



# *Ocean Rate Bulletin*

## Fresh Lemons:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November 1998.

### **Market Share-November:**

Each carrier's current market share is based on the number of containers shipped during November 1998. Source: PIERS, November 1998.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for February 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Fresh Lemons are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: November 1998

Month\Year: 8\97

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	75%	80%	14 Days	\$2.28								1008 pkgs.	\$2,298
Hanjin	25%	7%	15 Days <sup>4</sup>	\$1.98								1008 pkgs.	\$1,996
Sea-Land	0%	6%	16 Days <sup>4</sup>	\$1.98								1008 pkgs.	\$1,996
Maersk	0%	3%	16 Days	\$1.98								1008 pkgs.	\$1,996
Mitsui OSK	0%	3%	14 Days	\$2.43								1008 pkgs.	\$2,449

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: November 1998

Month\Year: 48\490

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	38%	22%	13 Days	\$1.72	\$1			\$34					\$2,346
Mitsui OSK	20%	8%	13 Days	\$1.72	\$1			\$34					\$2,346
Maersk	16%	16%	15 Days	\$1.72	\$1			\$34					\$2,346
Hyundai	13%	11%	13 Days	\$1.87	\$1			\$34					\$2,497
OOCL	12%	10%	17 Days	\$1.72	\$1			\$34					\$2,346
Sea-Land	2%	9%	8 Days <sup>4</sup>	\$1.72	\$1			\$34					\$2,346
Evergreen	0%	8%	17 Days	\$1.87	\$1			\$34					\$2,497
Hanjin	0%	5%	16 Days <sup>4</sup>	\$1.72	\$1			\$26					\$2,206
NYK Line	0%	5%	18 Days	\$1.72	\$1			\$34					\$2,346
Yang Ming	0%	3%	18 Days	\$1.72	\$1			\$34					\$2,346

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Lemons

Monthly Market Share For: November 1998

Month\Year: \4

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	33%	17 Days	\$3.52	\$1			\$34					\$4,161
APL	0%	45%	18 Days	\$3.52	\$1			\$34					\$4,161
Sea-Land	0%	8%	18 Days <sup>4</sup>	\$3.52	\$1			\$34					\$4,161
Maersk	0%	8%	22 Days	\$3.52	\$1			\$34					\$4,161
NYK Line	0%	5%	21 Days	\$3.52	\$1			\$34					\$4,161

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Lemons

Monthly Market Share For: November 1998

Month\Year: 2\16

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	50%	40%	19 Days	\$3.08	\$1			\$34					\$3,717
P&O Nedlloyd	50%	6%	20 Days <sup>4</sup>	\$3.08	\$1			\$34					\$3,867
Sea-Land	0%	29%	22 Days <sup>4</sup>	\$3.08	\$1			\$34					\$3,717
OOCL	0%	23%	20 Days	\$3.08	\$1			\$34					\$3,717
Maersk	0%	5%	24 Days	\$3.08	\$1			\$34					\$3,717

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Lemons

Monthly Market Share For: November 1998

Month\Year: 6\49

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	33%	21%	18 Days	\$3.08	\$1			\$34					\$3,717
Hanjin	33%	9%	20 Days <sup>4</sup>	\$3.08	\$1			\$26					\$3,577
Maersk	16%	27%	19 Days	\$3.08	\$1			\$34					\$3,717
Mitsui OSK	10%	2%	18 Days	\$3.08	\$1			\$34					\$3,717
NYK Line	7%	3%	16 Days	\$3.08	\$1			\$34					\$3,717
P&O Nedlloyd	1%	7%	18 Days	\$3.26	\$1		9%	\$34				1008 pkgs.	\$4,358
Yang Ming	0%	17%	22 Days										
Sea-Land	0%	11%	17 Days <sup>4</sup>	\$3.08	\$1			\$34					\$3,717
OOCL	0%	3%	18 Days <sup>4</sup>	\$3.08	\$1			\$34					\$3,717

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: November 1998

Month\Year: 45\461

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	29%	38%	11 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,530
Evergreen	24%	6%	11 Days	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,327
Hanjin	18%	34%	12 Days <sup>4</sup>	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,327
Yang Ming	18%	6%	12 Days	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,330
NYK Line	3%	2%	12 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,530
Mitsui OSK	2%	2%	10 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,530
OOCL	2%	2%	11 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,530
P&O Nedlloyd	2%	1%	14 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,731
K Line	1%	3%	12 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,530
Sea-Land	0%	3%	11 Days <sup>4</sup>	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,530

<sup>4</sup> Transit time is based on departure from Long Beach, CA.