



Ocean Rate Bulletin

Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during September 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 1999.

Market Share-September:

Each carrier's current market share is based on the number of containers shipped during September 1999. Source: PIERS, September 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for December 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: September 1999

Month\Year: 5\435

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	60%	40%	13 Days ⁴	\$2.28								1008 pkgs.	\$2,298
Cho Yang	40%	1%	12 Days	\$1,650 ¹									\$1,650
Hyundai	0%	25%	13 Days ⁴	\$2.28								1008 pkgs.	\$2,298
APL	0%	9%	12 Days	\$2,000 ¹									\$2,000
Evergreen	0%	4%	13 Days ⁴	\$2,150 ¹									\$2,150

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: September 1999

Month\Year: 139\1,484

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
APL	26%	22%	14 Days	\$2,210 ¹	\$40 ¹								\$2,250
Maersk	21%	7%	14 Days	\$2,210 ¹	\$40 ¹								\$2,250
Mitsui OSK	21%	7%	14 Days	\$2,210 ¹	\$40 ¹								\$2,250
Hyundai	19%	15%	13 Days ⁴	\$1.87	\$2		\$34				950 pkgs.		\$2,649
Sea-Land	14%	17%	13 Days	\$2,210 ¹	\$40 ¹								\$2,250
OOCL	6%	11%	15 Days	\$2,210 ¹	\$40 ¹								\$2,250
Evergreen	4%	2%	16 Days	\$1,600 ¹									\$1,600
COSCO	3%	12%	17 Days	\$2,210 ¹	\$40 ¹								\$2,250
Hapag-Lloyd	2%	0%	15 Days	\$2.18	\$34						900 pkgs.		\$2,649
Yang Ming	1%	9%	15 Days										
NYK Line	1%	2%	15 Days ⁴	\$2,210 ¹	\$160 ¹								\$2,370
Hanjin	0%	4%	18 Days ⁴	\$2,210 ¹	\$40 ¹								\$2,250
P&O Nedlloyd	0%	4%	15 Days	\$2,210 ¹	\$40 ¹								\$2,250

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: September 1999

Month\Year: 53\569

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	28%	4%	14 Days	\$4.16			5%	\$34					\$4,728
OOCL	15%	34%		\$2,380 ¹	\$40 ¹		5%						
Hyundai	15%	12%	15 Days ⁴	\$2.63								950 pkgs.	\$2,499
Hanjin	13%	9%	17 Days ⁴	\$2.63									\$2,499
NYK Line	11%	6%	12 Days	\$2,380 ¹	\$160 ¹		5%						\$2,539
P&O Nedlloyd	8%	2%	14 Days	\$2,380 ¹	\$40 ¹		5%						\$2,539
Mitsui OSK	4%	3%	12 Days	\$2,380 ¹	\$40 ¹		5%						\$2,539
Cho Yang	2%	10%	12 Days	\$3,500 ¹									\$3,500
APL	2%	10%	12 Days	\$2,380 ¹	\$40 ¹		5%						\$2,539
Sea-Land	0%	5%	12 Days	\$2,380 ¹	\$40 ¹		5%						\$2,539

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: September 1999

Month\Year: 1\545

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	22%	22 Days	\$2,600 ¹	\$40 ¹								\$2,640
Hyundai	0%	15%	19 Days ⁴	\$2,600 ¹	\$40 ¹								\$2,640
P&O Nedlloyd	0%	15%	24 Days	\$2,600 ¹	\$40 ¹								\$2,640
Sea-Land	0%	13%	20 Days	\$2,600 ¹	\$40 ¹								\$2,640
OOCL	0%	10%	22 Days	\$2,600 ¹	\$40 ¹								\$2,640
Mitsui OSK	0%	5%	23 Days	\$2,600 ¹	\$40 ¹								\$2,640
Maersk	0%	4%	20 Days	\$2,400 ¹	\$40 ¹								\$2,440
Hapag-Lloyd	0%	3%	20 Days	\$3.08	\$34							950 pkgs.	\$3,504
Hanjin	0%	3%	25 Days	\$3.08	\$2			\$34					\$3,538

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: September 1999

Month\Year: 40\513

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
P&O Nedlloyd	32%	33%	21 Days	\$2,400 ¹	\$40 ¹		9%						\$2,656
APL	23%	17%	21 Days	\$2,400 ¹	\$40 ¹		9%						\$2,656
Maersk	18%	9%	19 Days	\$2,400 ¹	\$40 ¹		9%						\$2,656
OOCL	15%	8%	21 Days	\$2,400 ¹	\$40 ¹		9%						\$2,656
Hanjin	8%	12%	23 Days ⁴	\$3.08	\$2			\$34					\$2,538
Hyundai	8%	12%	17 Days ⁴	\$2,400 ¹	\$40 ¹		9%						\$2,656
NYK Line	3%	6%	27 Days	\$2,400 ¹	\$160 ¹		9%						\$2,776
Sea-Land	0%	7%	19 Days	\$2,400 ¹	\$40 ¹		9%						\$2,656
Hapag-Lloyd	0%	5%	21 Days	\$3.08			10%	\$34			950 pkgs.		\$3,797
Mitsui OSK	0%	5%	21 Days	\$2,400 ¹	\$40 ¹		9%						\$2,656
Cho Yang	0%	3%	18 Days	\$3.03	\$2			\$0					\$3,491

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: September 1999

Month\Year: 18\776

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	56%	34%	20 Days ⁴	\$1.80	\$2		40%	\$34				1008 pkgs.	\$3,188
Maersk	16%	8%	10 Days	\$2,240 ¹	\$40 ¹		40%						\$3,176
Evergreen	5%	10%	10 Days	\$2,150 ¹									\$2,150
COSCO	5%	10%	12 Days	\$2,210 ¹	\$40 ¹								\$2,250
NYK Line	5%	3%	11 Days	\$2,240 ¹	\$160 ¹		40%						\$3,296
OOCL	5%	2%	11 Days	\$2,240 ¹	\$40 ¹		40%						\$3,176
Hapag-Lloyd	4%	0%		\$1.80			43%	\$34				1008 pkgs.	\$3,207
K Line	3%	2%	10 Days	\$2,240 ¹	\$40 ¹		40%						\$3,176
Cho Yang	0%	10%	11 Days	\$3,350 ¹									\$3,350
APL	0%	4%	11 Days	\$3,800 ¹									\$3,800
Sea-Land	0%	4%	110 Days	\$2,240 ¹	\$40 ¹		40%						\$3,176
Mitsui OSK	0%	3%	11 Days	\$2,240 ¹	\$40 ¹		40%						\$3,176

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.