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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

*Monthly Market Share For: January 1998*

Month\Year: 56.0 \ 56.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hanjin	56%	56%	13 Days	\$2,300 <sup>1</sup>									\$2,300
Hyundai	44%	44%	14 Days	\$2,300 <sup>1</sup>									\$2,300

<sup>1</sup> Rate is per container

*Average Container Rate* \$2,300

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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Oranges

*Monthly Market Share For: January 1998*

Month\Year: 4.0 \ 4.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	50%	50%	24 Days	\$6.75	\$4			\$34				900 pkgs.	\$7,059
Hyundai	25%	25%	30 Days	\$6.50	\$4			\$34				900 pkgs.	\$6,821
Hanjin	25%	25%	23 Days										

*Average Container Rate* \$6,980

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: January 1998

Month\Year: 892.6 \ 892.6

*Surcharges:*

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Sea-Land	18%	18%	15 Days	\$2.01	\$4			\$34				950 pkgs.	\$2,556
APL	16%	16%	14 Days	\$2.01	\$4			\$34				950 pkgs.	\$2,556
Maersk	12%	12%	14 Days	\$2.01	\$4			\$34				950 pkgs.	\$2,556
NYK Line	10%	10%	14 Days	\$2.01	\$4			\$34				950 pkgs.	\$2,556
Hyundai	9%	9%	14 Days	\$1.88	\$6			\$32				950 pkgs.	\$2,432
OOCL	9%	9%	14 Days	\$2.01	\$4			\$34				950 pkgs.	\$2,556
Mitsui OSK	6%	6%	14 Days	\$2.01	\$4			\$34				950 pkgs.	\$2,556
COSCO	5%	5%	21 Days	\$2.45								950 pkgs.	\$2,328
Evergreen	4%	4%	19 Days	\$1.88	\$4			\$34				950 pkgs.	\$2,432
Hanjin	4%	4%	13 Days	\$1.88	\$4			\$26				950 pkgs.	\$2,296

*Average Container Rate* \$2,515

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# *Ocean Rate Bulletin*

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Oranges

*Monthly Market Share For: January 1998*

Month\Year: 0.9 \ 0.9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	100%	27 Days	\$4.23	\$4			\$34				900 pkgs.	\$4,665

*Average Container Rate* \$4,665

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: January 1998

Month\Year: 7.8 \ 7.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	51%	51%	12 Days	\$3.17	\$4		4%	\$34				950 pkgs.	\$3,778
Hanjin	36%	36%	12 Days	\$3.28	\$4		4%	\$34				950 pkgs.	\$3,887
K Line	13%	13%	14 Days	\$3.42	\$4		4%	\$34				950 pkgs.	\$4,025

*Average Container Rate* \$3,849

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: January 1998

Month\Year: 43.1 \ 43.1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	26%	26%	19 Days	\$3.97	\$4			\$34					\$4,418
OOCL	25%	25%	20 Days	\$3.97	\$4			\$34					\$4,418
	25%	25%	20 Days	\$3.97	\$4			\$34					\$4,418
Sea-Land	15%	15%	22 Days	\$3.97	\$4			\$34					\$4,418
Yang Ming	5%	5%	20 Days										
Mitsui OSK	2%	2%	21 Days	\$3.97	\$4			\$34					\$4,418

*Average Container Rate* \$4,418

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: January 1998

Month\Year: 72.7 \ 72.7

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	36%	36%	20 Days	\$3.97	\$4		9%	\$34					\$4,908
APL	27%	27%	17 Days	\$3.97	\$4		9%	\$34					\$4,908
Sea-Land	18%	18%	19 Days	\$3.97	\$4		13%	\$34					\$4,908
Yang Ming	6%	6%	22 Days <sup>4</sup>										
P&O Nedlloyd	4%	4%	18 Days	\$3.97	\$4		9%	\$34					\$4,908
Mitsui OSK	1%	1%	17 Days	\$3.97	\$4		9%	\$34					\$4,942

4 Transit time is based on departure from Long Beach, CA.

**Average Container Rate** \$4,908

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: January 1998

Month\Year: 85.9 \ 85.9

*Surcharges:*

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Maersk	28%	28%	10 Days	\$2.01	\$4		35%	\$34				1008 pkgs.	\$3,419
Hanjin	20%	20%	10 Days	\$1.91	\$4		35%	\$34					\$3,283
OOCL	19%	19%	12 Days	\$2.01	\$4		35%	\$34				1008 pkgs.	\$3,419
Yang Ming	8%	8%	12 Days	\$1,850 <sup>1</sup>	\$80 <sup>1</sup>								\$1,930
Hyundai	7%	7%	11 Days	\$1.91	\$4		35%	\$34				1008 pkgs.	\$3,283
APL	6%	6%	11 Days	\$2.01	\$4		35%	\$34				1008 pkgs.	\$3,419
Evergreen	6%	6%	12 Days	\$1.91	\$4		35%	\$34				1008 pkgs.	\$3,283
COSCO	3%	3%	11 Days	\$3,350 <sup>1</sup>									\$3,350
K Line	2%	2%	12 Days	\$2.01	\$4		35%	\$34				1008 pkgs.	\$3,419
Mitsui OSK	1%	1%	10 Days	\$2.01	\$4		34%	\$34				1008 pkgs.	\$3,419

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,253