



# *Ocean Rate Bulletin*

## Fresh Lemons:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during December 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1998.

### **Market Share-December:**

Each carrier's current market share is based on the number of containers shipped during December 1998. Source: PIERS, December 1998.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, March 1, 1999 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for March 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Fresh Lemons are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: December 1998

Month\Year: 8\76

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	50%	77%	14 Days	\$2,000 <sup>1</sup>									\$2,000
Hanjin	25%	9%	12 Days	\$1.98								1008 pkgs.	\$1,996
APL	24%	4%	19 Days	\$2.43								1008 pkgs.	\$2,449
Sea-Land	0%	5%	16 Days	\$1.98								1008 pkgs.	\$1,996
Maersk	0%	3%	16 Days	\$1.98								1008 pkgs.	\$1,996
Mitsui OSK	0%	3%	14 Days	\$2.43								1008 pkgs.	\$2,449

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: December 1998

Month\Year: 65\555

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	21%	22%	13 Days	\$1.72	\$1			\$34				1008 pkgs.	\$2,346
Hyundai	20%	12%	13 Days	\$1.87	\$1			\$34				1008 pkgs.	\$2,497
Mitsui OSK	20%	10%	13 Days	\$1.72	\$1			\$34					\$2,346
Maersk	16%	16%	15 Days	\$1.72	\$1			\$34				1008 pkgs.	\$2,346
OOCL	11%	11%	14 Days	\$1.72	\$1			\$34					\$2,346
Sea-Land	5%	8%	24 Days	\$1.72	\$1			\$34				1008 pkgs.	\$2,346
NYK Line	5%	5%	14 Days	\$1.72	\$1			\$34				1008 pkgs.	\$2,346
Cho Yang	3%	2%	16 Days										
Evergreen	0%	7%	17 Days	\$1.72	\$1			\$34					\$2,194
Hanjin	0%	5%	16 Days	\$1.72	\$1			\$34					\$2,066
Yang Ming	0%	3%	18 Days										

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# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Lemons

Monthly Market Share For: December 1998

Month\Year: 1\1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	68%	23 Days	\$4.01	\$1			\$34				1008 pkgs.	\$4,655
Maersk	0%	12%	24 Days	\$4.01	\$1			\$34				1008 pkgs.	\$4,655
Hapag-Lloyd	0%	11%	23 Days	\$4.01	\$1			\$34					\$4,369
Sea-Land	0%	6%	26 Days	\$4.01	\$1			\$34				1008 pkgs.	\$4,655
OOCL	0%	3%	23 Days	\$4.01	\$1			\$34				1008 pkgs.	\$4,655

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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Lemons

*Monthly Market Share For: December 1998*

Month\Year: \5

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	56%	14%	22 Days	\$3.52	\$1			\$34					\$4,161
APL	0%	39%	22 Days	\$3.52	\$1			\$34					\$4,161
Hyundai	0%	29%	17 Days	\$3.52	\$1			\$34					\$4,161
Sea-Land	0%	7%	18 Days	\$3.52	\$1			\$34					\$4,161
NYK Line	0%	4%	22 Days	\$3.52	\$1			\$34					\$4,161

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Lemons

Monthly Market Share For: December 1998

Month\Year: 2\17

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	53%	13%	19 Days	\$3.56	\$1			\$34					\$3,942
APL	45%	43%	19 Days	\$3.08	\$1			\$34					\$3,717
Hyundai	2%	1%	19 Days	\$3.08	\$1			\$34					\$3,717
Sea-Land	0%	27%	22 Days	\$3.08	\$1			\$34					\$3,717
OOCL	0%	22%	20 Days	\$3.08	\$1			\$34					\$3,717
Maersk	0%	4%	24 Days	\$3.08	\$1			\$34					\$3,717

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Lemons

Monthly Market Share For: December 1998

Month\Year: 13\62

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	48%	27%	18 Days	\$3.08	\$1			\$34					\$3,717
Sea-Land	25%	14%	17 Days	\$3.08	\$1			\$34					\$3,717
Yang Ming	9%	15%	22 Days										
P&O Nedlloyd	8%	7%	18 Days	\$3.56	\$1		9%	\$34					\$4,246
Zim Line	8%	2%	23 Days <sup>4</sup>										
Maersk	3%	22%	19 Days	\$3.08	\$1			\$34					\$3,717
Hanjin	0%	7%	20 Days	\$3.59	\$1		9%	\$34					\$4,277
OOCL	0%	3%	18 Days	\$3.08	\$1			\$34					\$3,717

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: December 1998

Month\Year: 31\492

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	39%	8%	11 Days	\$2.01	\$1		34%	\$34					\$3,275
Hanjin	20%	33%	11 Days	\$1.80	\$1		34%	\$34				1008 pkgs.	\$2,910
Maersk	13%	36%	11 Days	\$2,410 <sup>1</sup>	\$20 <sup>1</sup>		34%						\$3,249
COSCO	11%	2%	13 Days	\$3.21								1008 pkgs.	\$3,236
NYK Line	7%	3%	11 Days	\$2,410 <sup>1</sup>	\$20 <sup>1</sup>		34%						\$3,249
Yang Ming	5%	6%	12 Days	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,327
P&O Nedlloyd	3%	1%	14 Days	\$2.16	\$1		34%	\$34					\$3,655
Mitsui OSK	2%	2%	10 Days	\$2,410 <sup>1</sup>	\$20 <sup>1</sup>		34%						\$3,249
K Line	0%	3%	12 Days	\$2,410 <sup>1</sup>	\$20 <sup>1</sup>		34%						\$3,249

<sup>1</sup> Rate is per container