



# *Ocean Rate Bulletin*

## **Lettuce:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during August 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 1999.

### **Market Share-August:**

Each carrier's current market share is based on the number of containers shipped during August 1999. Source: PIERS, August 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for October 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: August 1999

Month\Year: 127\716

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	34%	30%	14 Days	\$3,000 <sup>1</sup>	\$40 <sup>1</sup>								\$3,040
Sea-Land	28%	21%	16 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>	40%							\$3,400
APL	17%	21%	14 Days	\$3.78	\$2			\$34					\$2,957
Hyundai	8%	4%	14 Days	\$3,000 <sup>1</sup>	\$40 <sup>1</sup>								\$3,040
P&O Nedlloyd	4%	8%	13 Days	\$2,600 <sup>1</sup>	\$40 <sup>1</sup>								\$2,640
NYK Line	4%	3%	13 Days	\$3.78	\$2			\$34					\$2,941
OOCL	3%	3%	13 Days	\$3.78	\$40 <sup>1</sup>			\$34					\$2,965
Hanjin	2%	1%	17 Days	\$3.78	\$2			\$26					\$2,829
Mitsui OSK	0%	5%	14 Days	\$3.78	\$2			\$34					\$2,951
Hapag-Lloyd	0%	3%	13 Days	\$3.60				\$34					\$2,812

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Lettuce

Monthly Market Share For: August 1999

Month\Year: 67\277

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	51%	55%	12 Days	\$5.60	\$2		5%	\$34					\$4,288
K Line	16%	14%	17 Days	\$3,000 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$3,190
Maersk	16%	11%	13 Days	\$3,000 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$3,190
Sea-Land	6%	8%	14 Days	\$3,000 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$3,190
OOCL	5%	5%	14 Days	\$2.36	\$2		5%	\$34					\$4,301
Hanjin	3%	1%	20 Days	\$5.17	\$2		5%	\$26					\$3,872
Mitsui OSK	1%	4%	26 Days	\$3,000 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$3,190
Evergreen	1%	0%	17 Days <sup>4</sup>	\$2,400 <sup>1</sup>									\$2,400

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: August 1999

Month\Year: 1\16

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	75%	37%	22 Days	\$3.90	\$40 <sup>1</sup>			\$34					\$3,041
Maersk	25%	5%	23 Days	\$3,000 <sup>1</sup>	\$40 <sup>1</sup>								\$3,040
Sea-Land	0%	44%		\$3,200 <sup>1</sup>	\$40 <sup>1</sup>								\$3,240
Mitsui OSK	0%	14%	23 Days	\$3.90	\$2			\$34					\$3,033

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: August 1999

Month\Year: 22\200

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	30%	27%	21 Days	\$3,000 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$3,310
APL	26%	39%	21 Days	\$3.93	\$40 <sup>1</sup>		9%	\$34					\$3,283
Hanjin	19%	13%	22 Days	\$3.72	\$2		9%	\$26					\$3,003
Mitsui OSK	13%	6%	21 Days	\$3.93	\$2		9%	\$34					\$3,275
Hyundai	9%	2%	21 Days	\$3,000 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$3,310
K Line	3%	3%	27 Days	\$3,000 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$3,310
Sea-Land	0%	6%	21 Days	\$3,000 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$3,310

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: August 1999

Month\Year: 3\15

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	58%	44%	14 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>		40%						\$3,400
P&O Nedlloyd	20%	4%	10 Days	\$2,000 <sup>1</sup>	\$40 <sup>1</sup>		40%						\$2,840
Maersk	18%	26%	18 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>		40%						\$3,400
Hanjin	2%	1%	13 Days	\$134.00	\$2		40%						\$3,602
Cho Yang	1%	0%	19 Days	\$129.00 <sup>16</sup>			40%						\$3,272
APL	0%	7%	11 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>		40%						\$3,400
NYK Line	0%	5%	11 Days	\$134.00 <sup>16</sup>	\$1 <sup>16</sup>		40%						\$3,583
Sea-Land	0%	5%	10 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>		40%						\$3,400
Hapag-Lloyd	0%	3%	11 Days										

1 Rate is per container

16 Rate is calculated per KT not by container.