

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: January 1998

Month\Year: 6.0 \ 6.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	83%	83%	12 Days	\$2,300 ¹								1008 pkgs.	\$2,300
Hanjin	17%	17%	13 Days	\$3,215 ¹	\$80 ¹								\$3,215

¹ Rate is per container

Average Container Rate \$2,453

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: January 1998

Month\Year: 68.7 \ 68.7

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
APL	28%	28%	14 Days	\$1.90	\$4			\$34				950 pkgs.	\$2,580
Maersk	25%	25%	14 Days	\$1.90	\$4			\$34				950 pkgs.	\$2,580
Hyundai	10%	10%	14 Days	\$1.88	\$4			\$34				950 pkgs.	\$2,560
Sea-Land	8%	8%	15 Days	\$1.90	\$4			\$34				950 pkgs.	\$2,580
Evergreen	8%	8%	19 Days	\$1.88	\$4			\$34				950 pkgs.	\$2,560
Mitsui OSK	7%	7%	14 Days	\$1.90	\$4			\$34				950 pkgs.	\$2,580
Yang Ming	7%	7%	17 Days	\$1.90	\$4			\$34				950 pkgs.	\$2,580
NYK Line	3%	3%	14 Days	\$1.90	\$4			\$34				950 pkgs.	\$2,580
Cho Yang	1%	1%	14 Days	\$1.82	\$4			\$34				950 pkgs.	\$2,500
COSCO	1%	1%	21 Days	\$2.45								950 pkgs.	\$2,470

Average Container Rate \$2,574

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Lemons

Monthly Market Share For: January 1998

Month\Year: 0.1 \ 0.1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	100%	23 Days	\$4.23	\$4			\$34				1008 pkgs.	\$4,929

Average Container Rate \$4,929

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Lemons

Monthly Market Share For: January 1998

Month\Year: 1.0 \ 1.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	100%	18 Days	\$3.11	\$4			\$34				950 pkgs.	\$3,781

Average Container Rate \$3,781

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Lemons

Monthly Market Share For: January 1998

Month\Year: 0.3 \ 0.3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>					<i>Size</i>	<i>ContainerRate</i>		
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
NYK Line	82%	82%	26 Days	\$3.78	\$4			\$34				865 pkgs.	\$4,478
Maersk	18%	18%	22 Days	\$3.78	\$4			\$34				865 pkgs.	\$4,475

Average Container Rate \$4,478

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Lemons

Monthly Market Share For: January 1998

Month\Year: 3.1 \ 3.1

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	66%	66%	19 Days	\$3.97	\$4			\$34					\$4,667
Sea-Land	19%	19%	22 Days	\$3.97	\$4			\$34					\$4,667
Maersk	8%	8%	22 Days	\$4,667	\$4			\$34					\$4,667
Yang Ming	5%	5%	19 Days										
OOCL	1%	1%	20 Days	\$3.97	\$4			\$34					\$4,667

Average Container Rate \$4,667

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Lemons

Monthly Market Share For: January 1998

Month\Year: 23.0 \ 23.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	49%	49%	20 Days	\$3.97	\$4		9%	\$34					\$5,027
Yang Ming	29%	29%	22 Days										
APL	9%	9%	17 Days	\$3.97	\$4		9%	\$34					\$5,027
Sea-Land	9%	9%	19 Days	\$3.97	\$4		9%	\$34					\$5,027
OOCL	5%	5%	18 Days	\$3.97	\$4		9%	\$34					\$5,027

Average Container Rate \$5,027

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: January 1998

Month\Year: 42.1 \ 42.1

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Maersk	36%	36%	10 Days	\$2.01	\$4		35%	\$34				1008 pkgs.	\$3,400
Hanjin	33%	33%	10 Days	\$1.91	\$4		35%	\$34				1008 pkgs.	\$3,264
COSCO	7%	7%	11 Days	\$3,350 ¹								#Error	\$3,350
OOCL	6%	6%	12 Days	\$2.01	\$4		35%	\$34				1008 pkgs.	\$3,400
Evergreen	5%	5%	12 Days	\$1.91	\$4		35%	\$34				1008 pkgs.	\$3,264
Yang Ming	5%	5%	12 Days	\$1,850 ¹	\$80 ¹							1008 pkgs.	\$1,930
K Line	3%	3%	10 Days	\$2.01	\$4		35%	\$34				1008 pkgs.	\$3,400
NYK Line	2%	2%	12 Days	\$2.01	\$4		35%	\$34				1008 pkgs.	\$3,400
Hapag-Lloyd	1%	1%	13 Days	\$2.01	\$4		35%	\$34				1008 pkgs.	\$3,400
Mitsui OSK	1%	1%	10 Days	\$2.01	\$4		35%	\$34				1008 pkgs.	\$3,400

¹ Rate is per container

Average Container Rate \$3,270