



Ocean Rate Bulletin

Fresh Lemons:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during August 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 1998.

Market Share-August:

Each carrier's current market share is based on the number of containers shipped during August 1998. Source: PIERS, August 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the Internet.

Ocean Rates:

Ocean rates are applicable for November 15, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

Container Rate:

Container rates for Fresh Lemons are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: August 1998

Month\Year: 4\99

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	77%	13 Days	\$2.28								1008 pkgs.	\$2,298
Hanjin	0%	5%	28 Days ⁴	\$2.28								1008 pkgs.	\$2,298
Maersk	0%	4%	16 Days ⁴	\$2.43								1008 pkgs.	\$2,449
Mitsui OSK	0%	4%	14 Days	\$2.43								1008 pkgs.	\$2,449
APL	0%	2%	14 Days	\$2.43								1008 pkgs.	\$2,449
Sea-Land	0%	1%	16 Days ⁴	\$2.43								1008 pkgs.	\$2,449

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: August 1998

Month\Year: 13\405

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	43%	6%	14 Days	\$1.08	\$2	\$34						950 pkgs.	\$1,602
APL	30%	20%	12 Days	\$1.08	\$2	\$34						950 pkgs.	\$1,602
Hyundai	23%	9%	14 Days	\$1.13	\$2	\$34						950 pkgs.	\$1,650
Maersk	4%	16%	15 Days ⁴	\$1.08	\$2	\$34						950 pkgs.	\$1,602
OOCL	0%	10%	20 Days	\$1.08	\$2	\$34						950 pkgs.	\$1,602
Sea-Land	0%	10%	8 Days ⁴	\$1.08	\$2	\$34						950 pkgs.	\$1,602
Evergreen	0%	9%	19 Days	\$1.13	\$2	\$34						950 pkgs.	\$1,650
Hanjin	0%	6%	24 Days ⁴	\$1.13	\$2	\$34						950 pkgs.	\$1,650
Mitsui OSK	0%	6%	13 Days	\$1.08	\$2	\$34						950 pkgs.	\$1,602
Yang Ming	0%	4%	17 Days										
COSCO	0%	2%	17 Days	\$1.28	\$2	\$34						950 pkgs.	\$1,792
Cho Yang	0%	2%	16 Days	\$1.08	\$2	\$34						950 pkgs.	\$1,602

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Lemons

Monthly Market Share For: August 1998

Month\Year: \11

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	100%	32%	15 Days										
Maersk	0%	18%	13 Days ⁴	\$2.83	\$2		3%					950 pkgs.	\$2,801
Zim Line	0%	14%	20 Days	\$2,380 ¹				\$34					\$2,924
APL	0%	12%	14 Days	\$2.83	\$2		3%					950 pkgs.	\$2,801
Cho Yang	0%	9%	14 Days	\$2.83	\$2		3%					950 pkgs.	\$2,801
Evergreen	0%	9%	22 Days	\$2.83	\$2		3%					950 pkgs.	\$2,801
OOCL	0%	6%	20 Days ⁴	\$2.83	\$2		3%					950 pkgs.	\$2,801

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: August 1998

Month\Year: 35\357

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	49%	43%	11 Days ⁴	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,400
Hanjin	20%	36%	12 Days ⁴	\$2.01	\$2		28%	\$34				1008 pkgs.	\$3,204
Sea-Land	18%	3%	11 Days ⁴	\$2.16	\$2		28%	\$34				950 pkgs.	\$3,400
OOCL	6%	3%	11 Days	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,400
Hapag-Lloyd	4%	2%	11 Days	\$2.01	\$2		28%	\$34				1008 pkgs.	\$3,241
K Line	1%	3%	12 Days	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,400
NYK Line	1%	2%	11 Days	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,400

⁴ Transit time is based on departure from Long Beach, CA.