



# *Ocean Rate Bulletin*

## Lettuce:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (REU) shipped, by all carriers, during February 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, February 1999.

### **Market Share-February:**

Each carrier's current market share is based on the number of containers shipped during February 1999. Source: PIERS, February 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for April 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: February 1999

Month\Year: 34\91

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	32%	34%	13 Days	\$3.78				\$34					\$2,925
Maersk	26%	18%	15 Days	\$3.78				\$34					\$2,925
Sea-Land	17%	14%	24 Days	\$3.78				\$34					\$2,925
Mitsui OSK	9%	15%	13 Days	\$3.78				\$34					\$2,925
Hyundai	3%	9%	13 Days	\$3.60				\$34					\$2,812
P&O Nedlloyd	3%	5%	20 Days	\$3.78				\$34					\$2,925
K Line	3%	1%	18 Days	\$3.78				\$34					\$2,925
NYK Line	3%	1%	14 Days	\$3.78				\$34					\$2,925
Hapag-Lloyd	3%	1%	14 Days	\$3.60				\$34					\$2,812

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: February 1999

Month\Year: 21\54

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	70%	59%	18 Days	\$3.31			10%	\$34					\$2,838
Maersk	41%	15%	19 Days	\$3.93			10%	\$34					\$3,267
Hanjin	7%	9%	20 Days	\$3.72			10%	\$26					\$2,994
Sea-Land	2%	6%	17 Days	\$3.93			10%	\$34					\$3,267
Mitsui OSK	2%	3%	18 Days	\$3.93			10%	\$34					\$3,267
Evergreen	2%	1%	23 Days	\$3.54			10%	\$34					\$2,997

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: February 1999

Month\Year: \4

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	59%	2%	11 Days	\$134.00 <sup>16</sup>			43%					19 KT	\$3,641
Maersk	41%	15%	11 Days	\$134.00 <sup>16</sup>			43%					19 KT	\$3,641
K Line	0%	35%	12 Days	\$134.00 <sup>16</sup>			43%					19 KT	\$3,641
NYK Line	0%	27%	11 Days	\$134.00 <sup>16</sup>			43%					19 KT	\$3,641
Hapag-Lloyd	0%	14%	13 Days	\$132.00 <sup>16</sup>			43%					19 KT	\$3,586
Hyundai	0%	7%	10 Days	\$184.00 <sup>16</sup>			43%					19 KT	\$4,999

<sup>16</sup> Rate is calculated per KT not by container.