



# *Ocean Rate Bulletin*

## **Lettuce:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November 1999.

### **Market Share-November:**

Each carrier's current market share is based on the number of containers shipped during November 1999. Source: PIERS, November 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for January 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: November 1999

Month\Year: 96.3 \ 2,111.2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	40%	47%	14 Days	\$3,000 <sup>1</sup>	\$160 <sup>1</sup>								\$3,160
Hyundai	14%	8%	14 Days	\$3,000 <sup>1</sup>	\$160 <sup>1</sup>								\$3,160
OOCL	10%	4%	15 Days	\$3.78	\$8			\$34					\$3,053
P&O Nedlloyd	8%	7%	17 Days	\$3,000 <sup>1</sup>	\$160 <sup>1</sup>								\$3,160
Mitsui OSK	8%	5%	14 Days	\$3.78	\$8			\$34					\$3,053
K Line	7%	2%	16 Days	\$3,000 <sup>1</sup>	\$160 <sup>1</sup>								\$3,160
APL	6%	21%	14 Days	\$3.78	\$8			\$34				630 pkgs.	\$3,053
NYK Line	6%	2%	15 Days	\$3,000 <sup>1</sup>	\$160 <sup>1</sup>								\$3,160

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Lettuce

Monthly Market Share For: November 1999

Month\Year: 6.3 \ 380.6

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	27%	35%	13 Days	\$3,000 <sup>1</sup>	\$160 <sup>1</sup>		5%						\$3,310
K Line	21%	14%	13 Days	\$3,000 <sup>1</sup>	\$160 <sup>1</sup>		5%						\$3,310
APL	18%	53%	12 Days	\$5.60	\$8		5%	\$34				630 pkgs.	\$4,376
OOCL	16%	5%	15 Days	\$5.81	\$8		5%	\$34				960 pkgs.	\$6,662
Yang Ming	5%	0%	14 Days										
Mitsui OSK	0%	5%	12 Days	\$3,000 <sup>1</sup>	\$160 <sup>1</sup>		5%						\$3,310

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: November 1999

Month\Year: 21.4 \ 274.9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	27%	35%	19 Days	\$3,000 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$3,430
APL	20%	34%	21 Days	\$3.93	\$8		9%	\$34					\$3,371
Mitsui OSK	14%	7%	21 Days	\$3.93	\$8		9%	\$34					\$3,371
Hanjin	13%	12%	17 Days	\$3,300 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$3,757
NYK Line	8%	1%	21 Days	\$3,000 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$3,430
OOCL	3%	1%	21 Days	\$3.93	\$8		9%	\$34					\$3,403
K Line	2%	5%	19 Days	\$3,000 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$3,430

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: November 1999

Month\Year: 3.7 \ 28.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	61%	34%	10 Days	\$2,400 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$3,760
P&O Nedlloyd	27%	6%	11 Days	\$2,400 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$3,760
Evergreen	9%	8%	10 Days	\$2,400 <sup>1</sup>	\$160 <sup>1</sup>								\$2,560
Maersk	3%	30%	10 Days	\$2,400 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$3,760
NYK Line	0%	8%	11 Days	\$2,400 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$3,760
APL	0%	7%	11 Days	\$2,800 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$4,360
Hanjin	0%	4%	9 Days	\$2,400 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$3,760

<sup>1</sup> Rate is per container