
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: October 1997

Month\Year: 9.0 \ 92.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	90%	10 Days	\$3.30	\$6		AI	AI				950 pkgs.	\$3,431

Average Container Rate \$3,431

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: October 1997

Month\Year: 58.3 \ 380.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
APL	31%	27%	16 Days	\$1.72	\$6			\$34				950 pkgs.	\$2,434
Maersk	21%	20%	14 Days	\$1.72	\$6			\$34				950 pkgs.	\$2,434
Mitsui OSK	12%	10%	14 Days	\$1.72	\$6			\$34				950 pkgs.	\$2,434
Neptune	8%	9%	19 Days	\$1.72	\$6			\$34				950 pkgs.	\$2,434
OOCL	7%	6%	13 Days	\$1.72	\$6			\$34				950 pkgs.	\$2,434
Sea-Land	7%	5%	14 Days	\$1.72	\$6			\$34				950 pkgs.	\$2,434
NYK Line	3%	8%	19 Days	\$1.72	\$6			\$34				950 pkgs.	\$2,434
Hyundai	3%	5%	15 Days	\$1.68	\$6			\$34				950 pkgs.	\$2,393
COSCO	3%	1%	21 Days ⁵	\$2.45	AI			AI				950 pkgs.	\$2,470
Yang Ming	3%	0%	15 Days	\$1.90	\$575 ¹			\$120 ¹				950 pkgs.	\$2,610

¹ Rate is per container

⁵ Transit time is based on departure from Los Angeles, CA.

Average Container Rate \$2,439

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Lemons

Monthly Market Share For: October 1997

Month\Year: 1.8 \ 24.7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	27%	23 Days	\$3.97	\$5		13%	\$34					\$5,024

Average Container Rate \$5,024

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: October 1997

Month\Year: 30.5 \ 315.6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	43%	21%	10 Days ⁴	\$2.01	\$6		39%	\$34				1008 pkgs.	\$3,496
Evergreen	16%	11%	12 Days	\$1.91	\$6		39%	\$34				1008 pkgs.	\$3,357
Hanjin	10%	27%	10 Days	\$1.91	\$6		39%	\$34				1008 pkgs.	\$3,376
Mitsui-OSKL	10%	5%	10 Days	\$2.01	\$6		39%	\$34				1008 pkgs.	\$3,496
Pacific Express	7%	11%	none	\$3,325 ¹	AI		AI	AI					\$3,325
K Line	5%	5%	10 Days	\$2.01	\$6		39%	\$34				1008 pkgs.	\$3,496
NYK Line	5%	4%	11 Days	\$2.01	\$6		39%	\$34				1008 pkgs.	\$3,496
Sea-Land	3%	2%	12 Days	\$2.01	\$6		39%	\$34				1008 pkgs.	\$3,496
OOCL	2%	2%	11 Days	\$2.01	\$6		39%	\$34				1008 pkgs.	\$3,496

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$3,450