

Ocean Rate Bulletin



Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 2000.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 2000. Source: PIERS, April 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for June 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: April 2000

Month\Year: 41.8 \ 184.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	34%	21%	14 Days	\$3,400 ¹	\$180 ¹								\$3,580
APL	22%	27%	14 Days	\$4.41	\$9			\$34				630 pkgs.	\$3,466
NYK Line	14%	17%	11 Days	\$3,400 ¹	\$180 ¹								\$3,580
Hyundai	12%	21%	14 Days	\$3,400 ¹	\$180 ¹								\$3,580
OOCL	8%	4%	15 Days	\$4.41	\$9			\$34				630 pkgs.	\$3,466
Mitsui OSK	7%	2%	14 Days										
P&O Nedlloyd	4%	8%	15 Days	\$3,400 ¹	\$180 ¹								\$3,580

¹ Rate is per container

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Lettuce

Monthly Market Share For: April 2000

Month\Year: 5.2 \ 16.1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	38%	45%	15 Days	\$6.20	\$9			\$34					\$4,594
K Line	23%	7%	14 Days	\$3,000 ¹									\$3,000
APL	19%	31%	12 Days	\$6.23	\$9		3%	\$34				630 pkgs.	\$4,616
Hanjin	19%	6%	12 Days	\$3,400 ¹	\$180 ¹		3%						\$3,682
Mitsui OSK	0%	5%	15 Days										
Maersk-SeaLand	0%	4%	13 Days										

¹ Rate is per container

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: April 2000

Month\Year: 3.0 \ 9.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	67%	87%	11 Days	\$4.22	\$9			\$34				630 pkgs.	\$3,347
Mitsui OSK	33%	11%	11 Days										

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L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: April 2000

Month\Year: 15.5 \ 83.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	35%	28%	19 Days	\$3,200 ¹	\$180 ¹		9%						\$3,668
Hyundai	26%	33%	21 Days	\$3,400 ¹	\$180 ¹		9%						\$3,886
K Line	19%	31%	19 Days	\$3,000 ¹	\$180 ¹		9%						\$3,450
Hanjin	19%	4%	18 Days	\$3,300 ¹	\$180 ¹		9%						\$3,777
APL	13%	22%	21 Days										
Mitsui OSK	0%	5%	21 Days										
NYK Line	0%	5%	21 Days	\$3,300 ¹	\$180 ¹		9%						\$3,777

¹ Rate is per container

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L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Lettuce

Monthly Market Share For: April 2000

Month\Year: 2.6 \ 9.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	76%	54%	11 Days	\$156 ¹⁶	\$9		52%					19 KT	\$4,676
K Line	16%	13%	10 Days	\$134 ¹⁶	\$9		52%					19 KT	\$4,041
Maersk-SeaLand	7%	16%	10 Days	\$2,800 ¹	\$180 ¹		52%			\$300 ¹			\$4,892
Yang Ming	0%	11%	10 Days										
P&O Nedlloyd	0%	4%	11 Days	\$2,800 ¹	\$180 ¹		52%						\$4,436

¹ Rate is per container

¹⁶ Rate is calculated per KT not by container.