



Ocean Rate Bulletin

Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (REU) shipped, by all carriers, during January 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 1999.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 1999. Source: PIERS, January 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for March 31, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: January 1999

Month\Year: 115\115

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	35%	35%	13 Days										
Mitsui OSK	18%	18%	13 Days	\$3.78	\$1			\$34					\$2,941
Maersk	14%	14%	15 Days	\$3.78	\$1			\$34					\$2,941
Sea-Land	12%	12%	24 Days	\$3.78	\$1			\$34					\$2,941
Hyundai	12%	12%	13 Days	\$3.60	\$1			\$34					\$2,828
P&O Nedlloyd	5%	5%	20 Days	\$3.78	\$1			\$34					\$2,941
OOCL	3%	3%	14 Days	\$3.78	\$1			\$34					\$2,941

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: January 1999

Month\Year: 5\5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	81%	81%	22 Days	\$3.90	\$1			\$34					\$3,017
APL	19%	19%	19 Days										

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: January 1999

Month\Year: 33\33

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	51%	51%	18 Days										
Maersk	25%	25%	19 Days	\$3.31	\$1		9%	\$34					\$2,833
Hanjin	11%	11%	20 Days	\$3.72	\$1			\$22					\$2,712
Sea-Land	9%	9%	17 Days	\$3.30	\$1		9%	\$34					\$2,833
Mitsui OSK	3%	3%	18 Days	\$3.30	\$1		9%	\$34					\$2,833

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: January 1999

Month\Year: 4\4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	36%	36%	12 Days	\$134.00	\$1		34%					19 KT	\$3,431
NYK Line	28%	28%	11 Days	\$134.00	\$1		34%					19 KT	\$3,431
Maersk	15%	15%	11 Days	\$134.00	\$1		34%					19 KT	\$3,431
Hapag-Lloyd	14%	14%	13 Days	\$132.00	\$1		34%					19 KT	\$3,380
Hyundai	8%	8%	10 Days	\$184.00	\$1		34%					19 KT	\$4,704