
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Lettuce

Monthly Market Share For: June 1997

Month\Year: \1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	90%	0%	25 Days	\$4,400 ¹	AI		AI	AI					\$4,400
Hyundai	10%	100%	24 Days										

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: June 1997

Month\Year: 61\412

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	21%	22%	14 Days	\$3.85	\$5			\$34				630 pkgs.	\$4,632
Sea-Land	20%	12%	19 Days	\$3.85	\$5			\$34				630 pkgs.	\$4,632
APL	19%	24%	17 Days	\$3.85	\$5			\$34				630 pkgs.	\$4,632
OOCL	11%	17%	15 Days	\$3.85	\$5			\$34				630 pkgs.	\$4,632
Hanjin	11%	12%	15 Days	\$3.75	\$5			\$34				630 pkgs.	\$4,536
Neptune	10%	6%	20 Days	\$3.85	\$5			\$34				630 pkgs.	\$4,632
NYK Line	3%	3%	19 Days	\$3.85	\$5			\$34				630 pkgs.	\$4,632
Mitsui OSK	3%	1%	17 Days	\$3.85	\$5			\$34				630 pkgs.	\$4,632

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: June 1997

Month\Year: 4\24

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	53%	33%	25 Days	\$5.35	\$5			\$34					\$3,995
Maersk	26%	29%	22 Days	\$5.35	\$5			\$34					\$3,995
Sea-Land	22%	14%	25 Days	\$5.35	\$5			\$34					\$3,995

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: June 1997

Month\Year: 22\100

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	25%	45%	21 Days	\$3.40	\$5		15%	\$34					\$3,087
Sea-Land	19%	6%	23 Days	\$3.40	\$5		15%	\$34					\$3,087
Mitsui OSK	17%	5%	21 Days	\$3.40	\$5		15%	\$34					\$3,087
Maersk	16%	29%	20 Days	\$3.40	\$5		15%	\$34					\$3,087
OOCL	9%	2%	22 Days	\$3.40	\$5		15%	\$34					\$3,087
Neptune	9%	2%	24 Days	\$3.40	\$5		15%	\$34					\$3,087
NYK Line	5%	1%	24 Days	\$3.40	\$5		15%	\$34					\$3,087

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: June 1997

Month\Year: 13\35

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	46%	23%	10 Days	\$123.00	\$5		38%	AI				19 KT	\$3,320
K Line	38%	34%	10 Days	\$123.00	\$5		38%	AI				19 KT	\$3,320
NYK Line	8%	17%	11 Days	\$123.00	\$5		38%	AI				19 KT	\$3,320
OOCL	8%	9%	11 Days	\$123.00	\$5		38%	AI				19 KT	\$3,320
Pacific Express	0%	1%	13 Days ⁵	\$3,450 ¹	AI		AI	AI					\$3,450
Hyundai	0%	0%	10 Days	\$164.00	\$5		38%	AI				19 KT	\$4,395

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.