



Ocean Rate Bulletin

Fresh Lemons:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during October 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1998.

Market Share-September:

Each carrier's current market share is based on the number of containers shipped during October 1998. Source: PIERS, October 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for January 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Lemons are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: October 1998

Month\Year: 10\99

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	81%	14 Days	\$2,200 ¹									\$2,200
Sea-Land	0%	7%	16 Days ⁴	\$2.43								1008 pkgs.	\$2,449
Hanjin	0%	4%	15 Days ⁴	\$1.98								1008 pkgs.	\$1,996
Maersk	0%	3%	16 Days	\$2.43								1008 pkgs.	\$2,449
Mitsui OSK	0%	3%	14 Days	\$2.43								1008 pkgs.	\$2,449
APL	0%	2%	14 Days	\$2.43								1008 pkgs.	\$2,449

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: October 1998

Month\Year: 37\442

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	27%	20%	13 Days	\$1.72	\$1			\$34					\$2,194
Hyundai	24%	11%	13 Days	\$1.97	\$1			\$34					\$2,598
OOCL	17%	10%	17 Days	\$1.72	\$1			\$34					\$2,194
Mitsui OSK	15%	7%	13 Days	\$1.72	\$1			\$34					\$2,194
Maersk	14%	16%	15 Days	\$1.72	\$1			\$34					\$2,194
Sea-Land	3%	9%	8 Days ⁴	\$1.72	\$1			\$34					\$2,194
Evergreen	0%	8%	17 Days	\$1.87	\$1			\$34					\$2,497
Hanjin	0%	6%	16 Days ⁴	\$1.87	\$1			\$26					\$2,209
NYK Line	0%	5%	18 Days	\$1.72	\$1			\$34					\$2,194
Yang Ming	0%	3%	18 Days	\$1.13	\$1			\$34					\$1,634

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Singapore

Fresh Lemons

Monthly Market Share For: October 1998

Month\Year: 6\43

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	37%	8%	18 Days	\$3.08	\$1			\$34					\$3,366
APL	32%	20%	18 Days	\$3.08	\$1			\$34					\$3,486
OOCL	12%	4%	18 Days ⁴	\$3.08	\$1			\$34					\$3,486
Sea-Land	10%	12%	17 Days ⁴	\$3.08	\$1			\$34					\$3,486
Mitsui OSK	8%	1%	18 Days	\$3.08	\$1			\$34					\$3,486
Hanjin	1%	5%	20 Days ⁴	\$3.08	\$1			\$26					\$3,358
Maersk	0%	29%	19 Days	\$3.08	\$1			\$34					\$3,486
Yang Ming	0%	19%	22 Days	\$3.08	\$1			\$34					\$3,486
NYK Line	0%	2%	15 Days	\$3.08	\$1			\$34					\$3,486

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: October 1998

Month\Year: 59\416

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	36%	36%	12 Days ⁴	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,327
Yang Ming	20%	5%	12 Days	\$2.01	\$1		34%	\$34					\$3,276
Evergreen	20%	4%	11 Days	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,327
K Line	5%	3%	12 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,530
NYK Line	3%	2%	12 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,530
Sea-Land	2%	3%	11 Days ⁴	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,530
Cho Yang	2%	0%	11 Days	\$3,350 ¹									\$3,350
P&O Nedlloyd	1%	0%	14 Days	\$1.38	\$1		34%	\$34					\$2,432
Mitsui OSK	0%	3%	10 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,530
Maersk	0%	3%	11 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,530
Hapag-Lloyd	0%	2%	11 Days	\$2,410 ¹	\$20 ¹			\$34					\$3,249
OOCL	0%	2%	11 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,530

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.