



Ocean Rate Bulletin

Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during February 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, February 1999.

Market Share-February:

Each carrier's current market share is based on the number of containers shipped during February 1999. Source: PIERS, February 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for May 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Oranges

Monthly Market Share For: February 1999

Month\Year: 1\6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	17%	22 Days	\$2,600 ¹									\$2,600
Mitsui OSK	0%	33%	19 Days	\$2,600 ¹									\$2,600

¹ Rate is per container

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: February 1999

Month\Year: 74\109

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	38%	28%	14 Days	\$2,000 ¹									\$2,000
Hanjin	32%	40%	12 Days	\$2,160 ¹									\$2,160
APL	16%	21%	19 Days										
Evergreen	12%	10%	14 Days	\$1.98									\$1,996
Sea-Land	1%	1%	16 Days	\$2,000 ¹									\$2,000

¹ Rate is per container

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: February 1999

Month\Year: 230\357

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
APL	24%	34%	13 Days	\$1.72				\$34					\$2,212
COSCO	20%	13%	18 Days	\$1.72				\$34					\$2,212
Maersk	10%	9%	15 Days	\$2,160 ¹									\$2,160
Yang Ming	8%	6%	18 Days										
Hyundai	8%	6%	13 Days	\$2,210 ¹									\$2,210
P&O Nedlloyd	6%	6%	20 Days										
OOCL	6%	5%	14 Days	\$2,210 ¹									\$2,210
Cho Yang	5%	5%	16 Days	\$172.00				\$34					\$2,212
Hanjin	5%	4%	16 Days	\$1.72 ¹				\$34					\$2,212
Sea-Land	5%	4%	24 Days	\$2,210 ¹									\$2,210
Mitsui OSK	3%	4%	13 Days	\$2,210 ¹									\$2,210
Hapag-Lloyd	1%	1%	14 Days	\$2.18				\$34					\$2,649

¹ Rate is per container

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: February 1999

Month\Year: 43\57

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
OOCL	30%	32%	14 Days	\$2,380 ¹			5%						\$2,499
APL	23%	18%	16 Days	\$3.08				\$34					\$3,504
Hanjin	14%	12%	15 Days	\$2,160 ¹			5%						\$2,383
Sea-Land	9%	7%	12 Days	\$2,400 ¹									\$2,400
Cho Yang	7%	5%	14 Days	\$2.63									\$2,499
NYK Line	7%	5%	15 Days	\$2,380 ¹			5%						\$2,499
Mitsui OSK	5%	4%	14 Days	\$2,380 ¹			5%						\$2,499
Hyundai	2%	4%	15 Days	\$2,400 ¹			5%						\$2,520
K Line	2%	2%	15 Days	\$2,400 ¹			5%						\$2,520
Yang Ming	0%	11%	15 Days										

¹ Rate is per container

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: February 1999

Month\Year: 2\7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	24%	51%	22 Days										
Hapag-Lloyd	15%	35%	19 Days ⁴	\$4.06				\$34					\$4,435
P&O Nedlloyd	0%	14%	17 Days										

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: February 1999

Month\Year: 73\112

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	18%	21%	19 Days	\$2,600 ¹									\$2,600
P&O Nedlloyd	17%	18%	19 Days										
Sea-Land	15%	10%	22 Days	\$2,600 ¹									\$2,600
APL	13%	15%	19 Days	\$3.08				\$34					\$3,504
Hapag-Lloyd	12%	11%		\$3.36									\$3,192
OOCL	11%	8%	20 Days	\$2,600 ¹									\$2,600
Cho Yang	5%	5%	21 Days										
Hanjin	4%	4%	21 Days	\$4,200 ¹									\$4,200
Mitsui OSK	3%	7%	19 Days	\$2,600 ¹									\$2,600

¹ Rate is per container

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L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: February 1999

Month\Year: 45\73

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	36%	34%	18 Days										
APL	22%	21%	18 Days	\$3.08				\$34					\$3,504
Sea-Land	7%	6%	17 Days	\$2,400 ¹									\$2,400
Mitsui OSK	7%	4%	18 Days	\$2,400 ¹			10%						\$2,640
Hyundai	5%	13%	18 Days	\$2,400 ¹			10%						\$2,640
Hapag-Lloyd	4%	5%	18 Days	\$3.08			10%	\$34					\$3,797
Maersk	4%	5%	19 Days										
Yang Ming	4%	4%	22 Days										
Cho Yang	4%	3%	20 Days	\$3.03				\$34					\$3,457
OOCL	3%	2%	18 Days	\$2,400 ¹			10%						\$2,640
NYK Line	2%	3%	18 Days	\$2,400 ¹			10%						\$2,640

¹ Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: February 1999

Month\Year: 110\153

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	22%	27%	11 Days	\$2,260 ¹			43%						\$3,232
Yang Ming	20%	21%	12 Days										
Evergreen	18%	14%	11 Days	\$1.80			43%						\$2,595
Cho Yang	16%	13%	11 Days	\$1.80			43%						\$2,595
Maersk	13%	10%	11 Days	\$2,400 ¹			43%						\$3,363
P&O Nedlloyd	3%	4%	14 Days										
Mitsui OSK	3%	2%	10 Days	\$2,240 ¹			43%						\$3,203
OOCL	1%	3%	11 Days	\$2,240 ¹			43%						\$3,160
K Line	1%	2%	12 Days	\$2,240 ¹			43%						\$3,160
APL	1%	1%	10 Days	\$1.80			43%	\$34					\$3,207
Sea-Land	1%	1%	11 Days	\$2,100 ¹			43%						\$3,103
COSCO	1%	1%	13 Days	\$3.21									\$3,236

¹ Rate is per container