



Ocean Rate Bulletin

Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during August 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 1998.

Market Share-August:

Each carrier's current market share is based on the number of containers shipped during August 1998. Source: PIERS, August 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the Internet.

Ocean Rates:

Ocean rates are applicable for November 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: August 1998

Month\Year: 48\1,416

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	79%	39%	13 Days	\$2.28								1008 pkgs.	\$2,298
Hanjin	21%	26%	28 Days ⁴	\$2.28								1008 pkgs.	\$2,298
Cho Yang	0%	15%	14 Days	\$2,450 ¹									\$2,450
Evergreen	0%	12%	14 Days	\$2.28								1008 pkgs.	\$2,298

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: August 1998

Month\Year: 515\5,418

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	31%	17%	14 Days	\$1.13	\$2			\$34				950 pkgs.	\$1,686
Evergreen	13%	5%	19 Days	\$1.13	\$2			\$34				950 pkgs.	\$1,686
Yang Ming	10%	4%	17 Days										
Sea-Land	9%	14%	8 Days ⁴	\$1.28	\$2			\$34				950 pkgs.	\$1,828
APL	7%	13%	12 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,638
COSCO	7%	7%	17 Days	\$1.28	\$2			\$34				950 pkgs.	\$1,828
Maersk	5%	10%	15 Days ⁴	\$1.08	\$2			\$34				950 pkgs.	\$1,638
Cho Yang	5%	4%	16 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,638
Hanjin	4%	6%	24 Days ⁴	\$1.13	\$2			\$26				950 pkgs.	\$1,550
OOCL	3%	8%	20 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,638
P&O Nedlloyd	2%	4%	20 Days	\$1.13	\$2			\$34				950 pkgs.	\$1,686
Mitsui OSK	2%	4%	13 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,638
NYK Line	1%	4%	14 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,638
K Line	1%	0%	18 Days	\$1.28	\$2			\$34				950 pkgs.	\$1,828

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: August 1998

Month\Year: 133\1,154

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	32%	26%	15 Days										
Cho Yang	21%	23%	14 Days	\$2.83	\$2		9%					950 pkgs.	\$2,803
Zim Line	17%	16%	20 Days	\$2,380 ¹		\$34							\$2,958
Evergreen	10%	5%	22 Days	\$2.83	\$2		9%					950 pkgs.	\$2,803
OOCL	10%	4%	20 Days ⁴	\$2.83	\$2		9%					950 pkgs.	\$2,803
Sea-Land	4%	2%	14 Days ⁴	\$2.83	\$2		9%					950 pkgs.	\$2,803
Maersk	3%	4%	13 Days ⁴	\$2.83	\$2		9%					950 pkgs.	\$2,803
Hanjin	2%	8%	15 Days ⁴	\$2.83	\$2		9%					950 pkgs.	\$2,803
Hyundai	2%	4%	14 Days	\$2.93	\$2		9%					950 pkgs.	\$2,901
APL	0%	5%	14 Days	\$2.83	\$2		9%					950 pkgs.	\$2,803

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: August 1998

Month\Year: 46\1,016

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	26%	13%	19 Days	\$3.08	\$2			\$34					\$3,538
Sea-Land	18%	28%	21 Days ⁴	\$3.08	\$2			\$34					\$3,538
Maersk	11%	14%	24 Days ⁴	\$3.08	\$2			\$34					\$3,538
K Line	11%	1%	23 Days	\$3.08	\$2			\$34					\$3,538
Cho Yang	7%	4%	21 Days	\$4.04	\$2							850 pkgs.	\$3,872
OOCL	7%	18%	20 Days ⁴	\$3.08	\$2			\$34					\$3,538
Hanjin	7%	4%	22 Days ⁴	\$3.08	\$2			\$34				900 pkgs.	\$3,538
Mitsui OSK	6%	1%	19 Days	\$3.08	\$2			\$34					\$3,538
P&O Nedlloyd	4%	7%	20 Days ⁴	\$3.56	\$2			\$34				950 pkgs.	\$3,994
Hyundai	4%	6%	19 Days	\$3.08	\$2			\$34				950 pkgs.	\$3,538

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: August 1998

Month\Year: 94\1,163

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	30%	24%	19 Days ⁴	\$3.08	\$2			\$34					\$3,538
APL	17%	10%	18 Days	\$3.08	\$2			\$34					\$3,538
Cho Yang	14%	6%	20 Days	\$3.03	\$2			\$34					\$3,491
P&O Nedlloyd	11%	8%	18 Days ⁴	\$3.56	\$2		9%	\$34				950 pkgs.	\$4,462
Hanjin	10%	8%	20 Days ⁴	\$3.08	\$2			\$26					\$3,402
OOCL	7%	14%	18 Days ⁴	\$3.08	\$2			\$34					\$3,538
Hyundai	5%	1%	18 Days	\$3.08	\$2			\$34					\$3,538
Sea-Land	4%	19%	19 Days ⁴	\$3.08	\$2			\$34					\$3,538
Yang Ming	1%	5%	22 Days										
NYK Line	1%	1%	18 Days	\$3.08	\$2			\$34					\$3,538

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: August 1998

Month\Year: 50\1,440

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	46%	11%	12 Days	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,401
Yang Ming	20%	9%	12 Days										
Hanjin	12%	27%	12 Days ⁴	\$2.01	\$2		28%	\$34				1008 pkgs.	\$3,241
Evergreen	8%	6%	11 Days	\$2.01	\$2		28%	\$34				1008 pkgs.	\$3,241
NYK Line	5%	3%	11 Days	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,401
Maersk	4%	20%	11 Days ⁴	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,401
Cho Yang	2%	2%	11 Days	\$3,350 ¹									\$3,350
P&O Nedlloyd	2%	1%	14 Days	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,627
COSCO	0%	6%	12 Days	\$3.21								1008 pkgs.	\$3,236
Sea-Land	0%	5%	11 Days ⁴	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,401
OOCL	0%	5%	11 Days	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,401
Hapag-Lloyd	0%	2%	11 Days	\$2.01	\$2		28%	\$34				1008 pkgs.	\$3,241

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.