carrie	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	41%	41%		\$3,800	\$230	\$40							\$4,070
NYK Line	22%	22%	18										
P&O Nedlloyd	14%	17%	20	\$3,800	\$230	\$40							\$4,070
Hyundai	7%	5%	24	\$3,100	\$230								\$3,330
Hanjin	7%	3%	21	\$3.73 <sup>19</sup>	\$12 <sup>16</sup>	\$40			\$34 <sup>16</sup>		1008 pkgs.		\$4,628
Yang Ming	3%	1%	22										
Evergreen	3%	2%	27	\$4,300	\$230	\$40							\$4,570
APL	1%	3%	23	\$3,350	\$230								\$3,580
MOL	0%	2%	21										
Hapag-Lloyd	0%	2%	20	\$3,500	\$230	\$40							\$3,770

Average Container Rate \$4,067

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: April 2003

Month\Year 487.1 \ 1,353.2

Carrie	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
NYK Line	31%	30%	16									
OOCL	22%	17%	17	\$3,670	\$230	\$40	10%					\$4,307
P&O Nedlloyd	19%	12%	18	\$3,600	\$230	\$40	10%					\$4,230
APL	8%	22%	22	\$3,300	\$230							\$3,530
Hanjin	5%	3%	15	\$3.73 <sup>19</sup>	\$12 <sup>16</sup>	\$40	10%	\$34 <sup>16</sup>			1008 pkgs.	\$5,004
Hyundai	4%	5%	22	\$3,100	\$230		10%					\$3,640
Evergreen	3%	2%	22	\$3,600	\$230	\$40	10%					\$4,230
MOL	3%	4%	21									
Yang Ming	2%	1%	21									
Hapag-Lloyd	2%	3%	15	\$3,300	\$230	\$40	8%					\$3,834
Maersk-SeaLand	1%	1%	24	\$3,650	\$230	\$40	10%					\$4,285

Average Container Rate \$4,192

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: April 2003

Month\Year 639.3 \ 1,545.0

Carrie	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Evergreen	33%	24%	14	\$3,600	\$230	\$40						\$3,870
COSCO	22%	15%	12	\$4,640	\$230		44%					\$6,912
Hanjin	9%	21%	9									
OOCL	9%	8%	10	\$3,310	\$230	\$40	45%					\$5,070
K Line	5%	5%	10	\$2,540	\$285	\$40	44%					\$3,983
NYK Line	4%	6%	10									
Maersk-SeaLand	4%	5%	11	\$3,250	\$230	\$40	44%					\$4,950
MOL	3%	2%	11	\$3,400	\$230	\$40						\$3,670
Yang Ming	3%	8%	10									
Hyundai	3%	2%	11	\$2,900	\$230		44%					\$4,406
P&O Nedlloyd	3%	2%	12	\$3,440	\$230	\$40	44%					\$5,224
APL	2%	2%	10	\$2,450	\$230							\$2,680
Hatsu Marine Ltd.	1%	0%	13									
Hapag-Lloyd	0%	0%	9	\$2.00 <sup>19</sup>	\$12 <sup>16</sup>	\$40	40%	\$34 <sup>16</sup>			1008 pkgs.	\$3,690

**Average Container Rate \$4,883**

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package