



Ocean Rate Bulletin

Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during August 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 1999.

Market Share-August:

Each carrier's current market share is based on the number of containers shipped during August 1999. Source: PIERS, August 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for November 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: August 1999

Month\Year: 172\888

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	22%	21%	14 Days	\$3,000 ¹	\$40 ¹								\$3,040
Maersk	17%	28%	14 Days	\$3,200 ¹	\$40 ¹								\$3,240
Hyundai	17%	6%	14 Days	\$3,000 ¹									\$3,000
Sea-Land	15%	20%	14 Days	\$3,000 ¹	\$40 ¹								\$3,040
K Line	9%	2%	16 Days	\$3,000 ¹	\$40 ¹								\$3,040
Hanjin	5%	2%	14 Days	\$3.78	\$2			\$26					\$2,829
Mitsui OSK	4%	5%	14 Days	\$3.78									\$2,381
OOCL	4%	4%	15 Days	\$3.78	\$2			\$34					\$2,957
P&O Nedlloyd	2%	7%	15 Days	\$2,600 ¹	\$40 ¹								\$2,640
NYK Line	2%	2%	15 Days	\$3,000 ¹	\$40 ¹								\$3,040
Evergreen	2%	0%	16 Days										

¹ Rate is per container

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Lettuce

Monthly Market Share For: August 1999

Month\Year: 54\331

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	41%	53%	12 Days	\$5.60	\$2		5%	\$34					\$4,280
Maersk	17%	12%	13 Days	\$3,000 ¹	\$40 ¹		5%						\$3,190
K Line	14%	14%	15 Days	\$3,000 ¹	\$40 ¹		5%						\$3,190
Mitsui OSK	13%	6%	12 Days										
Sea-Land	9%	9%	13 Days	\$3,000 ¹	\$40 ¹		5%						\$3,190
Hanjin	3%	1%	12 Days	\$3,000 ¹	\$40 ¹		5%						\$3,190
OOCL	2%	5%	30 Days	\$5.60	\$2		5%	\$34					\$4,280
P&O Nedlloyd	2%	1%	15 Days	\$2,600 ¹	\$40 ¹		5%						\$2,770

¹ Rate is per container

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: August 1999

Month\Year: 2\19

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	88%	43%	22 Days	\$3,200 ¹	\$40 ¹								\$3,240
Sea-Land	4%	39%	20 Days	\$3,200 ¹	\$40 ¹								\$3,240
Mitsui OSK	4%	12%	23 Days	\$3.90	\$2			\$34					\$3,033
Maersk	4%	5%	20 Days	\$3,200 ¹	\$40 ¹								\$3,240

¹ Rate is per container

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L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: August 1999

Month\Year: 27\227

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	40%	28%	17 Days	\$3,000 ¹	\$40 ¹		9%						\$3,310
APL	21%	37%	21 Days	\$3,000 ¹	\$40 ¹		9%						\$3,310
K Line	18%	5%	20 Days	\$3,000 ¹	\$40 ¹		9%						\$3,310
Mitsui OSK	12%	7%	21 Days	\$3.93	\$2		9%	\$34					\$3,275
Hanjin	9%	13%	18 Days	\$3,000 ¹	\$40 ¹		9%						\$3,310
Sea-Land	0%	5%	19 Days	\$3,000 ¹	\$40 ¹		9%						\$3,310

¹ Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: August 1999

Month\Year: 3\17

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	37%	12%	11 Days	\$2,400 ¹	\$40 ¹		40%						\$3,400
Hanjin	37%	7%	19 Days	\$2,400 ¹	\$40 ¹		40%						\$3,400
Maersk	14%	24%	10 Days	\$2,400 ¹	\$40 ¹		40%						\$3,400
K Line	11%	39%	10 Days	\$2,400 ¹	\$40 ¹		40%						\$3,400
NYK Line	0%	7%	11 Days	\$3,000 ¹	\$40 ¹								\$3,040
Sea-Land	0%	4%	10 Days	\$2,400 ¹	\$40 ¹		40%						\$3,400
Hapag-Lloyd	0%	3%	11 Days										
P&O Nedlloyd	0%	3%	12 Days	\$2,000 ¹	\$40 ¹		40%						\$2,840

¹ Rate is per container