



Ocean Rate Bulletin

Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during October 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1998.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 1998. Source: PIERS, October 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for January 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: October 1998

Month\Year: 17\1,463

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	47%	16%	14 Days	\$2.28	\$1			\$34					\$2,761
Hyundai	29%	40%	14 Days	\$2,200 ¹									\$2,200
Hanjin	24%	26%	15 Days ⁴	\$1.98								1008 pkgs.	\$1,996
Evergreen	0%	12%	14 Days	\$2,000 ¹									\$2,000
Sea-Land	0%	4%	16 Days ⁴	\$2.43								1008 pkgs.	\$2,449

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: October 1998

Month\Year: 730\9,930

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	100%	35%	15 Days	\$2.83	\$1			\$34					\$1,668
Maersk	0%	17%	17 Days	\$2.83	\$1		4%						\$2,812
Zim Line	0%	13%	23 Days	\$2,380 ¹				\$34					\$2,924
APL	0%	11%	14 Days	\$2.83	\$1		4%						\$2,812
Cho Yang	0%	9%	12 Days	\$3,500 ¹									\$3,500
Evergreen	0%	9%	15 Days	\$3.36	\$1		4%	\$34				1008 pkgs.	\$4,135
OOCL	0%	6%	18 Days	\$2.83	\$1		4%						\$2,812

¹ Rate is per container

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: October 1998

Month\Year: 6\1,255

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	8%	15 Days ⁴	\$2.83	\$1		4%						\$2,813
Yang Ming	0%	25%	15 Days	\$2.83	\$1		4%						\$2,813
Cho Yang	0%	22%	12 Days	\$3,500 ¹									\$3,500
Zim Line	0%	15%	23 Days	\$2,380 ¹				\$34					\$2,924
OOCL	0%	6%	18 Days	\$2.83	\$1		4%						\$2,813
Evergreen	0%	5%	15 Days	\$2.83	\$1								\$2,706
APL	0%	5%	14 Days	\$2.83	\$1		4%						\$2,813
Maersk	0%	4%	17 Days	\$2.83	\$1		4%						\$2,813
Sea-Land	0%	3%	17 Days ⁴	\$2.83	\$1		4%						\$2,813

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: October 1998

Month\Year: 9\1,048

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
P&O Nedlloyd	37%	8%	20 Days ⁴	\$3.08	\$1			\$34					\$3,671
Sea-Land	34%	28%	22 Days ⁴	\$3.08	\$1			\$34					\$3,521
Mitsui OSK	17%	1%	19 Days	\$3.08	\$1			\$34					\$3,521
Hanjin	11%	4%	23 Days ⁴										
OOCL	0%	17%	20 Days	\$3.08	\$1			\$34					\$3,521
Maersk	0%	14%	24 Days	\$3.08	\$1			\$34					\$3,521
APL	0%	13%	19 Days	\$3.08	\$1			\$34					\$3,521
Hyundai	0%	6%	18 Days	\$2.98	\$1		4%						\$2,961
Cho Yang	0%	4%	21 Days	\$4.04	\$1								\$3,855
NYK Line	0%	2%	24 Days	\$3.08	\$1			\$34					\$3,521

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: October 1998

Month\Year: 64\1,313

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	26%	10%	18 Days	\$3.08	\$1			\$34					\$3,671
Maersk	14%	23%	19 Days	\$3.08	\$1			\$34					\$3,521
APL	13%	11%	18 Days	\$3.08	\$1			\$34					\$3,521
Hanjin	13%	8%	20 Days ⁴	\$3.08	\$1			\$26					\$3,385
Sea-Land	11%	18%	17 Days ⁴	\$3.08	\$1			\$34					\$3,521
Hyundai	9%	2%	17 Days	\$3.24	\$1			\$34					\$3,673
Cho Yang	8%	6%	19 Days	\$3.03	\$1			\$34					\$3,474
OOCL	5%	14%	18 Days ⁴	\$3.08	\$1			\$34					\$3,521
Yang Ming	0%	5%	22 Days	\$3.08	\$1			\$34					\$3,521

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: October 1998

Month\Year: 40\1,498

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Yang Ming	29%	10%	12 Days	\$2.01	\$1		34%					1008 pkgs.	\$2,735
Hanjin	27%	27%	12 Days ⁴	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,345
Evergreen	25%	7%	11 Days	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,345
Maersk	10%	19%	11 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,548
Sea-Land	3%	5%	11 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,548
Cho Yang	3%	2%	11 Days	\$1.91	\$1		31%	\$34				1008 pkgs.	\$3,094
K Line	1%	11%	12 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,548
OOCL	1%	5%	11 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,548
NYK Line	1%	3%	12 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,548
COSCO	0%	5%	12 Days	\$3.21								1008 pkgs.	\$3,236

4 Transit time is based on departure from Long Beach, CA.