

Ocean Rate Bulletin



Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2000.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2000. Source: PIERS, October 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for December 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: October 2000

Month\Year: 48.8 \ 741.9

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	36%	30%	14 Days	\$3,400 ¹	\$220 ¹								\$3,620
NYK Line	30%	17%	15 Days	\$3,400 ¹	\$220 ¹								\$3,620
Hyundai	17%	14%	14 Days	\$3,600 ¹	\$220 ¹								\$3,820
APL	8%	21%	14 Days	\$3,600 ¹	\$220 ¹								\$3,820
Mitsui OSK	5%	3%	14 Days	\$3,000 ¹									\$3,000
Yang Ming	5%	0%	16 Days										
P&O Nedlloyd	0%	5%	15 Days										
Hanjin	0%	3%	22 Days	\$3,200 ¹	\$220 ¹								\$3,420
OOCL	0%	3%	15 Days	\$2,800 ¹	\$220 ¹								\$3,020

¹ Rate is per container

Average Container Rate \$3,640

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Lettuce

Monthly Market Share For: October 2000

Month\Year: 21.3 \ 345.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	39%	53%	12 Days	\$3,600 ¹	\$220 ¹		6%						\$4,036
Mitsui OSK	31%	10%	12 Days	\$3,000 ¹									\$3,000
Maersk-SeaLand	13%	5%	13 Days	\$3,845 ¹	\$220 ¹		6%						\$4,308
Hanjin	8%	8%	12 Days	\$3,200 ¹	\$220 ¹		6%						\$3,612
K Line	7%	11%	13 Days	\$173	\$11		6%					19 KT	\$3,693
Yang Ming	1%	3%	25 Days										
OOCL	0%	6%	16 Days	\$2,800 ¹	\$220 ¹								\$3,020
NYK Line	0%	3%	16 Days	\$3,400 ¹	\$220 ¹		6%						\$3,824

¹ Rate is per container

Average Container Rate \$3,686

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Lettuce

Monthly Market Share For: October 2000

Month\Year: 2.7 \ 17.6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	38%	15 Days	\$3,600 ¹	\$220 ¹								\$3,820
OOCL	0%	33%	17 Days										
Hyundai	0%	23%	15 Days	\$3,800 ¹	\$220 ¹								\$4,020
K Line	0%	6%	21 Days	\$3,200 ¹	\$220 ¹								\$3,420

¹ Rate is per container

Average Container Rate \$3,820

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: October 2000

Month\Year: 3.0 \ 34.1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	92%	28 Days	\$3,600 ¹	\$220 ¹								\$3,820
Maersk-SeaLand	0%	4%	20 Days	\$3,400 ¹	\$220 ¹								\$3,620
Mitsui OSK	0%	3%	23 Days	\$4,000 ¹									\$4,000

¹ Rate is per container

Average Container Rate \$3,820

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: October 2000

Month\Year: 20.0 \ 241.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	37%	26%	19 Days	\$3,200 ¹	\$220 ¹		8%						\$3,676
APL	30%	24%	21 Days	\$3,400 ¹	\$220 ¹		8%						\$3,892
Hyundai	20%	30%	21 Days	\$3,600 ¹	\$220 ¹		8%						\$4,108
Hanjin	6%	11%	18 Days	\$3,400 ¹	\$220 ¹		8%						\$3,892
K Line	5%	4%	19 Days	\$3,000 ¹	\$220 ¹		8%						\$3,460
NYK Line	2%	3%	18 Days	\$3,300 ¹	\$220 ¹		8%						\$3,784

¹ Rate is per container

Average Container Rate \$3,832

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: October 2000

Month\Year: 6.1 \ 29.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	70%	22%	10 Days	\$2,800 ¹	\$220 ¹		50%						\$4,420
Evergreen	18%	17%	10 Days	\$2,800 ¹	\$220 ¹								\$3,020
COSCO	9%	4%	7 Days	\$162			50%					19 KT	\$4,617
NYK Line	3%	1%	13 Days	\$2,800 ¹	\$220 ¹		50%						\$4,420
APL	0%	31%	11 Days	\$3,000 ¹	\$220 ¹		50%						\$4,720
K Line	0%	15%	10 Days	\$2,400 ¹	\$220 ¹		50%						\$3,820
Hapag-Lloyd	0%	3%	11 Days	\$198			43%	\$34					\$6,025
Yang Ming	0%	3%	10 Days										

¹ Rate is per container

Average Container Rate \$4,191