



Ocean Rate Bulletin

Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 1999.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 1999. Source: PIERS, July 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for September 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: July 1999

Month\Year: 132\589

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	34%	20%	14 Days	\$3,000 ¹	\$20 ¹								\$3,020
Maersk	27%	29%	14 Days	\$3,000 ¹	\$20 ¹								\$3,020
APL	21%	21%	14 Days	\$3.78	\$1			\$34					\$2,941
P&O Nedlloyd	6%	9%	15 Days	\$3,000 ¹	\$20 ¹								\$3,020
Mitsui OSK	5%	7%	14 Days	\$3.78	\$1			\$34					\$2,941
OOCL	4%	3%	15 Days	\$3.78	\$1			\$34					\$2,941
Hyundai	3%	3%	14 Days	\$3,000 ¹	\$20 ¹								\$3,020
NYK Line	1%	2%	15 Days	\$3.78	\$1			\$34					\$2,941
Hapag-Lloyd	0%	4%	15 Days										

¹ Rate is per container

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Lettuce

Monthly Market Share For: July 1999

Month\Year: 59\210

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	55%	65%	12 Days	\$5.60	\$1		4%	\$34					\$4,229
Maersk	14%	10%	13 Days	\$3,000 ¹	\$20 ¹		4%						\$3,140
K Line	13%	13%	15 Days	\$3,000 ¹	\$20 ¹		4%						\$3,140
Mitsui OSK	9%	5%	12 Days	\$3,000 ¹	\$20 ¹		4%						\$3,140
Sea-Land	7%	9%	13 Days	\$3,000 ¹	\$20 ¹		4%						\$3,140
Yang Ming	1%	0%	14 Days										
P&O Nedlloyd	1%	0%	14 Days	\$3,000 ¹	\$20 ¹		4%						\$3,140
OOCL	0%	6%	13 Days	\$2.36	\$1		4%	\$34					\$2,110

¹ Rate is per container

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: July 1999

Month\Year: 3\15

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	73%	15%	23 Days	\$3.90	\$1			\$34					\$3,017
Maersk	17%	3%	20 Days	\$3,200 ¹	\$20 ¹								\$3,220
Sea-Land	8%	48%	20 Days	\$3,200 ¹	\$20 ¹								\$3,220
Hanjin	1%	0%	24 Days	\$3,200 ¹	\$20 ¹								\$3,220
APL	0%	33%	22 Days	\$4.09	\$1			\$34					\$3,137

¹ Rate is per container

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L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: July 1999

Month\Year: 24\178

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	29%	27%	17 Days	\$3,000 ¹	\$20 ¹		8%						\$3,260
Mitsui OSK	22%	6%	21 Days	\$3.93	\$1		8%	\$34					\$3,234
APL	19%	41%	21 Days	\$3.93			8%	\$34					\$3,218
K Line	12%	4%	21 Days	\$3,000 ¹	\$20 ¹		8%						\$3,260
Hyundai	9%	1%	21 Days	\$5.66	\$1		8%	\$34					\$4,411
Cho Yang	4%	1%	18 Days	\$3.82	\$1		8%	\$34					\$3,159
Hanjin	3%	13%	21 Days	\$3,000 ¹	\$20 ¹		8%						\$3,260
Sea-Land	3%	6%	19 Days	\$3,000 ¹	\$20 ¹		8%						\$3,260

¹ Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: July 1999

Month\Year: 2\12

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	68%	40%	10 Days	\$134.00	\$1		40%						\$3,583 ¹³
Maersk	32%	28%	10 Days	\$2,400 ¹	\$20 ¹		40%						\$3,380
NYK Line	0%	9%	11 Days	\$2,400 ¹	\$20 ¹		40%						\$3,380
APL	0%	8%	11 Days	\$2,400 ¹	\$20 ¹		40%						\$3,380
Sea-Land	0%	6%	10 Days	\$2,400 ¹	\$20 ¹		40%						\$3,380
Hapag-Lloyd	0%	4%	11 Days										

1 Rate is per container

13 Rate is calculated by KT, not package.